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# 1982 Census of Wholesale Trade

WC82-A-38

GEOGRAPHIC AREA SERIES

# Oregon



The publications from the 1982 Economic and Agriculture Censuses are dedicated to the memory of Shirley Kallek, Associate Director for Economic Fields. During her career at the Bureau of the Census (1955 to 1983), she continually directed efforts to improve the timeliness and accuracy of economic statistics.

# 1982 Census of Wholesale Trade

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Issued September 1984



**U.S. Department of Commerce** 

Malcolm Baldrige, Secretary Clarence J. Brown, Deputy Secretary Sidney Jones, Under Secretary for Economic Affairs

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#### INTRODUCTION

#### **ECONOMIC CENSUSES OVER TIME**

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for warrelated current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

#### **USES OF THE ECONOMIC CENSUSES**

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

## AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

#### CENSUS OF WHOLESALE TRADE

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.1 It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

#### **CENSUS DISCLOSURE RULES**

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

#### GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2 3</sup> An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000<sup>4</sup> and which meet specific criteria of urban character and of socia! and economic integration.
- 4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2</sup> <sup>3</sup> An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>4</sup> Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- The area within the State outside standard metropolitan statistical areas.

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

<sup>&</sup>lt;sup>2</sup>Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No.2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

<sup>&</sup>lt;sup>3</sup>On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

<sup>\*</sup>According to 1980 Census of Population.

- 6. Each county or county equivalent. 5 6
- Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>4</sup>

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

 Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>4</sup>

#### **DOLLAR VALUES**

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

#### **RELIABILITY OF DATA**

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to non-sampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the

extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

#### MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

#### SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals
- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- n.e.c. Not elsewhere classified.
- r Revised.
- SIC Standard Industrial Classification.
- SCSA Standard Consolidated Statistical Area.
- SMSA Standard Metropolitan Statistical Area.

<sup>\*</sup>According to 1980 Census of Population.

<sup>&</sup>lt;sup>5</sup>Those defined as of January 1, 1982.

<sup>\*</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

# Users' Guide for Locating Statistics in This Report by Table Number

| Information shown in tables   |             |             |             |  | Та   | ble  |  |  |   |                |
|---|-------------|-------------|-------------|--|--|--|--|--|---|----------------|
|   | 1           | 2           | 3           | 4  | 5  | 6  | 7  | 8  | 9 | 10             |
| GEOGRAPHIC AREAS  |             |             |             |  |  |  |  |  |   |                |
| The State   | X           | X           | X           | X  | X  | <sup>1</sup> X                                     | <sup>1</sup> X                                     | X<br>2<br>2<br>X                                   | × | X<br>2X        |
| DATA ITEMS <sup>3</sup>   |             |             |             |  |  |  | ^  | ^  |   | , ,            |
| Establishments  | X<br>X<br>X | X<br>X<br>X |             | <sup>4</sup> X<br><sup>4</sup> X<br><sup>5</sup> X | × | ×              |
| First quarter payroll Paid employees for pay period including March 12 Inventories Operating expenses 1977 to 1982 comparative statistics (sales, payroll) Sales per establishment Sales per employee Annual payroll per employee Annual payroll as a percent of operating expenses | X<br>X<br>X | ×           | X<br>X<br>X | <sup>5</sup> X                                     |   |                |
| Employees per establishment Operating expenses as a percent of sales  |             |             | x<br>x<br>x |  |  |  |  |  | X | <sup>2</sup> X |

<sup>&</sup>lt;sup>1</sup> Includes areas with 200 wholesale establishments or more.

<sup>&</sup>lt;sup>2</sup> Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

<sup>&</sup>lt;sup>3</sup> See Explanation of Terms, appendix A.

<sup>&</sup>lt;sup>4</sup> Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

<sup>&</sup>lt;sup>5</sup> Presented for total and merchant wholesalers only.

## Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

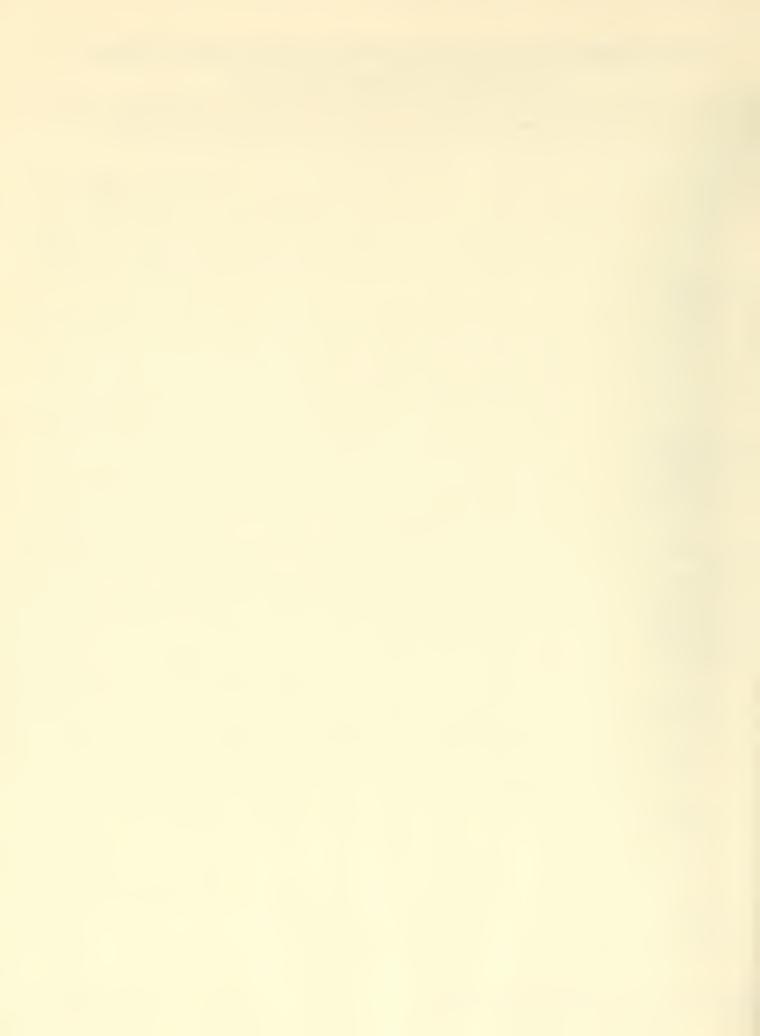
|   |                                       | Information shown in reports by kind of business or industry category |                       |                             |                               |                              |  |  |  |   |                 |
|---|---------------------------------------|---|-----------------------|-----------------------------|-------------------------------|------------------------------|--|--|--|---|-----------------|
| Report and geographic<br>area   | Number<br>of estab-<br>lish-<br>ments | Sales<br>(\$1,000)  | Payroll               | Number<br>of em-<br>ployees | Inven-<br>tories<br>(\$1,000) | Operating expenses (\$1,000) | Com-<br>modity<br>line<br>sales<br>(\$1,000) | Estab-<br>lish-<br>ment<br>and<br>firm<br>size | Legal<br>form<br>of<br>organi-<br>zation | Petro-<br>leum<br>bulk<br>stations<br>and<br>ter-<br>minals | Selected topics |
| GEOGRAPHIC<br>AREA SERIES   |                                       |   |                       | à                           |                               |                              |  |  |  |   |                 |
| United States State SCSA SMSA County Place  | X<br>X<br>X<br>X<br>X                 | X<br>X<br>X<br>X<br>X   | X<br>X<br>X<br>X<br>X | X<br>X<br>X<br>X<br>X       | X<br>X                        | X<br>X                       |  |  |  |   |                 |
| ESTABLISHMENT<br>AND FIRM SIZE<br>(INCLUDING<br>LEGAL FORM OF<br>ORGANIZATION)                              |                                       |   |                       |                             |                               |                              |  |  |  |   |                 |
| United States  MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES | X                                     | X   | <sup>1</sup> X        | 1 X                         | 1 X                           | 1 X                          |  | ×  | ×  |   |                 |
| United States <sup>1</sup> COMMODITY LINE SALES   |                                       | X   | X                     |                             |                               | X                            |  |  | X  |   | <sup>2</sup> X  |
| United States State <sup>3</sup>  | X<br>X<br>X                           | ×<br>×<br>×   |                       |                             |                               |                              | X<br>X<br>X                                  |  |  |   |                 |
| SUBJECTS United States  | Х                                     | Х   | Х                     | X                           | Х                             | Х                            |  |  |  | X<br>X<br>X   | <sup>4</sup> ×  |

<sup>&</sup>lt;sup>1</sup> Merchant wholesalers only.

Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>&</sup>lt;sup>3</sup> Available on microfiche only.

<sup>&</sup>lt;sup>4</sup> Class of customer, employment by principal activity, and detailed type of operation.



## Oregon

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#### **SUMMARY OF FINDINGS**

Data from the 1982 Census of Wholesale Trade show that Oregon's 5,180 wholesale establishments had sales totaling \$26.9 billion. In 1977, 4,904 wholesalers had sales of \$18.1 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 4,221 establishments and sales of \$18.9 billion; followed by manufacturers' sales branches and offices, with 494 establishments and sales of \$5.6 billion; and agents, brokers, and commission merchants, with 465 establishments and sales of \$2.4 billion.

The 1982 payroll of all wholesalers in the State amounted to \$1,106 million, compared to \$765 million for 1977. Payroll per employee averaged \$19.0 thousand for all wholesalers; \$18.0 thousand for merchant wholesalers; \$25.3 thousand for manufacturers' sales branches and offices; and \$19.7 thousand for agents, brokers, and commission merchants.

There were 58,393 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 48,502 employees; followed by manufacturers' sales branches and offices, with 7,182 employees; and agents, brokers, and commission merchants, with 2,709 employees.

Sales by farm-product raw materials wholesalers in 1982 accounted for 22.8 percent of the State's total

sales by all wholesalers, compared to 14.2 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were groceries and related products wholesalers, with 13.7 percent; motor vehicles and automotive parts and supplies wholesalers, with 10.2 percent; petroleum and petroleum products wholesalers, with 9.1 percent; machinery, equipment, and supplies wholesalers, with 9.0 percent.

For 1982, sales for all wholesalers in the State averaged \$5.2 million per establishment. Farm-product raw materials wholesalers averaged \$51.9 million per establishment; petroleum and petroleum products wholesalers, \$8.8 million; apparel, piece goods, and notions wholesalers, \$8.5 million; groceries and related products wholesalers, \$7.7 million; and motor vehicles and automotive parts and supplies wholesalers, \$5.9 million.

In 1982, sales per employee for all wholesalers in the State averaged \$461 thousand. Farm-product raw materials wholesalers reported sales per employee of \$4.3 million, which contrasts sharply with the \$169 thousand recorded by machinery, equipment, and supplies wholesalers.

Multnomah County led all counties in the State, accounting for 57.4 percent of total sales by wholesalers. Portland had the largest sales among all places in the State, accounting for 55.7 percent.

#### Table 1. Summary Statistics for the State: 1982

|                             |  |                                      |  |                                      |  |   |  |   | -                                       |
|-----------------------------|--|--------------------------------------|--|--------------------------------------|--|---|--|---|---|
| SIC<br>code                 | Type of operation and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                           | Annual<br>payroll<br>(\$1,000)       | First<br>quarter<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Operating<br>expenses<br>(\$1,000)     | End-of-1981<br>inventories<br>(\$1,000) | End-of-1982<br>inventories<br>(\$1,000) |
|                             | Wholesale trade  | 5 180                                | 26 904 886                                   | 1 106 942                            | 275 525                                  | 58 393  | 2 338 163                              | 1 926 381                               | 1 798 437                               |
|                             | TYPES OF OPERATION   |                                      |  |                                      |  |   |  |   |   |
|                             | Merchant wholesalers   | 4 221                                | 18 896 741                                   | 872 121                              | 219 153                                  | 48 502  | 1 855 596                              | 1 586 374                               | 1 502 340                               |
|                             | Wholesale distributors and jobbers   | 3 896<br>159                         | 11 752 322<br>1 359 685                      | 773 926<br>50 553                    | 194 221<br>13 165                        | 42 892<br>2 565   | 1 604 635<br>124 705                   | 1 184 818<br>269 155                    | 1 148 332<br>233 477                    |
|                             | Exporters Terminal grain elevators Country grain elevators Assemblers of farm products, except country grain                                 | 101<br>2<br>27                       | 4 370 706<br>(D)<br>693 457                  | 29 192<br>(D)<br>5 365               | 7 284<br>(D)<br>1 187                    | 1 316<br>(D)<br>328   | 83 507<br>(D)<br>14 940                | 110 210<br>(D)<br>7 015                 | 98 880<br>(D)                           |
|                             | Assemblers of farm products, except country grain elevators  | 36                                   | (D)  | 5 365<br>(D)                         | (D)                                      | (D)   | (D)                                    | (D)                                     | 5 652<br>(D)                            |
|                             | G674(G13   |                                      | (-)  | (2)                                  | (-7                                      | (-)   |  | (5)                                     | (-)                                     |
|                             | Manufacturers' sales branches and sales offices  | 494                                  | 5 600 357                                    | 181 547                              | 43 528                                   | 7 182   | 372 951                                | 327 240                                 | 281 548                                 |
|                             | Sales branches (with stock)  | 334                                  | 3 702 379                                    | 136 503                              | 32 632                                   | 5 471   | 289 889                                | 327 240                                 | 281 548                                 |
|                             | Sales offices (without stock)  | 160                                  | 1 897 978                                    | 45 044                               | 10 896                                   | 1 711   | 83 062                                 | -                                       | -                                       |
|                             | Agent, brokers, and commission merchants   | 465                                  | 2 407 788                                    | 53 <mark>2</mark> 74                 | 12 844                                   | 2 709   | 109 616                                | 12 767                                  | 14 549                                  |
|                             | Auction companies Brokers (representing buyers and sellers) Commission merchants Import agents Export agents Manufacturers' agents           | 19<br>118                            | 140 334<br>1 002 475                         | 2 133<br>16 385                      | 480<br>3 918                             | 328<br>800  | 5 102<br>34 060                        | 9<br>1 295                              | 13<br>930                               |
|                             | Commission merchants <br> Import agents  | 67<br>12<br>12                       | 237 236<br>24 645<br>95 614                  | 7 281<br>1 208<br>1 283              | 1 699<br>340<br>276                      | 370<br>80<br>37   | 15 265<br>2 731<br>2 732               | 5 996<br>375                            | 6 690<br>392<br>18                      |
|                             | Manufacturers' agents  | 237                                  | 907 484                                      | 24 984                               | 6 131                                    | 1 094   | 49 726                                 | 5 092                                   | 6 506                                   |
|                             | TYPES OF OPERATION BY KIND OF BUSINESS   |                                      |  |                                      |  |   |  |   |   |
|                             | Wholesale trade  | 5 180                                | 26 904 886                                   | 1 106 942                            | 275 525                                  | 58 393  | 2 338 163                              | 1 926 381                               | 1 798 437                               |
| 50                          | Durable goods  | <b>3</b> 366                         | 10 964 894                                   | 706 250                              | 178 516                                  | 35 471  | 1 425 080                              | 1 268 211                               | 1 155 366                               |
| 501<br>5012<br>5013<br>5014 | Motor vehicles and automotive parts and supplies<br>Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes | 468<br>70<br>341<br>57               | 2 749 106<br>2 092 432<br>505 374<br>151 300 | 106 505<br>39 637<br>57 758<br>9 110 | 26 337<br>10 121<br>13 998<br>2 218      | 5 546<br>1 817<br>3 276<br>453  | 216 090<br>82 597<br>111 847<br>21 646 | 304 994<br>190 770<br>89 984<br>24 240  | 269 199<br>156 666<br>88 991<br>23 542  |
| 502<br>5021<br>5023         | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 112<br>42<br>70                      | 210 817<br>48 577<br>162 240                 | 17 420<br>5 210<br>12 210            | 4 519<br>1 362<br>3 157                  | 1 017<br>312<br>705   | 35 845<br>11 018<br>24 827             | 24 156<br>6 064<br>18 092               | 17 447<br>4 981<br>12 466               |
| 503<br>5031<br>5039         | Lumber and other construction materials  | 439<br>287<br>152                    | 2 421 703<br>2 205 131<br>216 572            | 93 320<br>73 269<br>20 051           | 24 187<br>19 780<br>4 407                | 4 149<br>3 061<br>1 088   | 198 733<br>153 702<br>45 031           | 101 780<br>85 829<br>15 951             | 98 377<br>80 289<br>18 088              |
| 504                         | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 86                                   | 323 397                                      | 16 600                               | 4 190                                    | 1 032   | 37 722                                 | 24 815                                  | 33 017                                  |
| 5041<br>5042                | Sporting and recreational goods and supplies Toys and hobby goods and supplies   | 59<br>20                             | 120 040<br>(D)<br>(D)                        | 6 944<br>(D)<br>(D)                  | 1 695<br>(D)                             | 394<br>(D)<br>(D)   | 14 953<br>(D)<br>(D)                   | 8 032<br>(D)<br>(D)                     | 8 497<br>(D)<br>(D)                     |
| 5043<br>505                 | Photographic equipment and supplies  | 7                                    |  |                                      | (D)                                      |   |  |   |   |
| 5051<br>5052                | Metals and minerals, except petroleum  Metals service centers and offices  Coal and other minerals and ores                                  | 94<br>93<br>1                        | 344 552<br>(D)<br>(D)                        | 32 611<br>(D)<br>(D)                 | 8 876<br>(D)<br>(D).                     | 1 439<br>(D)<br>(D)   | 70 462<br>(D)<br>(D)                   | 113 953<br>(D)<br>(D)                   | 90 956<br>(D)<br>(D)                    |
| 506<br>5063                 | Electrical goods<br>Electrical apparatus and equipment<br>Electrical appliances, television and radio sets                                   | 349<br>199                           | 1 338 503<br>575 703                         | 73 665<br>37 173                     | 17 819<br>9 283                          | 3 761<br>2 087  | 142 220<br>70 002                      | 79 305<br>46 993                        | 79 407<br>42 449                        |
| 5064<br>5065                | Electrical appliances, television and radio sets  Electronic parts and equipment   | 39<br>111                            | 224 960<br>537 840                           | 13 281<br>23 211                     | 3 347<br>5 189                           | 625<br>1 049  | 30 875<br>41 343                       | 24 315<br>7 997                         | 26 878<br>10 080                        |
| 507                         | Hardware, and plumbing and heating equipment and   |                                      |  |                                      |  |   |  |   |   |
| 5072<br>5074                | supplies<br>Hardware<br>Plumbing and heating equipment and supplies  | 250<br>95                            | 476 288<br>149 164                           | 45 075<br>14 788                     | 11 409<br>3 695                          | 2 377<br>869  | 90 328<br>30 635                       | 75 078<br>22 858                        | 74 694<br>21 658                        |
| 5075                        | (hydronics) Warm air heating and air conditioning equipment and  | 96                                   | 237 751                                      | 21 097                               | 5 430                                    | 1 053   | 40 733                                 | 38 706                                  | 39 111                                  |
| 5078                        | supplies<br>Refrigeration equipment and supplies   | 44<br>15                             | 68 615<br>20 758                             | 6 862<br>2 328                       | 1 768<br>516                             | 327<br>128  | 14 044<br>4 916                        | 9 016<br>4 498                          | 9 288<br>4 637                          |
| 508<br>5081                 | Machinery, equipment, and supplies   | 1 350<br>282                         | 2 429 595<br>463 211                         | 286 577<br>73 704                    | 72 601<br>18 121                         | 14 376<br>3 489   | 551 603<br>128 047                     | 478 824<br>59 829                       | 446 468<br>61 630                       |
| 5082<br>5083                | Construction and mining machinery and equipment Farm and garden machinery and equipment  | 104<br>171                           | 225 826<br>531 497                           | 35 937<br>35 350                     | 9 025<br>9 144                           | 1 705<br>1 924  | 70 539<br>70 095                       | 124 308<br>115 204                      | 97 047<br>115 452                       |
| 5084<br>5085                | Industrial machinery and equipment   | 297<br>225                           | 413 776<br>352 881                           | 54 978<br>35 834                     | 14 521<br>9 373                          | 2 573<br>1 869  | 103 090<br>72 440                      | 64 689<br>54 801                        | 61 816<br>51 835                        |
| 5086<br>5087                | Professional equipment and supplies<br>Service establishment equipment and supplies  | 136<br>91                            | 228 489<br>80 119                            | 28 500<br>10 840                     | 6 857<br>2 509                           | 1 619<br>653  | 58 610<br>22 570                       | 25 491<br>7 422                         | 28 849<br>7 418                         |
| 5088                        | Service establishment equipment and supplies<br>Transportation equipment and supplies, except motor<br>vehicles                              | 44                                   | 133 796                                      | 11 434                               | 3 051                                    | 544   | 26 212                                 | 27 080                                  | 22 421                                  |
| 509<br>5093                 | Miscellaneous durable goods<br>Scrap and waste materials   | 218<br>78                            | 670 933<br>115 970                           | 34 477<br>11 014                     | 8 578<br>2 596                           | 1 774<br>734  | 82 077<br>34 884                       | 65 306<br>17 224                        | 45 801<br>11 426                        |
| 5094<br>5099                | Scrap and waste materials  | 24                                   | 37 815<br>517 148                            | 2 795<br>20 668                      | 639<br>5 343                             | 148<br>892  | 5 228<br>41 965                        | 4 904<br>43 178                         | 4 181<br>30 194                         |

#### Table 1. Summary Statistics for the State: 1982—Con.

| Type of operation and visid of business   Capts   Project   Proj  | [For m       | leaning of abbreviations and symbols, see introductory text. For  | r explanation ( | of terms and com   | parability of 197 | 7 and 1982 cens    | suses, see apper  | idix Aj          |                  |                 |
|---|--------------|---|-----------------|--------------------|-------------------|--------------------|---|------------------|------------------|-----------------|
| Nonderland brodes - Con.  |              | Type of operation and kind of business  | lish-<br>ments  |                    | payroll           | quarter<br>payroll | employees<br>for pay<br>period<br>including<br>March 12 | expenses         | inventories      | inventories     |
| Mindezable trade—Con  1 161   |              |   |                 |                    |                   |                    |   |                  |                  |                 |
| Non-devirable goods   |              |   |                 |                    |                   |                    |   |                  |                  |                 |
| Page and super accounts   15  |              |   |                 | 45 000 000         |                   |                    |   |                  |                  |                 |
| Packers of the properties and expert service paper.  112  |              |   |                 |                    |                   |                    | ł   |                  |                  |                 |
| 1.0   Days, any propositions and druggless' suntries.   | 5111<br>5112 | Stationery supplies   | 22<br>92        | 78 001<br>106 439  | 7 037<br>15 254   | 1 783<br>3 921     | 328<br>961  | 14 523<br>27 974 | 7 337<br>11 439  | 7 679<br>11 152 |
| Agreed piece goods, and notions   | 512          | Drugs, drug proprietaries and druggists' sundries   | 41              | 145 612            | 8 098             | 1 978              | 437   | 17 093           | 15 477           | 18 150          |
| Second and other orly goods   Second Company   Second C  |              | Apparel, piece goods, and notions   |                 |                    |                   |                    |   | (D)              |                  |                 |
| Second Communication   Second Communication  | 5134<br>5136 | Notions and other dry goods<br>Men's and boys' clothing and furnishings<br>Women's children's and infants' clothing and |                 | (D)                | (D)               | (D)<br>(D)         | (D)   | (D)              | (D)<br>(D)       | (D)<br>(D)      |
| Properties   Pro  |              | accessories   |                 | (D)<br>(D)         | (D)<br>(D)        | (D)<br>(D)         |   | (D)<br>(D)       | (D)<br>(D)       | (D)<br>(D)      |
| Section   Sect  | 5141         | Grocenes and related products<br>Grocenes, general line   | 67              | 1 228 266          | 45 203            | 11 019             | 1 888   | 99 969           | 68 640           | 67 868          |
| Figh and selfoods   | 5143<br>5144 | Poultry and poultry products  | 32<br>15        | 112 424<br>109 845 | 4 822<br>5 347    | 1 132<br>1 466     | 230<br>313  | 12 153<br>12 014 | 2 791<br>3 865   | 3 278<br>3 232  |
| Fresh frusts and vegetables   | 5146         | Fish and seafoods   | 26              | 73 162             | 4 749             | 1 015              | 274   | 9 758            | 3 284            | 4 362           |
| 5.65   Cotton   | 5148         | Fresh fruits and vegetables   | 97              | 707 542            | 31 774            | 7 400              | 2 423   | 68 909           | 16 503           | 16 986          |
| Livestock   | 5152         | Cotton  | -               | -                  |                   | -                  | -   | -                | -                | -               |
| Chemicals and allied products   | 5154         | Livestock   | 24              |                    | (D)               | (D)                | (D)   |                  |                  |                 |
| Petrojeum bulk stations and terminals   196   2 070 947   31 417   7 566   1 902   89 091   153 749   118 747   |              | Chemicals and allied products Chemicals and allied products   |                 |                    |                   |                    |   |                  | 15 685<br>15 685 |                 |
| and terminals   | 5171         | Petroleum bulk stations and terminals   |                 |                    |                   |                    | 2 582<br>1 932  |                  |                  |                 |
| Beer and alle   Beer and all  | 5172         |   | 79              | 380 254            | 9 531             | 2 349              | 650   | 28 269           | 19 981           | 20 654          |
| Farm supplies   | 5181         | Beer and ale  | 101             | 257 289            | 30 627            | 7 290              | 1 451   | 61 180           | 17 379           | 18 495          |
| Paints, varnishes, and supplies   | 5191         | Farm supplies   |                 | 664 168            | 34 757            |                    |   | 83 264           | 65 894           | 65 405          |
| Merchant wholesalers  | 5198         | Tobacco and tobacco products  Paints, varnishes, and supplies  Nondurable goods, n.e.c.                                 | 42              | 69 648             | 5 989             | 1 487              | 351   | 14 572           | 7 178            | 6 381           |
| Durable gods  |              |   |                 |                    |                   |                    |   |                  |                  |                 |
| Motor vehicles and automotive parts and supplies  | 50           |   |                 |                    |                   |                    |   |                  |                  |                 |
| Automotive parts and supplies   | 501          | Motor vehicles and automotive parts and supplies  | 409             | 1 570 880          | 85 559            | 20 943             | 4 677   | 176 437          | 272 694          | 235 025         |
| Furniture   | 5013         | Automotive parts and supplies   | 309             | (D)                | (D)               | (D)                | (D)   | (D)              | (D)              |                 |
| Lumber and other construction materials 364 1 752 983 76 288 20 082 3 525 161 449 89 404 86 659 5031 Lumber, plywood and millwork 240 1 616 218 60 171 16 521 2 600 126 797 75 811 71 114 5039 Construction materials, n.e.c. 124 136 765 16 117 3 561 925 34 652 13 593 15 545 15 | 5021         | Furniture   | 30              | 32 124             | 4 496             | 1 156              | 270   | 9 288            | 5 501            | 4 502           |
| Construction materials, n.e.c.   124   136 765   16 117   3 561   925   34 652   13 593   15 545  | 503          | Lumber and other construction materials   | 364             | 1 752 983          | 76 288            | 20 082             | 3 525   | 161 449          | 89 404           | 86 659          |
| toys and supplies   | 5039         | Construction materials, n.e.c.  |                 |                    |                   |                    |   |                  |                  |                 |
| Phótographic equipment and supplies   | 5041         | toys and suppliesSporting and recreational goods and supplies   | 45              | (D)                | (D)               | (D)                | (D)   | (D)              | (D)              | (D)             |
| Metals service centers and offices  | 5043         | Photographic equipment and supplies   | 4               |                    | (D)               | (D)                | (D)   | (D)              | (D)              | (D)             |
| Description     | 5051         | Metals service centers and offices  | 68              | (D)                | (D)               | (D)                | (D)   | (D)              | (D)              |                 |
| 5065 Electronic parts and equipment   | 5063         | Electrical apparatus and equipment  | 146             | (D)                | (D)               | (D)                | (D)   | (D)              | (D)              |                 |
| Supplies  | 5065         | Electronic parts and equipment  | 29<br>71        | (D)                |                   | (D)                | (D)   |                  |                  | (D)<br>8 869    |
| 5074 Plumbing and heating equipment and supplies (hydronics) (hydronics) (hydronics) (hydronics) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D   | 5072         | supplies<br>Hardware  |                 |                    |                   |                    |   |                  |                  |                 |
|   |              | Plumbing and heating equipment and supplies<br>(hydronics)<br>Warm air heating and air conditioning equipment and       | 80              |                    |                   |                    | (D)   | (D)              | (D)              |                 |
|   |              | supplies  |                 | (D)<br>(D)         | (D)<br>(D)        |                    |   |                  | (D)<br>(D)       | (D)<br>(D)      |

#### Table 1. Summary Statistics for the State: 1982—Con.

| SIC                                  | Type of operation and kind of business  | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                                  | Annual<br>payroll<br>(\$1,000)                 | First<br>quarter<br>payroll<br>(\$1,000)   | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Operating expenses (\$1,000)                    | End-of-1981<br>inventories<br>(\$1,000)         | End-of-1982<br>inventories<br>(\$1,000)         |
|--------------------------------------|---|--------------------------------------|---|--|--|---|---|---|---|
|                                      | TYPES OF OPERATION BY KIND OF BUSINESS —Con.  |                                      |   |  |  |   |   |   |   |
|                                      | Merchant wholesalers—Con.   |                                      |   |  |  |   |   |   |   |
| <b>50</b><br>508                     | Durable goods Con.  Machinery, equipment, and supplies  | 1 135                                | 1 531 328   | 212 965  | 55 376                                     | 11 502  | 421 881   | 400 545   | 376 754   |
| 5081<br>5082<br>5083<br>5084<br>5085 | Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies  | 236<br>96<br>154<br>231<br>184       | 183 562<br>207 670<br>241 104<br>291 311<br>234 116 | 34 649<br>33 467<br>26 626<br>42 592<br>30 365 | 8 933<br>8 441<br>6 802<br>11 900<br>8 051 | 2 035<br>1 590<br>1 662<br>2 010<br>1 615                                   | 65 110<br>65 467<br>53 330<br>81 096<br>61 371  | 38 846<br>112 941<br>88 424<br>54 498<br>50 387 | 42 102<br>87 109<br>93 386<br>54 658<br>47 789  |
| 5086<br>5087<br>5088                 | Professional equipment and supplies<br>Service establishment equipment and supplies<br>Transportation equipment and supplies, except motor<br>vehicles  | 115<br>80<br>39                      | 195 765<br>(D)                                      | 24 510<br>(D)                                  | 6 038<br>(D)<br>(D)                        | 1 458<br>(D)  | 50 728<br>(D)<br>(D)                            | 22 561<br>(D)<br>(D)                            | 23 770<br>(D)<br>(D)                            |
| 509<br>5093<br>5094<br>5099          | Miscellaneous durable goods<br>Scrap and waste materials<br>Jewelry, watches, diamonds and other precious stones _<br>Durable goods, n.e.c.   | 185<br>73<br>23<br>89                | 563 860<br>(D)<br>(D)<br>(D)                        | 32 382<br>(D)<br>(D)<br>(D)                    | 8 067<br>(D)<br>(D)<br>(D)                 | 1 689<br>(D)<br>(D)<br>(D)  | 77 594<br>(D)<br>(D)<br>(D)                     | 65 165<br>(D)<br>(D)<br>(D)                     | 45 650<br>(D)<br>(D)<br>(D)                     |
| 51                                   | Nondurable goods  | 1 456                                | 12 054 136  | 323 044  | <b>78</b> 3 <b>5</b> 6                     | 19 210  | 724 869   | 463 951   | 484 676   |
| 511<br>5111<br>5112<br>5113          | Paper and paper products  | 125<br>18<br>78<br>29                | 230 002 (D)<br>(D)<br>(D)<br>71 602                 | 26 289<br>(D)<br>(D)<br>6 540                  | 6 707<br>(D)<br>(D)<br>1 640               | 1 508<br>(D)<br>(D)<br>328  | 50 602<br>(D)<br>(D)<br>12 280                  | 23 796<br>(D)<br>(D)<br>5 164                   | 23 751<br>(D)<br>(D)<br>5 051                   |
| 512<br>5122                          | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists' sundries   | 31<br>31                             | 93 576<br>93 576                                    | 5 970<br>5 970                                 | 1 362<br>1 362                             | 358<br>358  | 12 795<br>12 795                                | 13 733<br>13 733                                | 16 171<br>16 171                                |
| 513<br>5133<br>5134<br>5136<br>5137  | Apparel, piece goods, and notions   | 47<br>12<br>8<br>13                  | 408 699<br>(D)<br>(D)<br>(D)                        | 10 666<br>(D)<br>(D)<br>(D)                    | 2 667<br>(D)<br>(D)<br>(D)                 | 630<br>(D)<br>(D)<br>(D)  | 31 380<br>(D)<br>(D)<br>(D)<br>(D)              | 37 363<br>(D)<br>(D)<br>(D)                     | 34 355<br>(D)<br>(D)<br>(D)                     |
| 5139<br>514                          | Footwear  | 372                                  | (D)<br>2 479 924                                    | (D)<br>(D)<br>119 858                          | (D)<br>(D)<br>28 709                       | (D)<br>(D)  | (D)   | (D)<br>(D)                                      | (D)<br>(D)                                      |
| 5141<br>5142<br>5143<br>5144<br>5145 | Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery   | 49<br>20<br>22<br>10<br>17           | 985 073<br>(D)<br>(D)<br>(D)<br>24 214              | 39 548<br>(D)<br>(D)<br>(D)<br>2 664           | 9 777<br>(D)<br>(D)<br>(D)<br>613          | 6 939<br>1 590<br>(D)<br>(D)<br>(D)<br>170                                  | 256 846<br>89 223<br>(D)<br>(D)<br>(D)<br>5 233 | 119 884<br>68 640<br>(D)<br>(D)<br>(D)<br>1 550 | 120 532<br>67 868<br>(D)<br>(D)<br>(D)<br>1 563 |
| 5146<br>5147<br>5148<br>5149         | Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.  | 23<br>59<br>84<br>88                 | (D)<br>(D)<br>633 198<br>218 202                    | (D)<br>(D)<br>29 543<br>17 534                 | (D)<br>(D)<br>6 852<br>4 296               | (D)<br>(D)<br>2 305<br>1 240  | (D)<br>(D)<br>63 822<br>36 766                  | (D)<br>(D)<br>11 230<br>17 351                  | (D)<br>(D)<br>11 272<br>17 368                  |
| 515<br>5152<br>5153<br>5154<br>5159  | Farm-product raw materials<br>Cotton<br>Grain<br>Livestock<br>Farm-product raw materials, n.e.c.  | 96<br>-<br>79<br>7<br>10             | 5 733 483<br>(D)<br>(D)<br>(D)                      | 20 878<br>-<br>(D)<br>(D)<br>(D)               | 5 001<br>(D)<br>(D)<br>(D)                 | 1 108<br>-<br>(D)<br>(D)<br>(D)   | 58 996<br>(D)<br>(D)<br>(D)                     | 77 548<br>(D)<br>(D)<br>(D)                     | 84 448<br>(D)<br>(D)<br>(D)                     |
| 516<br>5161                          | Chemicals and allied products Chemicals and allied products   | 82<br>82                             | 157 106<br>157 106                                  | 13 383<br>13 383                               | 3 311<br>3 311                             | 791<br>791  | 28 583<br>28 583                                | 14 335  | 14 707<br>14 707                                |
| 517<br>5171<br>5172                  | Petroleum and petroleum products  | 186<br>121                           | 885 016<br>584 176                                  | 25 181<br>16 713                               | 6 131<br>4 025                             | 1 951<br>1 347  | 70 369<br>45 305                                | 14 335<br>36 636<br>17 329                      | 36 075<br>16 041                                |
| 518<br>5181<br>5182                  | and terminals  Beer, wine and distilled alcoholic beverages  Beer and ale  Wines and distilled alcoholic beverages  | 65<br>122<br>98<br>24                | 300 840<br>301 958<br>(D)<br>(D)                    | 8 468<br>33 601<br>(D)<br>(D)                  | 2 106<br>8 006<br>(D)<br>(D)               | 604<br>1 595<br>(D)<br>(D)  | 25 064<br>64 658<br>(D)<br>(D)                  | 19 307  <br>24 798  <br>(D)  <br>(D)            | 20 034<br>26 684<br>(D)<br>(D)                  |
| 519<br>5191<br>5194<br>5198<br>5199  | Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.  | 395<br>218<br>11<br>24<br>142        | 1 764 372<br>572 530<br>(D)<br>(D)<br>1 083 032     | 67 218<br>31 755<br>(D)<br>(D)<br>29 872       | 16 462<br>7 884<br>(D)<br>(D)<br>7 173     | 4 330<br>2 044<br>(D)<br>(D)<br>1 919                                       | 150 640<br>75 758<br>(D)<br>(D)<br>63 776       | 115 858<br>62 930<br>(D)<br>(D)<br>45 766       | 127 953<br>62 204<br>(D)<br>(D)<br>59 766       |
|                                      | Manufacturers' sales branches and sales offices   | 494                                  | 5 600 357   | 181 547  | 43 <b>52</b> 8                             | 7 182   | 372 951   | 3 <b>27 240</b>                                 | 281 548   |
| 50                                   | Durable goods   | 277                                  | 3 174 888   | 124 754  | 29 838                                     | 4 765   | 229 635   | 139 890   | 130 513   |
| 501<br>502<br>503<br>504             | Motor vehicles and automotive parts and supplies<br>Furniture and home furnishings<br>Lumber and other construction materials<br>Sporting, recreational, photographic, and hobby goods,   | 38<br>5<br>34                        | 1 093 625<br>14 522<br>418 899                      | 18 071<br>356<br>10 892                        | 4 689<br>98<br>2 637                       | 721<br>24<br>398  | 33 973<br>1 008<br>24 553                       | 31 973<br>379<br>10 208                         | 33 795<br>349<br>9 536                          |
| 505                                  | toys and supplies Metals and minerals, except petroleum   | 3<br>20                              | (D)<br>63 748                                       | (D)<br>3 164                                   | (D)<br>820                                 | (D)<br>140  | (D)<br>7 250                                    | (D)<br>8 063                                    | (D)<br>6 873                                    |
| 506<br>507                           | Electrical goods Hardware, and plumbing and heating equipment and supplies | 43<br>14                             | 596 891<br>106 962                                  | 19 347<br>4 800                                | 4 326<br>1 195                             | 681<br>1 <b>9</b> 5   | 34 081<br>10 066                                | 6 647<br>5 315                                  | 5 992<br>5 361                                  |
| 508<br>509                           | Machinery, equipment, and supplies<br>Miscellaneous durable goods   | 119                                  | 776 857<br>(D)                                      | 65 570<br>(D)                                  | 15 384<br>(D)                              | 2 514<br>(D)  | 114 413<br>(D)                                  | 76 373<br>(D)                                   | 67 864<br>(D)                                   |
| 51                                   | Nondurable goods  | 217                                  | 2 425 469   | 56 793   | 13 6 <b>90</b>                             | 2 417   | 143 316   | 187 350   | 151 035   |
| 511<br>512<br>513<br>514<br>515      | Paper and paper products  | 17<br>5<br>4<br>53                   | 40 628<br>(D)<br>(D)<br>457 094                     | 3 007<br>(D)<br>(D)<br>20 590                  | 753<br>(D)<br>(D)<br>4 900                 | 117<br>(D)<br>(D)<br>869  | 5 136<br>(D)<br>(D)<br>45 016                   | 292  <br>(D)<br>(D)<br>17 305                   | 285<br>(D)<br>(D)<br>14 670                     |

#### Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| SIC                             | Type of operation and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                            | Annual<br>payroll<br>(\$1,000)                      | First<br>quarter<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Operating<br>expenses<br>(\$1,000)       | End-of-1981<br>inventories<br>(\$1,000) | End-of-1982<br>iriventories<br>(\$1,000) |
|---------------------------------|--|--------------------------------------|---|---|--|---|--|---|--|
|                                 | TYPES OF OPERATION BY KIND OF BUSINESS  —Con.  Manufacturers' sales branches and sales offices—Con.  |                                      |   |   |  |   |  |   |  |
| 51                              | Nondurable goods—Con.  |                                      |   |   |  |   |  |   |  |
| 516<br>517<br>518<br>519        | Chemicals and allied products<br>Petroleum and petroleum products<br>Beer, wine and distilled alcoholic beverages<br>Miscellaneous nondurable goods                            | 15<br>81<br>2<br>40                  | 102 536<br>1 541 090<br>(D)<br>120 490        | 3 106<br>15 277<br>(D)<br>5 777                     | 799<br>3 670<br>(D)<br>1 490             | 131<br>604<br>(D)<br>271  | 6 041<br>45 732<br>(D)<br>17 436         | 1 116<br>136 885<br>(D)<br>5 509        | 1 167<br>103 118<br>(D)<br>5 613         |
|                                 | Agent, brokers, and commission merchants   | 465                                  | 2 <b>407 7</b> 88                             | 53 274  | 12 844                                   | <b>2 70</b> 9   | 1 <b>0</b> 9 6 <b>1</b> 6                | 12 767                                  | 14 549                                   |
| 5 <b>0</b>                      | Durable goods  | 324                                  | 947 401                                       | 32 419  | 7 881                                    | 1 414   | 64 718                                   | 5 898                                   | 7 189                                    |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods, | 21<br>23<br>41                       | 84 601<br>60 111<br>249 821                   | 2 875<br>1 988<br>6 140                             | 705<br>616<br>1 468                      | 148<br>81<br>226  | 5 680<br>4 098<br>12 731                 | 327<br>302<br>2 168                     | 379<br>345<br>2 182                      |
| 505                             | toys and supplies  | 17<br>5                              | (D)<br>1 936                                  | (D)<br>177  | (D)<br>48                                | (D)<br>13   | (D)<br>290                               | (D)                                     | (D)                                      |
| 506<br>507                      | Electrical goodsHardware, and plumbing and heating equipment and   | 60                                   | 164 792                                       | 6 177   | 1 474                                    | 299   | 12 014                                   | 247                                     | 1 388                                    |
| 508<br>509                      | supplies  Machinery, equipment, and supplies  Miscellaneous durable goods  | 29<br>96<br>32                       | 69 996<br>121 410<br>(D)                      | 2 559<br>8 042<br>(D)                               | 671<br>1 841<br>(D)                      | 122<br>360<br>(D).  | 5 473<br>15 309<br>(D)                   | 487<br>1 906<br>(D)                     | 558<br>1 850<br>(D)                      |
| 51                              | Nondurable goods   | 141                                  | 1 460 387                                     | <b>20</b> 855                                       | 4 963                                    | 1 295   | 44 898                                   | 6 869                                   | 7 360                                    |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products Drugs, drug proprietaries and druggists' sundries   | 9<br>5<br>11<br>54<br>22             | 76 587<br>(D)<br>20 108<br>753 776<br>394 047 | <sup>'</sup> 1 716<br>(D)<br>516<br>12 021<br>1 894 | 465<br>(D)<br>96<br>2 832<br>435         | 110<br>(D)<br>23<br>619<br>315  | 3 153<br>(D)<br>1 773<br>25 386<br>4 589 | 35<br>(D)<br>106<br>5 647<br>8          | 65<br>(D)<br>113<br>5 732<br>12          |
| 516<br>517<br>518<br>519        | Chemicals and allied products<br>Petroleum and petroleum products<br>Beer, wine and distilled alcoholic beverages<br>Miscellaneous nondurable goods                            | 7<br>10<br>5<br>18                   | 13 851<br>25 095<br>(D)<br>68 041             | 700<br>490<br>(D)<br>2 146                          | 164<br>113<br>(D)<br>525                 | 27<br>27<br>(D)<br>108  | 1 472<br>1 259<br>(D)<br>4 449           | 234<br>209<br>(D)<br>42                 | 385<br>208<br>(D)<br>178                 |

#### Table 2. Comparative Statistics for the State: 1982 and 1977

| [FOI II                     | leaning of abbreviations and symbols, see introductory text. For                                      |                         |                        | ability of 1977 at                           |  | s, see append                        |                                      |                                     |                                      |
|-----------------------------|---|-------------------------|------------------------|--|--|--------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------|
|                             |   | Establis                | hments                 |  | Sales  |                                      |                                      | Annual payroll                      |                                      |
| SIC<br>code                 | Type of operation and kind of business  | 1982<br>(number)        | 1977<br>(number)       | 1982<br>(\$1,000)                            | 1977<br>(\$1,000)                            | Percent<br>change<br>1977 to<br>1982 | 1982<br>(\$1,000)                    | 1977<br>(\$1,000)                   | Percent<br>change<br>1977 to<br>1982 |
|                             | Wholesale trade   | 5 180                   | 4 904                  | 26 9 <b>04</b> 886                           | 18 085 350                                   | 48.8                                 | 1 106 942                            | <b>7</b> 65 363                     | 44.6                                 |
| 5 <b>0</b>                  | Durable goods   | 3 366                   | 3 <b>0</b> 25          | 10 964 894                                   | 10 093 429                                   | 8.6                                  | 706 250                              | <b>50</b> 2 83 <b>0</b>             | 4 <b>0.</b> 5                        |
| 501<br>5012<br>5013<br>5014 | Motor vehicles and automotive parts and supplies  | 468<br>70<br>341<br>57  | 524<br>97<br>374<br>53 | 2 749 106<br>2 092 432<br>505 374<br>151 300 | 2 506 715<br>2 002 520<br>382 456<br>121 739 | 9.7<br>4.5<br>32.1<br>24.3           | 106 505<br>39 637<br>57 758<br>9 110 | 81 498<br>31 114<br>43 753<br>6 631 | 30.7<br>27.4<br>32.0<br>37.4         |
| 502<br>5021<br>5023         | Furniture and home furnishings  | 112<br>42<br>70         | 107<br>40<br>67        | 210 817<br>48 577<br>162 240                 | 202 086<br>33 778<br>168 308                 | 4.3<br>43.8<br>-3.6                  | 17 420<br>5 210<br>12 210            | 13 844<br>3 637<br>10 207           | 25.8<br>43.2<br>19.6                 |
| 503<br>5031<br>5039         | Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c. | 439<br>287<br>152       | 390<br>287<br>103      | 2 421 703<br>2 205 131<br>216 572            | 3 353 930<br>3 126 396<br>227 534            | -27.8<br>-29.5<br>-4.8               | 93 320<br>73 269<br>20 051           | 85 839<br>69 248<br>16 591          | 8.7<br>5.8<br>20.9                   |
| 504<br>5041<br>5042<br>5043 | Sporting, recreational, photographic, and hobby goods, toys<br>and supplies                           | 86<br>59<br>20<br>7     | 76<br>55<br>15<br>6    | 323 397<br>120 040<br>(D)<br>(D)             | 117 434<br>74 996<br>31 648<br>10 790        | 175.4<br>60.1<br>(D)<br>(D)          | 16 600<br>6 944<br>(D)<br>(D)        | 11 436<br>6 953<br>2 843<br>1 640   | 45.2<br>1<br>(D)<br>(D)              |
| 505<br>5051<br>5052         | Metals and minerals, except petroleum   | 94<br>93<br>1           | 90<br>88<br>2          | 344 552<br>(D)<br>(D)                        | 413 203<br>(D)<br>(D)                        | -16.6<br>(D)<br>(D)                  | 32 611<br>(D)<br>(D)                 | 23 958<br>(D)<br>(D)                | 36.1<br>(D)<br>(D)                   |
| 506<br>5063<br>5064<br>5065 | Electrical goods  | 349<br>199<br>39<br>111 | 292<br>190<br>40<br>62 | 1 338 503<br>575 703<br>224 960<br>537 840   | 833 748<br>446 636<br>187 978<br>199 134     | 60.5<br>28.9<br>19.7<br>170.1        | 73 665<br>37 173<br>13 281<br>23 211 | 38 217<br>24 777<br>8 913<br>4 527  | 92.8<br>50.0<br>49.0<br>412.7        |
| 507                         | Hardware, and plumbing and heating equipment and supplies   | 250                     | 221                    | 476 288                                      | 415 423                                      | 14.7                                 | 45 075                               | 28 667                              | 57.2                                 |
| 5072<br>5074                | HardwarePlumbing and heating equipment and supplies   | 95                      | 80                     | 149 164                                      | 146 030                                      | 2.1                                  | 14 788                               | 10 825                              | 36.6                                 |
| 5075                        | (hydronics) Warm air heating and air conditioning equipment and                                       | 96                      | 87                     | 237 751                                      | 211 752                                      | 12.3                                 | 21 097                               | 11 626                              | 81.5                                 |
| 5078                        | supplies Refrigeration equipment and supplies   | 44<br>15                | 42<br>12               | 68 615<br>20 758                             | 44 146<br>13 495                             | 55.4<br>53.8                         | 6 862<br>2 328                       | 4 621<br>1 595                      | 48.5<br>46.0                         |

#### Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

|                      |  | Establish           | Establishments Sales |                                   |                                 |                                      | Annual payroll              |                             |                                      |
|----------------------|--|---------------------|----------------------|-----------------------------------|---------------------------------|--------------------------------------|-----------------------------|-----------------------------|--------------------------------------|
| SIC<br>code          | Type of operation and kind of business   | 1982<br>(number)    | 1977<br>(number)     | 1982<br>(\$1,000)                 | 1977<br>(\$1,000)               | Percent<br>change<br>1977 to<br>1982 | 1982<br>(\$1,000)           | 1977<br>(\$1,000)           | Percent<br>change<br>1977 to<br>1982 |
|                      | Wholesale trade—Con.   |                     |                      |                                   |                                 |                                      |                             |                             |                                      |
| 50                   | Durable goods—Con.   |                     |                      |                                   |                                 |                                      |                             |                             |                                      |
| 508<br>5081<br>5082  | Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment   | 1 350<br>282<br>104 | 1 139<br>198<br>131  | 2 429 595<br>463 211<br>225 826   | 1 849 247<br>248 607<br>357 697 | 31.4<br>86.3<br>-36.9                | 286 577<br>73 704<br>35 937 | 200 521<br>44 472<br>36 814 | 42.9<br>65.7                         |
| 5083<br>5084         | Farm and garden machinery and equipment  | 171<br>297          | 151<br>250           | 531 497<br>413 776                | 370 375<br>327 532              | 43.5<br>26.3                         | 35 350<br>54 978            | 25 143<br>38 639            | -2.4<br>40.6<br>42.3                 |
| 5085<br>5086         | Industrial supplies  Professional equipment and supplies   | 225<br>136          | 202<br>109           | 352 881<br>228 489                | 294 505<br>107 406              | 19.8<br>112.7                        | 35 834<br>28 500            | 27 226<br>15 617            | 31.6<br>82.5                         |
| 5087<br>5088         | Service establishment equipment and supplies<br>Transportation equipment and supplies, except motor<br>vehicles  | 91                  | 71<br>27             | 80 119<br>133 796                 | 46 655<br>96 470                | 71.7                                 | 10 840<br>11 434            | 5 673<br>6 937              | 91.1                                 |
| 509<br>5093          | Miscellaneous durable goods Scrap and waste materials  | 218<br>78           | 186<br>75            | 670 933<br>115 970                | 401 643<br>79 923               | 67.0<br>45.1                         | 34 477<br>11 014            | 18 850<br>7 486             | 82.9<br>47.1                         |
| 5094<br>5099         | Jewelry, watches, diamonds and other precious stones<br>Durable goods, n.e.c   | 24<br>116           | 20<br>91             | 37 815<br>517 148                 | 12 634<br>309 086               | 199.3<br>67.3                        | 2 795<br>20 668             | 1 852<br>9 512              | 50.9<br>117.3                        |
| 51                   | Nondurable goods   | 1 814               | 1 879                | 15 939 992                        | 7 991 921                       | 99.5                                 | 400 692                     | 262 533                     | 52.6                                 |
| 511<br>5111          | Paper and paper products   | 151<br>22           | 134<br>15            | 347 217<br>78 001                 | 408 076<br>137 677              | -14.9<br>-43.4                       | 31 012<br>7 037             | 25 126<br>11 293            | 23.4<br>-37.7                        |
| 5112<br>5113         | Stationery supplies  | 92<br>37            | 85<br>34             | 106 439<br>162 777                | 60 723<br>209 676               | 75.3<br>-22.4                        | 15 254<br>8 721             | 8 218<br>5 615              | 85.6<br>55.3                         |
| 512<br>5122          | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists' sundries  | 41<br>41            | 40<br>40             | 145 612<br>145 612                | 159 618<br>159 618              | -8.8<br>-8.8                         | 8 098<br>8 098              | 8 813<br>8 813              | -8.1<br>-8.1                         |
| 513<br>5133          | Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories | 62<br>14            | 65<br>12             | 525 049<br>(D)                    | 147 705<br>28 120               | 255.5<br>(D)                         | 15 948<br>(D)<br>(D)        | 9 010<br>2 264              | 77.0<br>(D)                          |
| 5134<br>5136<br>5137 | Men's and boys' clothing and furnishings<br>Women's, children's and infants' clothing and  | 16                  | 13<br>18             | (D)<br>(D)                        | 12 577<br>57 285                | (D)<br>(D)<br>(D)                    | (D)                         | 1 357<br>3 590              | (D)<br>(D)<br>(D)                    |
| 5139                 | accessoriesFootwear  | 16                  | 14<br>8              | (D)<br>(D)                        | 14 342<br>35 381                | (D)<br>(D)                           | (D)<br>(D)                  | 706<br>1 093                | (D)<br>(D)                           |
| 514<br>5141<br>5142  | Groceries and related products<br>Groceries, general line<br>Frozen foods  | 479<br>67<br>27     | 451<br>55<br>35      | 3 690 794<br>1 228 266<br>312 028 | 2 199 966<br>711 896            | 67.8<br>72.5                         | 152 469<br>45 203<br>6 557  | 94 529<br>24 576            | 61.3<br>83.9                         |
| 5143<br>5144         | Dairy products Poultry and poultry products  | 32<br>15            | 45<br>10             | 112 424<br>109 845                | 225 866<br>104 765<br>33 389    | 38.1<br>7.3<br>229.0                 | 4 822<br>5 347              | 5 408<br>3 610<br>1 228     | 21.2<br>33.6<br>335.4                |
| 5145<br>5146         |  | 28                  | 21<br>17             | 63 904<br>73 162                  | 21 565<br>41 678                | 196.3<br>75.5                        | 6 573<br>4 749              | 1 213                       | 441.9<br>115.1                       |
| 5147<br>5148<br>5149 | Fish and seafoods  Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.  | 61<br>97<br>126     | 53<br>103<br>112     | 426 247<br>707 542<br>657 376     | 238 818<br>349 750<br>472 239   | 78.5<br>102.3<br>39.2                | 14 876<br>31 774<br>32 568  | 9 008<br>19 495<br>27 783   | 65.1<br>63.0<br>17.2                 |
| 515                  | Farm-product raw materials   | 118                 | 127                  | 6 127 530                         | 2 569 836                       | 138.4                                | 22 772                      | 20 152                      | 13.0                                 |
| 5152<br>5153<br>5154 | Cotton<br>Grain<br>Livestock<br>Fann-product raw materials, n.e.c.   | 84<br>24            | 87<br>25             | 5 962 718<br>(D)                  | 2 430 537<br>111 570            | 145.3<br>(D)                         | 20 136<br>(D)               | 17 697<br>1 479             | 13.8<br>(D)                          |
| 5159<br>516          |  | 10                  | 15<br>79             | (D)<br>273 493                    | 27 729<br>188 562               | (D)<br>(D)<br>45.0                   | (D)<br>(D)<br>17 189        | 976<br>8 746                | (D)<br>(D)<br>96.5                   |
| 5161<br>517          | Chemicals and allied products Chemicals and allied products  | 104                 | 79                   | 273 493                           | 188 562                         | 45.0<br>97.9                         | 17 189<br>40 948            | 8 746<br>28 654             | 96.5<br>42.9                         |
| 5171<br>5172         | Petroleum and petroleum products  Petroleum bulk stations and terminals  Petroleum and petroleum products, except bulk stations  | 198                 | 402<br>322           | 2 451 201<br>2 070 947            | 1 238 838<br>1 049 181          | (NC)                                 | 31 417                      | 22 086                      | (NC)                                 |
| 518                  | and terminals  | 79<br>129           | 80<br>124            | 380 254<br>426 193                | 189 657<br>180 835              | (NC)<br>135.7                        | 9 531<br>37 115             | 6 568<br>18 345             | (NC)<br>102.3                        |
| 5181<br>5182         | Beer and ale<br>Wines and distilled alcoholic beverages  | 101<br>28           | 100<br>24            | 257 289<br>168 904                | (D)<br>(D)                      | (D)<br>(D)                           | 30 627<br>6 488             | (D)<br>(D)                  | (D)<br>(D)                           |
| 519<br>5191<br>5194  | Miscellaneous nondurable goods   | 453<br>239          | 457<br>230           | 1 952 903<br>664 168<br>89 956    | 898 485<br>500 842              | 117.4<br>32.6                        | 75 141<br>34 757            | 49 158<br>23 391<br>2 921   | 52.9<br>48.6                         |
| 5198<br>5199         | Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.  | 12<br>42<br>160     | 19<br>49<br>159      | 69 648<br>1 129 131               | 114 702<br>53 242<br>229 699    | -21.6<br>30.8<br>391.6               | 2 207<br>5 989<br>32 188    | 4 512<br>18 334             | -24.5<br>32.7<br>75.6                |
|                      | Merchant wholesalers   | 4 221               | 3 899                | 18 896 741                        | 11 415 412                      | 65.5                                 | 872 121                     | 590 240                     | 47.8                                 |
| 50                   | Durable goods  | 2 765               | 2 508                | 6 842 605                         | 6 093 839                       | 12.3                                 | 549 077                     | 392 271                     | 40.0                                 |
| 501<br>5012          | Motor vehicles and automotive parts and supplies   | 409                 | 471                  | 1 570 880                         | 1 042 382                       | 50.7                                 | 85 559                      | 64 687                      | 32.3                                 |
| 5012<br>5013<br>5014 | Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes   | 51<br>309<br>49     | 76<br>349<br>46      | 1 112 109<br>(D)<br>(D)           | 682 902<br>291 670<br>67 810    | 62.9<br>(D)<br>(D)                   | 30 068<br>(D)<br>(D)        | 21 868<br>38 007<br>4 812   | 37.5<br>(D)<br>(D)                   |
| 502<br>5021          | Furniture and home furnishings   | 84<br>30            | 75<br>24             | 136 184<br>32 124                 | 96 117<br>15 257                | 41.7<br>110.6                        | 15 076<br>4 496             | 10 336<br>2 420             | 45.9<br>85.8                         |
| 5023<br>503          | Furniture  Home furnishings  Lumber and other construction materials   | 54<br>364           | 331                  | 104 060<br>1 752 983              | 80 860<br>2 448 342             | 28.7<br>-28.4                        | 10 580<br>76 288            | 7 916<br>68 730             | 33.7<br>11.0                         |
| 5031<br>5039         | Lumber, plywood and millwork Construction materials, n.e.c.  | 240<br>124          | 251<br>80            | 1 616 218<br>136 765              | 2 354 477<br>93 865             | -31.4<br>45.7                        | 60 171<br>16 117            | 58 523<br>10 207            | 2.8<br>57.9                          |
| 504                  | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 66                  | 55                   | 132 352                           | 79 397                          | 66.7                                 | 11 680                      | 8 910                       | 31.1                                 |
| 5041<br>5042<br>5043 | Sporting and recreational goods and supplies<br>Toys and hobby goods and supplies<br>Photographic equipment and supplies   | 45<br>17<br>4       | 38<br>13<br>4        | 78 859<br>(D)                     | 44 314<br>(D)<br>(D)            | (D)<br>(D)<br>(D)                    | (D)<br>6 011<br>(D)         | 5 339<br>(D)<br>(D)         | (D)<br>(D)<br>(D)                    |
| 505<br>5051          | Metals and minerals, except petroleum<br>Metals service centers and offices  | 69<br>68            | 63                   | 278 868                           | 268 059                         | 4.0                                  | 29 270                      | 20 587                      | 42.2                                 |
| 5052                 | Coal and other minerals and ores   | 1                   | 62                   | (D)<br>(D)                        | (D)<br>(D)                      | (D)<br>(D)                           | (D)<br>(D)                  | (D)<br>(D)                  | (D)<br>(D)                           |

#### Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

|   |   | Establis                                | hments                                 | Sales   |  | Annual payroll                                |   |   |   |
|---|---|---|--|---|--|---|---|---|---|
| SIC<br>code   | Type of operation and kind of business  | 1982<br>(number)                        | 1977<br>(number)                       | 1982<br>(\$1,000)   | 1977<br>(\$1,000)  | Percent<br>change<br>1977 to<br>1982          | 1982<br>(\$1,000)   | 1977<br>(\$1,000)   | Percent<br>change<br>1977 to<br>1982        |
|   | Merchant wholesalers—Con.   |   |  |   |  |   |   |   |   |
| 50  | Durable goods—Con.  |   |  |   |  |   |   |   |   |
| 506<br>5063<br>5064<br>5065                         | Electrical goods  Electrical apparatus and equipment  Electrical appliances, television and radio sets  Electronic parts and equipment  | 246<br>146<br>29<br>71                  | 196<br>126<br>29<br>41                 | 576 820<br>(D)<br>(D)<br>78 409                                   | 375 975<br>245 960<br>109 451<br>20 564                          | 53.4<br>(D)<br>(D)<br>281.3                   | 48 141<br>(D)<br>(D)<br>11 072                            | 28 968<br>19 206<br>6 622<br>3 140                        | 66.2<br>(D)<br>(D)<br>252.6                 |
| 507   | Hardware, and plumbing and heating equipment and supplies   | 207                                     | 185                                    | 299 330   | 288 756<br>117 693   | 3.7   | 37 716  | 25 226  | 49.5  |
| 5072<br>5074  | Hardware Plumbing and heating equipment and supplies (hydronics)  | 79<br>80                                | 64<br>76                               | 103 804<br>(D)  | 126 029  | -11.8<br>(D)                                  | 12 584<br>(D)   | 9 403<br>11 028   | 33.8<br>(D)                                 |
| 5075<br>5078  | Warm air heating and air conditioning equipment and supplies  | 34<br>14                                | 35<br>10                               | (D)<br>(D)  | (D)<br>(D)   | (D)<br>(D)                                    | (D)<br>(D)  | (D)<br>(D)  | (D)<br>(D)                                  |
| 508<br>5081<br>5082<br>5083<br>5084<br>5085         | Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies | 1 135<br>236<br>96<br>154<br>231<br>184 | 966<br>167<br>108<br>138<br>201<br>165 | 1 531 328<br>183 562<br>207 670<br>241 104<br>291 311<br>234 116  | 1 209 819<br>108 591<br>283 352<br>191 214<br>246 965<br>170 389 | 26.6<br>69.0<br>-26.7<br>26.1<br>18.0<br>37.4 | 212 965<br>34 649<br>33 467<br>26 626<br>42 592<br>30 365 | 149 469<br>21 783<br>31 097<br>17 943<br>32 747<br>22 292 | 42.5<br>59.1<br>7.6<br>48.4<br>30.1<br>36.2 |
| 5086<br>5087<br>5088                                | Professional equipment and supplies<br>Service establishment equipment and supplies<br>Transportation equipment and supplies, except motor<br>vehicles  | 115<br>80<br>39                         | 98<br>66<br>23                         | 195 <b>76</b> 5<br>(D)<br>(D)                                     | (D)<br>(D)<br>90 290   | (D)<br>(D)                                    | 24 510<br>(D)<br>(D)                                      | (D)<br>(D)<br>6 737                                       | (D)<br>(D)<br>(D)                           |
| 509<br>5093<br>5094<br>5099                         | Miscellaneous durable goods<br>Scrap and waste materials<br>Jewelry, watches, diamonds and other precious stones _<br>Durable goods, n.e.c  | 185<br>73<br>23<br>89                   | 166<br>74<br>20<br>72                  | 563 860<br>(D)<br>(D)<br>(D)                                      | 284 992<br>(D)<br>12 634<br>(D)                                  | 97.9<br>(D)<br>(D)<br>(D)                     | 32 382<br>(D)<br>(D)<br>(D)                               | 15 358<br>(D)<br>1 852<br>(D)                             | 110.8<br>(D)<br>(D)<br>(D)                  |
| 51  | Nondurable goods  | 1 456                                   | 1 391                                  | 12 054 136  | 5 321 573  | 126.5   | 323 044   | 197 969   | 63.2  |
| 511<br>5111<br>5112<br>5113                         | Paper and paper products  | 125<br>18<br>78<br>29                   | 102<br>12<br>63<br>27                  | 230 002<br>(D)<br>(D)<br>71 602                                   | 144 058<br>(D)<br>(D)<br>(D)                                     | 59.7<br>(D)<br>(D)<br>(D)                     | 26 289<br>(D)<br>(D)<br>6 540                             | 15 594<br>(D)<br>(D)<br>(D)                               | 68.6<br>(D)<br>(D)<br>(D)                   |
| 512<br>5122   | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists' sundries   | 31<br>31                                | 30<br>30                               | 93 576<br>93 576  | 103 143<br>103 143   | -9.3<br>-9.3                                  | 5 970<br>5 970  | 7 188<br>7 188  | -17.0<br>-17.0                              |
| 513<br>5133<br>5134<br>5136<br>5137                 | Apparel, piece goods, and notions Piece goods (woven fabrics). Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories                       | 47<br>12<br>8<br>13                     | 47<br>9<br>11<br>11                    | 408 699<br>(D)<br>(D)<br>(D)<br>(D)                               | 82 947<br>21 428<br>(D)<br>12 089<br>(D)<br>(D)                  | 392.7<br>(D)<br>(D)<br>(D)                    | 10 666<br>(D)<br>(D)<br>(D)<br>(D)                        | 5 835<br>2 176<br>(D)<br>938<br>(D)<br>(D)                | 82.8<br>(D)<br>(D)<br>(D)<br>(D)<br>(D)     |
| 5139<br>514<br>5141<br>5142<br>5143<br>5144<br>5145 | Footwear  Groceries and related products Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery   | 5<br>372<br>49<br>20<br>22<br>10        | 343<br>43<br>23<br>35<br>7             | (D)<br>2 479 924<br>985 073<br>(D)<br>(D)<br>(D)<br>(D)<br>24 214 | 1 455 274<br>(D)<br>57 353<br>47 951<br>(D)<br>(D)               | (D)<br>70.4<br>(D)<br>(D)<br>(D)<br>(D)       | (D)<br>119 858<br>39 548<br>(D)<br>(D)<br>(D)<br>2 664    | 71 797<br>(D)<br>3 624<br>1 970<br>(D)<br>(D)             | 66.9<br>(D)<br>(D)<br>(D)<br>(D)<br>(D)     |
| 5146<br>5147<br>5148<br>5149                        | Fish and seafoods  Meats and meat products  Fresh fruits and vegetables  Groceries and related products, n.e.c.   | 23<br>59<br>84<br>88                    | 14<br>47<br>88<br>72                   | (D)<br>(D)<br>633 198<br>218 202                                  | 31 665<br>202 327<br>291 796<br>205 856                          | (D)<br>(D)<br>117.0<br>6.0                    | (D)<br>(D)<br>29 543<br>17 534                            | 2 005<br>7 819<br>16 945<br>15 446                        | (D)<br>(D)<br>74.3<br>13.5                  |
| 515<br>5152<br>5153<br>5154                         | Farm-product raw materials Cotton Grain Livestock   | 96<br>79<br>7                           | 105<br>83<br>8                         | 5 733 483<br>(D)<br>(D)<br>(D)                                    | 2 250 036<br>(D)<br>28 649                                       | 154.8<br>-<br>(D)<br>(D)                      | 20 878<br>(D)<br>(D)                                      | 18 795<br>(D)<br>465                                      | 11.1<br>(D)<br>(D)                          |
| 5159<br>516   | Farm-product raw materials, n.e.c  Chemicals and allied products  | 10<br>82                                | 14<br>64                               | 157 106   | (D)<br>83 314  | (D)<br>88.6                                   | (D)<br>13 383   | (D)<br>6 768  | (D)<br>97.7                                 |
| 5161<br>517   | Chemicals and allied products  Petroleum and petroleum products   | 82<br>186                               | 64<br>210                              | 157 106<br>885 016  | 83 314<br>356 036  | 88.6<br>148.6                                 | 13 383<br>25 181  | 6 768<br>13 582   | 97.7<br>85.4                                |
| 5171<br>5172  | Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals  | 121                                     | 147<br>63                              | 584 176<br>300 840  | 210 759<br>145 277   | (NC)  | 16 713<br>8 468   | 9 <b>07</b> 2 4 510                                       | (NC)<br>(NC)                                |
| 518<br>5181<br>5182                                 | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages   | 122<br>98<br>24                         | 118<br>100<br>18                       | 301 958<br>(D)<br>(D)   | 166 253<br>(D)<br>(D)  | 81.6<br>(D)<br>(D)                            | 33 601<br>(D)<br>(D)                                      | 17 918<br>(D)<br>(D)                                      | 87.5<br>(D)<br>(D)                          |
| 519<br>5191<br>5194<br>5198<br>5199                 | Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.  | 395<br>218<br>11<br>24<br>142           | 372<br>196<br>18<br>24<br>134          | 1 764 372<br>572 530<br>(D)<br>(D)<br>1 083 032                   | 680 512<br>388 790<br>(D)<br>19 657<br>(D)                       | 159.3<br>47.3<br>(D)<br>(D)<br>(D)            | 67 218<br>31 755<br>(D)<br>(D)<br>29 872                  | 40 492<br>19 260<br>(D)<br>2 387<br>(D)                   | 66.0<br>64.9<br>(D)<br>(D)<br>(D)           |
|   | Manufacturers' sales branches and sales offices _   | 494                                     | 604                                    | 5 600 357   | 5 093 971  | 9.9   | 181 547   | 141 630   | 28.2  |
| 50  | Durable goods   | 277                                     | 257                                    | 3 <b>174 88</b> 8   | 3 288 922  | -3.5  | 124 754   | 90 349  | 38.1  |
| 501<br>502<br>503<br>504                            | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials Sporting, recreational, photographic, and hobby goods, toys and supplies                    | 38<br>5<br>34                           | 37<br>9<br>30                          | 1 093 625<br>14 522<br>418 899<br>(D)                             | (D)<br>59 081<br>640 616<br>(D)                                  | (D)<br>-75.4<br>-34.6                         | 18 071<br>356<br>10 892                                   | (D)<br>1 861<br>13 714                                    | (D)<br>-80.9<br>-20.6                       |
| 505   | Metals and minerals, except petroleum   | 20                                      | 22                                     | 63 748  | (D)  | (D)<br>(D)                                    | 3 164   | (D)<br>(D)  | (b)   |

#### Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

|                                 |   | Establis                 | hments                   |   | Sales                                      |                                      |  | Annual payroll                      |                                      |
|---------------------------------|---|--------------------------|--------------------------|---|--|--------------------------------------|--|-------------------------------------|--------------------------------------|
| SIC<br>code                     | Type of operation and kind of business  | 1982<br>(number)         | 1977<br>(number)         | 1982<br>(\$1,000)                             | 1977<br>(\$1,000)                          | Percent<br>change<br>1977 to<br>1982 | 1982<br>(\$1,000)                      | 1977<br>(\$1,000)                   | Percent<br>change<br>1977 to<br>1982 |
|                                 | Manufacturers' sales branches and sales offices  —Con.  |                          |                          |   |  |                                      |  |                                     |                                      |
| 50                              | Durable goods-Con.  |                          |                          |   |  |                                      |  |                                     |                                      |
| 506<br>507                      | Electrical goods Hardware, and plumbing and heating equipment and   | 43                       | 40                       | 596 891                                       | 314 805                                    | 89.6                                 | 19 347                                 | 5 229                               | 270.0                                |
| 508<br>509                      | supplies  | 14<br>119<br>1           | 9<br>102<br>6            | 106 962<br>776 857<br>(D)                     | (D)<br>547 067<br>(D)                      | (D)<br>42.0<br>(D)                   | 4 800<br>65 570<br>(D)                 | (D)<br>45 020<br>(D)                | (D)<br>45.6<br>(D)                   |
| 51                              | Nondurable goods  | 217                      | 347                      | 2 425 469                                     | 1 805 049                                  | 34.4                                 | <b>5</b> 6 <b>7</b> 93                 | 51 281                              | 10.7                                 |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  | 17<br>5<br>4<br>53       | 28<br>8<br>5<br>55       | 40 628<br>(D)<br>(D)<br>457 094               | (D)<br>(D)<br>44 386<br>327 564            | (D)<br>(D)<br>(D)<br>39.5            | 3 007<br>(D)<br>(D)<br>20 590          | (D)<br>(D)<br>2 561<br>14 316       | (D)<br>(D)<br>(D)<br>43.8            |
| 516<br>517<br>518<br>519        | Chemicals and allied products<br>Petroleum and petroleum products<br>Beer, wine and distilled alcoholic beverages<br>Miscellaneous nondurable goods | 15<br>81<br>2<br>40      | 10<br>182<br>1<br>58     | 102 536<br>1 541 090<br>(D)<br>120 490        | 98 413<br>872 164<br>(D)<br>132 754        | 4.2<br>76.7<br>(D)<br>-9.2           | 3 106<br>15 277<br>(D)<br>5 777        | 1 633<br>14 726<br>(D)<br>6 799     | 90.2<br>3.7<br>(D)<br>-15.0          |
|                                 | Agents, brokers, and commission merchants   | 465                      | 401                      | 2 407 788                                     | 1 575 967                                  | 52.8                                 | <b>5</b> 3 <b>274</b>                  | 33 493                              | 59.1                                 |
| 50                              | Durable goods   | 324                      | 260                      | 947 401                                       | 710 668                                    | 33.3                                 | 3 <b>2 41</b> 9                        | 20 210                              | 60.4                                 |
| 501<br>502<br>503               | Motor vehicles and automotive parts and supplies  Furniture and home furnishings  Lumber and other construction materials                           | 21<br>23<br>41           | 16<br>23<br>29           | 84 601<br>60 111<br>249 821                   | (D)<br>46 888<br>264 972                   | (D)<br>28.2<br>-5.7                  | 2 875<br>1 988<br>6 140                | (D)<br>1 647<br>3 395               | (D)<br>20.7<br>80.9                  |
| 504<br>505                      | Sporting, recreational, photographic, and hobby goods, toys and supplies  | 17<br>5                  | 19<br>5                  | (D)<br>1 936                                  | (D)<br>(D)                                 | (D)<br>(D)                           | (D)<br>177                             | (D)<br>(D)                          | (D)<br>(D)                           |
| 506                             | Electrical goods  | 60                       | 56                       | 164 792                                       | 142 968                                    | 15.3                                 | 6 177                                  | 4 020                               | 53.7                                 |
| 507<br>508<br>509               | Hardware, and plumbing and heating equipment and supplies   | 29<br>96<br>32           | 27<br>71<br>14           | 69 996<br>121 410<br>(D)                      | (D)<br>92 361<br>(D)                       | (D)<br>31.5<br>(D)                   | 2 559<br>8 042<br>(D)                  | (D)<br>6 032<br>(D)                 | (D)<br>33.3<br>(D)                   |
| 51                              | Nondurable goods  | 141                      | 141                      | 1 460 387                                     | 865 299                                    | 68.8                                 | 20 855                                 | 13 <b>28</b> 3                      | 57.0                                 |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  | 9<br>5<br>11<br>54<br>22 | 4<br>2<br>13<br>53<br>22 | 76 587<br>(D)<br>20 108<br>753 776<br>394 047 | (D)<br>(D)<br>20 372<br>417 128<br>319 800 | (D)<br>(D)<br>-1.3<br>80.7<br>23.2   | 1 716<br>(D)<br>516<br>12 021<br>1 894 | (D)<br>(D)<br>614<br>8 416<br>1 357 | (D)<br>(D)<br>-16.0<br>42.8<br>39.6  |
| 516<br>517<br>518<br>519        | Chemicals and allied products   | 7<br>10<br>5<br>18       | 5<br>10<br>5<br>27       | 13 851<br>25 095<br>(D)<br>68 041             | 6 835<br>10 638<br>(D)<br>85 219           | 102.6<br>135.9<br>(D)<br>-20.2       | 700<br>490<br>(D)<br>2 146             | 345<br>346<br>(D)<br>1 867          | 102.9<br>41.6<br>(D)<br>14.9         |

#### Table 3. Selected Ratios for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| -     |                             |  | Sa  | loo   | Annual                               | noveoli                          |  |  |  |
|-------|-----------------------------|--|---|---|--------------------------------------|----------------------------------|--|--|--|
|       | SIC                         | Type of operation and kind of business   | Per estab-<br>lishment<br>(dollars)               | Per<br>employee <sup>1</sup><br>(dollars)                 | Per<br>employee¹<br>(dollars)        | As percent of operating expenses | Employees<br>per estab-<br>lishment <sup>1</sup><br>(number) | Operating expenses as percent of sales | End-of-1982<br>inventories<br>as percent<br>of sales |
|       |                             | Wholesale trade  | <b>5</b> 1 <b>9</b> 3 993                         | 460 755   | 18 957                               | 47.3                             | 11   | 8.7                                    | 6.7  |
| 5     | 50                          | Durable goods  | 3 257 544   | 3 <b>0</b> 9 <b>1</b> 23                                  | 19 911                               | <b>49.</b> 6                     | 11   | 13.0                                   | 10.5   |
| 5     | 501<br>5012<br>5013<br>5014 | Motor vehicles and automotive parts and supplies<br>Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes | 5 874 158<br>29 891 886<br>1 482 035<br>2 654 386 | 495 692<br>1 151 586<br>154 266<br>333 996                | 19 204<br>21 815<br>17 631<br>20 110 | 49.3<br>48.0<br>51.6<br>42.1     | 12<br>26<br>10<br>8  | 7.9<br>3.9<br>22.1<br>14.3             | 9.8<br>7.5<br>17.6<br>15.6                           |
| 5     | 02<br>021<br>023            | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 1 882 295<br>1 156 595<br>2 317 714               | 207 293<br>155 696<br>230 128                             | 17 129<br>16 699<br>17 319           | 48.6<br>47.3<br>49.2             | 9<br>7<br>10   | 17.0<br>22.7<br>15.3                   | 8.3<br>10.3<br>7.7                                   |
|       | 503<br>5031<br>5039         | Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.  | 5 516 408<br>7 683 383<br>1 424 816               | 583 684<br>720 396<br>199 055                             | 22 492<br>23 936<br>18 429           | 47.0<br>47.7<br>44.5             | 9<br>11<br>7   | 8.2<br>7.0<br>20.8                     | 4.1<br>3.6<br>8.4                                    |
| 47.47 | 504<br>5041<br>5042<br>5043 | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 3 760 430<br>2 034 576<br>(D)<br>(D)              | 313 369<br>304 670<br>(D)<br>(D)                          | 16 085<br>17 624<br>(D)<br>(D)       | 44.0<br>46.4<br>(D)<br>(D)       | 12<br>7<br>(D)<br>(D)  | 11.7<br>12.5<br>(D)<br>(D)             | 10.2<br>7.1<br>(D)<br>(D)                            |
|       | 505<br>5051<br>5052         | Metals and minerals, except petroleum  Metals service centers and offices  Coal and other minerals and ores                                  | 3 665 447<br>(D)<br>(D)                           | 239 438<br>(D)<br>(D)                                     | 22 662<br>(D)<br>(D)                 | 46.3<br>(D)<br>(D)               | 15<br>(D)<br>(D)   | 20.5<br>(D)<br>(D)                     | 26.4<br>(D)<br>(D)                                   |
| 5     | 506<br>5063<br>5064<br>5065 | Electrical goods   | 3 835 252<br>2 892 980<br>5 768 205<br>4 845 405  | 355 890<br>2 <b>7</b> 5 852<br>359 936<br>512 71 <b>7</b> | 19 587<br>17 812<br>21 250<br>22 127 | 51.8<br>53.1<br>43.0<br>56.1     | 11<br>10<br>16<br>9  | 10.6<br>12.2<br>13.7<br>7.7            | 5.9<br>7.4<br>11.9<br>1.9                            |

Table 3. Selected Ratios for the State: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

|                             |  | Sale                                  | es  | Annual                                    | payroll                          |  |   |  |
|-----------------------------|--|---------------------------------------|---|---|----------------------------------|--|---|--|
| SIC                         | Type of operation and kind of business   | Per estab-<br>lishment<br>(dollars)   | Per<br>employee <sup>1</sup><br>(dollars) | Per<br>employee <sup>1</sup><br>(dollars) | As percent of operating expenses | Employees<br>per estab-<br>lishment <sup>1</sup><br>(number) | Operating<br>expenses<br>as percent<br>of sales | End-of-1982<br>inventories<br>as percent<br>of sales |
|                             | Wholesale trade—Con.   |                                       |   |   |                                  |  |   |  |
| 5 <b>0</b><br>507           | Durable goods—Con.   |                                       |   |   |                                  |  |   |  |
| 5072                        | Hardware, and plumbing and heating equipment and suppliesHardwareHardware  | 1 905 152<br>1 570 147                | 200 374<br>171 650                        | 18 963<br>17 017                          | 49.9<br>48.3                     | 10<br>9  | 19.0<br>20.5                                    | 15.7<br>14.5   |
| 5074                        | Plumbing and heating equipment and supplies (hydronics)  | 2 476 573                             | 225 784                                   | 20 035                                    | 51.8                             | 11   | 17.1  | 16.5   |
| 5078                        | supplies<br>Refrigeration equipment and supplies   | 1 559 432<br>1 383 867                | 209 832<br>162 172                        | 20 985<br>18 188                          | 48.9<br>47.4                     | 7<br>9   | 20.5<br>23.7                                    | 13.5<br>22.3   |
| 508<br>5081                 | Machinery, equipment, and supplies   | 1 799 700<br>1 642 592                | 169 004<br>132 763                        | 19 934<br>21 125<br>21 077                | 52.0<br>57.6                     | 11<br>12   | 22.7<br>27.6                                    | 18.4<br>13.3   |
| 5082<br>5083<br>5084        | Construction and mining machinery and equipment<br>Farm and garden machinery and equipment<br>Industrial machinery and equipment             | 2 171 404<br>3 108 170<br>1 393 185   | 132 449<br>276 246<br>160 815             | 21 077<br>18 373<br>21 367                | 50.9<br>50.4<br>53.3             | 16<br>11<br>9  | 31.2<br>13.2<br>24.9                            | 43.0<br>21.7<br>14.9                                 |
| 5085<br>5086                | Industrial supplies  Professional equipment and supplies   | 1 568 360<br>1 680 066                | 188 807<br>141 130                        | 19 173<br>17 603                          | 49.5<br>48.6                     | 8  | 20.5  | 14.7<br>12.6   |
| 5087<br>5088                | Service establishment equipment and supplies Transportation equipment and supplies, except motor   | 880 429                               | 122 694                                   | 16 600                                    | 48.0                             | 7  | 28.2  | 9.3  |
| 509                         | vehicles   | 3 040 818<br>3 077 674                | 245 949<br>378 203                        | 21 018<br>19 435                          | 43.6<br>42.0                     | 12   | 19.6<br>12.2                                    | 16.8<br>6.8  |
| 5093<br>5094<br>5099        | Scrap and waste materials  | 1 486 795<br>1 575 625<br>4 458 172   | 157 997<br>255 507<br>579 762             | 15 005<br>18 885<br>23 170                | 31.6<br>53.5<br>49.3             | 9<br>6<br>8  | 30.1<br>13.8<br>8.1                             | 9.9<br>11.1<br>5.8                                   |
| 51                          | Nondurable goods   | 8 <b>787 20</b> 6                     | 69 <b>5 40</b> 1                          | 17 481                                    | 43.9                             | 13   | 5.7   | 4.0  |
| 511<br>5111                 | Paper and paper productsPrinting and writing paper   | 2 299 450<br>3 545 500                | 200 125<br>237 808<br>110 759             | 17 874<br>21 454                          | 52.7<br>48.5                     | 11<br>15   | 17.0<br>18.6                                    | 6.9<br>9.8   |
| 5112<br>5113                | Stationery supplies  | 1 156 946<br>4 399 378                | 364 971                                   | 15 873<br>19 554                          | 54.5<br>53.2                     | 10<br>12   | 26.3<br>10.1                                    | 10.5<br>3.2  |
| 512<br>5122                 | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists' sundries                                      | 3 551 512<br>3 551 512                | 333 208<br>333 208                        | 18 531<br>18 531                          | 47.4<br>47.4                     | 11<br>11   | 11.7<br>11.7                                    | 12.5<br>12.5   |
| 513<br>5133<br>5134         | Apparel, piece goods, and notions  | 8 468 532<br>(D)<br>(D)               | 577 612<br>(D)<br>(D)<br>(D)              | 17 545<br>(D)<br>(D)                      | 34.1<br>(D)<br>(D)               | 15<br>(D)<br>(D)   | 8.9<br>(D)<br>(D)                               | 11.1<br>(D)<br>(D)<br>(D)                            |
| 5136<br>5137                | Notions and other dry goods<br>Men's and boys' clothing and furnishings<br>Women's, children's and infants' clothing and                     | (D)                                   |   | (D)                                       | (D)                              | (D)  | (D)   |  |
| 5139                        | accessoriesFootwear  | (D)<br>(D)                            | (D)<br>(D)                                | (D)<br>(D)                                | (D)<br>(D)                       | (D)<br>(D)   | (D)<br>(D)                                      | (D)<br>(D)   |
| 514<br>5141<br>5142         | Groceries and related products<br>Groceries, general line<br>Frozen foods<br>Dairy products<br>Poultry and poultry products                  | 7 705 207<br>18 332 328<br>11 556 593 | 437 972<br>650 565<br>864 343             | 18 093<br>23 942<br>18 163                | 46.6<br>45.2<br>49.6             | 18<br>28<br><b>1</b> 3                                       | 8.9<br>8.1<br>4.2                               | 3.8<br>5.5<br>1.5                                    |
| 5143<br>5144                | Dairy products Poultry and poultry products  | 3 513 250<br>7 323 000                | 488 800<br>350 942                        | 20 965<br>17 083                          | 39.7<br>44.5                     | 7 21   | 10.8<br>10.9                                    | 2.9<br>2.9   |
| 5145<br>5146                | Confectionery Fish and seafoods Fish and seafoods  | 2 282 286<br>2 813 923                | 208 837<br>267 015                        | 21 480<br>17 332                          | 52.7<br>48.7                     | 11   | 19.5  | 5.8<br>6.0   |
| 5147<br>5148<br>5149        | Meats and meat products  | 6 987 656<br>7 294 247<br>5 217 270   | 555 733<br>292 011<br>352 480             | 19 395<br>13 113<br>17 463                | 52.0<br>46.1<br>46.4             | 13<br>25<br>15   | 6.7<br>9.7<br>10.7                              | 2.0<br>2.4<br>4.3                                    |
| 515                         | Farm-product raw materials   | 51 928 220                            | 4 306 065                                 | 16 003                                    | 35.8                             | 12   | 1.0   | 1.4  |
| 5152<br>5153<br>5154        | Cotion Grain Livestock   | 70 984 738<br>(D)                     | 5 962 718                                 | 20 136<br>(D)                             | 35.3<br>(D)                      | 12<br>(D)  | 1.0<br>(D)                                      | 1.4<br>(D)   |
| 5159                        | Farm-product raw materials, n.e.c.   | (D)<br>2 629 740                      | (D)<br>(D)                                | (D)<br>18 113                             | (D)<br>47.6                      | (D)<br>9   | (D)<br>13.2                                     | (D)<br>5.9   |
| 516<br>5161                 | Chemicals and allied products Chemicals and allied products  | 2 629 740                             | 288 191<br>288 191                        | 18 113                                    | 47.6                             | 9  | 13.2  | 5.9  |
| 517<br>5171<br>5172         | Petroleum and petroleum products<br>Petroleum bulk stations and terminals<br>Petroleum and petroleum products, except bulk stations          | 8 849 101<br>10 459 328               | 949 342<br>1 071 919                      | 15 859<br>16 261                          | 34.9<br>35.3                     | 9<br>10  | 4.8<br>4.3                                      | 5.7<br>5.7   |
|                             | and terminals  | 4 813 342                             | 585 006                                   | 14 663                                    | 33.7<br>50.4                     | 8  | 7.4<br>17.3                                     | 5.4<br>6.6   |
| 518<br>5181<br>5182         | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages                                      | 3 303 822<br>2 547 416<br>6 032 286   | 243 400<br>177 318<br>563 013             | 21 196<br>21 108<br>21 627                | 50.4<br>50.1<br>52.3             | 14<br>14<br>11   | 23.8<br>7.3                                     | 7.2<br>5.6   |
| 519<br>5191                 | Miscellaneous nondurable goods   | 4 311 044<br>2 778 946                | 414 717<br>304 246                        | 15 957<br>15 922                          | 43.6<br>41.7                     | 10<br>9  | 8.8<br>12.5                                     | 6.8<br>9.8   |
| 5194<br>5198                | Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies   | 7 496 333<br>1 658 286<br>7 057 069   | 642 543<br>198 427                        | 15 764<br>17 063<br>15 817                | 35.2<br>41.1<br>47.0             | 12<br>8<br>13  | 7.0<br>20.9<br>6.1                              | 2.2<br>9.2<br>5.3                                    |
| 5199                        | Nondurable goods, n.e.c.   | 7 057 069                             | 554 856                                   | 15 617                                    | 47.0                             | 13   | 0.1   | 5.5  |
|                             | Merchant wholesalers   | 4 476 840                             | 389 607                                   | 17 981                                    | 47.0                             | 11   | 9.8   | 8.0  |
| 50                          | Durable goods  | 2 474 722                             | 233 600                                   | 18 745                                    | 48.6                             | 11   | 16.5  | 14.9   |
| 501<br>5012<br>5013<br>5014 | Motor vehicles and automotive parts and supplies<br>Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes | 3 840 782<br>21 806 059<br>(D)<br>(D) | 335 873<br>769 093<br>(D)<br>(D)          | 18 294<br>20 794<br>(D)<br>(D)            | 48.5<br>44.8<br>(D)<br>(D)       | 11<br>28<br>(D)<br>(D)                                       | 11.2<br>6.0<br>(D)<br>(D)                       | 15.0<br>12.8<br>(D)<br>(D)                           |
| 502<br>5021<br>5023         | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 1 621 238<br>1 070 800<br>1 927 037   | 149 325<br>118 978<br>162 087             | 16 531<br>16 652<br>16 480                | 49.0<br>48.4<br>49.3             | 11<br>9<br>12  | 22.6<br>28.9<br>20.6                            | 12.3<br>14.0<br>11.8                                 |
| 503<br>5031                 | Lumber and other construction materials  | 4 815 887<br>6 734 242                | 497 300<br>621 622                        | 21 642<br>23 143                          | 47.3<br>47.5                     | 10   | 9.2<br>7.8                                      | 4.9<br>4.4   |
| 5039                        | Construction materials, n.e.c.   | 1 102 944                             | 147 854                                   | 17 424                                    | 46.5                             | 7  | 25.3  | 11.4   |

#### Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| [FOI II                                     | eaning of abbreviations and symbols, see introductory text. For  | Sale   |   | Annual   |  | з аррениіх Ај  |  |  |
|---|--|--|---|--|--|--|--|--|
| SIC<br>code                                 | Type of operation and kind of business   | Per estab-<br>lishment<br>(dollars)                                      | Per<br>employee <sup>1</sup><br>(dollars)                     | Per<br>employee <sup>1</sup><br>(dollars)                | As percent of operating expenses             | Employees<br>per estab-<br>lishment <sup>1</sup><br>(number) | Operating expenses as percent of sales       | End-of-1982<br>inventories<br>as percent<br>of sales |
|   | Merchant wholesalers—Con.  |  |   |  |  |  |  |  |
| 50  | Durable goods—Con.   |  |   |  |  |  |  |  |
| 5041<br>5042<br>5043                        | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 2 005 333<br>(D)<br>4 638 765<br>(D)                                     | 153 898<br>(D)<br>158 351<br>(D)                              | 13 581<br>(D)<br>12 070<br>(D)                           | 40.6<br>(D)<br>36.9<br>(D)                   | 13<br>(D)<br>29<br>(D)                                       | 21.8<br>(D)<br>20.7<br>(D)                   | 24.1<br>(D)<br>29.8<br>(D)                           |
| 505<br>5051<br>5052                         | Metals and minerals, except petroleum<br>Metals service centers and offices<br>Coal and other minerals and ores  | 4 041 565<br>(D)<br>(D)  | 216 849<br>(D)<br>(D)   | 22 760<br>(D)<br>(D)                                     | 46.5<br>(D)<br>(D)                           | 19<br>(D)<br>(D)   | 22.6<br>(D)<br>(D)                           | 30.2<br>(D)<br>(D)                                   |
| 506<br>5063<br>5064<br>5065                 | Electrical goods   | 2 344 797<br>(D)<br>(D)<br>1 104 352                                     | 207 415<br>(D)<br>(D)<br>132 448                              | 17 311<br>(D)<br>(D)<br>18 703                           | 50.1<br>(D)<br>(D)<br>50.5                   | 11<br>(D)<br>(D)<br>8  | 16.7<br>(D)<br>(D)<br>(D)<br>27.9            | 12.5<br>(D)<br>(D)<br>11.3                           |
| 507<br>5072                                 | Hardware, and plumbing and heating equipment and supplies Hardware Hardware  | 1 446 039<br>1 313 975   | 145 306<br>136 405  | 18 309<br>16 536   | 50.4<br>48.2                                 | 10<br>10   | 25.0<br>25.1                                 | 23.0<br>19.1   |
| 5074<br>5075                                | Plumbing and heating equipment and supplies<br>(hydronics)<br>Warm air heating and air conditioning equipment and  | (D)  | (D)   | (D)  | (D)  | (D)  | (D)  | (D)  |
| 5078  | supplies   | (D)<br>(D)   | (D)<br>(D)  | (D)<br>(D)   | (D)<br>(D)                                   | (D)<br>(D)   | (D)<br>(D)                                   | (D)<br>(D)   |
| 508<br>5081<br>5082<br>5083<br>5084<br>5085 | Machinery, equipment, and supplies   | 1 349 188<br>777 805<br>2 163 229<br>1 565 610<br>1 261 087<br>1 272 370 | 133 136<br>90 202<br>130 610<br>145 069<br>144 931<br>144 963 | 18 515<br>17 027<br>21 048<br>16 020<br>21 190<br>18 802 | 50.5<br>53.2<br>51.1<br>49.9<br>52.5<br>49.5 | 10<br>9<br>17<br>11<br>9                                     | 27.6<br>35.5<br>31.5<br>22.1<br>27.8<br>26.2 | 24.6<br>22.9<br>41.9<br>38.7<br>18.8<br>20.4         |
| 5086<br>5087                                | Professional equipment and supplies<br>Service establishment equipment and supplies  | 1 702 304<br>(D)   | 134 270<br>(D)  | 16 811<br>(D)  | 48.3<br>(D)                                  | 13<br>(D)  | 25.9<br>(D)                                  | 12.1<br>(D)  |
| 5088  | Transportation equipment and supplies, except motor vehicles   | (D)  | (D)   | (D)  | (D)  | (D)  | (D)  | (D)  |
| 509<br>5093<br>5094<br>5099                 | Miscellaneous durable goods<br>Scrap and waste materials<br>Jewelry, watches, diamonds and other precious stones _<br>Durable goods, n.e.c   | 3 047 892<br>(D)<br>(D)<br>(D)   | 333 843<br>(D)<br>(D)<br>(D)                                  | 19 172<br>(D)<br>(D)<br>(D)                              | 41.7<br>(D)<br>(D)<br>(D)                    | 9<br>(D)<br>(D)<br>(D)                                       | 13.8<br>(D)<br>(D)<br>(D)                    | 8.1<br>(D)<br>(D)<br>(D)                             |
| 51  | Nondurable goods   | 8 278 940  | 6 <b>27 4</b> 93  | 16 816   | 44.6   | 13   | 6.0  | 4.0  |
| 511<br>5111<br>5112<br>5113                 | Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper  | 1 840 016<br>(D)<br>(D)<br>2 469 034                                     | 152 521<br>(D)<br>(D)<br>218 299                              | 17 433<br>(D)<br>(D)<br>19 939                           | 52.0<br>(D)<br>(D)<br>53.3                   | 12<br>(D)<br>(D)<br>11                                       | 22.0<br>(D)<br>(D)<br>17.2                   | 10.3<br>(D)<br>(D)<br>7.1                            |
| 512<br>5122                                 | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists' sundries  | 3 018 581<br>3 018 581   | 261 385<br>261 385  | 16 676<br>16 676   | 46.7<br>46.7                                 | 12<br>12   | 13.7<br>13.7                                 | 17.3<br>17.3   |
| 513<br>5133<br>5134<br>5136<br>5137         | Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories | 8 695 723<br>(D)<br>(D)<br>(D)<br>(D)                                    | 648 729<br>(D)<br>(D)<br>(D)<br>(D)                           | 16 930<br>(D)<br>(D)<br>(D)<br>(D)                       | 34.0<br>(D)<br>(D)<br>(D)<br>(D)             | 13<br>(D)<br>(D)<br>(D)                                      | 7.7<br>(D)<br>(D)<br>(D)                     | 8.4<br>(D)<br>(D)<br>(D)                             |
| 5139<br>514                                 | Footwear  Groceries and related products   | (D)<br>6 666 462   | (D)<br>357 389  | 17 273   | (D)<br>46.7                                  | (D)<br>19  | (D)<br>10.4                                  | (D)<br>4.9   |
| 5141<br>5142<br>5143<br>5144<br>5145        | Groceries, general line Frozen foods Dairy products Poultry and poultry products Confectionery   | 20 103 531<br>(D)<br>(D)<br>(D)<br>1 424 353                             | 619 543<br>(D)<br>(D)<br>(D)<br>142 435                       | 24 873<br>(D)<br>(D)<br>(D)<br>15 671                    | 44.3<br>(D)<br>(D)<br>(D)<br>50.9            | 32<br>(D)<br>(D)<br>(D)<br>10                                | 9.1<br>(D)<br>(D)<br>(D)<br>21.6             | 6.9<br>(D)<br>(D)<br>(D)<br>6.5                      |
| 5146<br>5147<br>5148<br>5149                | Fish and seafoods  Meats and meat products  Fresh fruits and vegetables  Groceries and related products, n.e.c.  | (D)<br>(D)<br>7 538 071<br>2 479 568                                     | (D)<br>(D)<br>274 706<br>175 969                              | (D)<br>(D)<br>12 817<br>14 140                           | (D)<br>(D)<br>46.3<br>47.7                   | (D)<br>(D)<br>27<br>14                                       | (D)<br>(D)<br>10.1<br>16.8                   | (D)<br>(D)<br>1.8<br>8.0                             |
| 515<br>5152<br>5153<br>5154<br>5159         | Farm-product raw materials<br>Cotton<br>Grain<br>Livestock<br>Farm-product raw materials, n.e.c.   | 59 723 781<br>-<br>(D)<br>(D)<br>(D)                                     | 5 174 624<br>(D)<br>(D)<br>(D)                                | 18 843<br>(D)<br>(D)<br>(D)                              | 35.4<br>(D)<br>(D)<br>(D)                    | 12<br>-<br>(D)<br>(D)<br>(D)                                 | 1.0<br>-<br>(D)<br>(D)<br>(D)                | 1.5<br>(D)<br>(D)<br>(D)                             |
| 516<br>5161                                 | Chemicals and allied products<br>Chemicals and allied products   | 1 915 927<br>1 915 927   | 198 617<br>198 617  | 16 919<br>16 919   | 46.8<br>46.8                                 | 10<br>10   | 18.2<br>18.2                                 | 9.4<br>9.4   |
| 517<br>5171<br>5172                         | Petroleum and petroleum products<br>Petroleum bulk stations and terminals<br>Petroleum and petroleum products, except bulk stations<br>and terminals   | 4 758 151<br>4 827 901<br>4 628 308                                      | 453 622<br>433 687<br>498 079                                 | 12 907<br>12 408<br>14 020                               | 35.8<br>36.9<br>33.8                         | 10<br>11<br>9  | 8.0<br>7.8<br>8.3                            | 4.1<br>2.7<br>6.7                                    |
| 518<br>5181<br>5182                         | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages  | 2 475 066<br>(D)<br>(D)  | 189 315<br>(D)<br>(D)   | 21 066<br>(D)<br>(D)                                     | 52.0<br>(D)<br>(D)                           | 13<br>(D)<br>(D)   | 21.4<br>(D)<br>(D)                           | 8.8<br>(D)<br>(D)                                    |
| 519<br>5191<br>5194<br>5198<br>5199         | Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.   | 4 466 765<br>2 626 284<br>(D)<br>(D)<br>7 626 986                        | 407 476<br>280 103<br>(D)<br>(D)<br>564 373                   | 15 524<br>15 536<br>(D)<br>(D)<br>15 566                 | 44.6<br>41.9<br>(D)<br>(D)<br>46.8           | 11<br>9<br>(D)<br>(D)<br>14                                  | 8.5<br>13.2<br>(D)<br>(D)<br>5.9             | 7.3<br>10.9<br>(D)<br>(D)<br>5.5                     |

#### Table 3. Selected Ratios for the State: 1982-Con.

|                                 |   | Sa  | les   | Annual                                     | pavroll                             |  |  |  |
|---------------------------------|---|---|---|--|-------------------------------------|--|--|--|
| SIC<br>code                     | Type of operation and kind of business  | Per estab-<br>lishment<br>(dollars)                       | Per<br>employee <sup>1</sup><br>(dollars)           | Per<br>employee <sup>1</sup><br>(dollars)  | As percent of operating expenses    | Employees<br>per estab-<br>lishment <sup>1</sup><br>(number) | Operating expenses as percent of sales | End-of-1982<br>inventories<br>as percent<br>of sales |
|                                 | Manufacturers' sales branches and sales offices   | 11 336 755  | 779 777   | 25 278                                     | 48.7                                | 15   | 6.7                                    | 5.0  |
| 50                              | Durable goods   | 11 461 690  | 666 293   | 26 181                                     | 54.3                                | 17   | 7.2                                    | 4.1  |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies<br>Furniture and home furnishings<br>Lumber and other construction materials<br>Sporting, recreational, photographic, and hobby goods, | 28 779 605<br>2 904 400<br>12 320 559                     | 1 516 817<br>605 083<br>1 052 510                   | 25 064<br>14 833<br>27 367                 | 53.2<br>35.3<br>44.4                | 19<br>5<br>12  | 3.1<br>6.9<br>5.9                      | 3.1<br>2.4<br>2.3                                    |
| 505                             | toys and supplies   | (D)<br>3 187 400  | (D)<br>455 343                                      | (D)<br>22 600                              | (D)<br>43.6                         | (D)<br>7   | (D)<br>11.4                            | (D)<br>10.8  |
| 506<br>507                      | Electrical goods<br>Hardware, and plumbing and heating equipment and  | 13 881 186  | 876 492   | 28 410                                     | 56.8                                | 16   | 5.7                                    | 1.0  |
| 508<br>509                      | supplies  | 7 640 143<br>6 528 210<br>(D)                             | 548 523<br>309 012<br>(D)                           | 24 615<br>26 082<br>(D)                    | 47.7<br>57.3<br>(D)                 | 14<br>21<br>(D)  | 9.4<br>14.7<br>(D)                     | 5.0<br>8.7<br>(D)                                    |
| 51                              | Nondurable goods  | 11 177 276  | 1 003 504   | 23 497                                     | 39.6                                | 11   | 5.9                                    | 6.2  |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  Drugs, drug proprietaries and druggists' sundries  Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials              | 2 389 882<br>(D)<br>(D)<br>8 624 415                      | 347 248<br>(D)<br>(D)<br>526 000                    | 25 701<br>(D)<br>(D)<br>23 694             | 58.5<br>(D)<br>(D)<br>45.7          | 7<br>(D)<br>(D)<br>16  | 12.6<br>(D)<br>(D)<br>9.8              | .7<br>(D)<br>(D)<br>3.2                              |
| 516<br>517<br>518<br>519        | Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods  | 6 835 733<br>19 025 802<br>(D)<br>3 012 250               | 782 718<br>2 551 474<br>(D)<br>444 613              | 23 710<br>25 293<br>(D)<br>21 317          | 51.4<br>33.4<br>(D)<br>33.1         | 9<br>7<br>(D)<br>7   | 5.9<br>3.0<br>(D)<br>14.5              | 1.1<br>6.7<br>(D)<br>4.7                             |
|                                 | Agents, brokers, and commission merchants   | 5 178 039   | 888 811   | 19 666                                     | 48.6                                | 6  | 4.6                                    | .6   |
| 50                              | Durable goods   | 2 924 077   | 670 015   | <b>2</b> 2 92 <b>7</b>                     | 50.1                                | 4  | 6.8                                    | .8   |
| 501<br>502<br>503               | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials   | 4 028 619<br>2 613 522<br>6 093 195                       | 571 628<br>742 111<br>1 105 403                     | 19 426<br>24 543<br>27 168                 | 50.6<br>48.5<br>48.2                | 7<br>4<br>6  | 6.7<br>6.8<br>5.1                      | .4<br>.6<br>.9                                       |
| 504<br>505                      | Sporting, recreational, photographic, and hobby goods, toys and supplies  | (D)<br>387 200  | (D)<br>148 923                                      | (D)<br>13 615                              | (D)<br>61.0                         | (D)<br>3   | (D)<br>15.0                            | (D)<br>-   |
| 506<br>507                      | Electrical goodsHardware, and plumbing and heating equipment and  | 2 746 533   | 551 144   | 20 659                                     | 51.4                                | 5  | 7.3                                    | .8   |
| 508<br>509                      | supplies  | 2 413 655<br>1 264 688<br>(D)                             | 573 738<br>337 250<br>(D)                           | 20 975<br>22 339<br>(D)                    | 46.8<br>52.5<br>(D)                 | 4<br>4<br>(D)  | 7.8<br>12.6<br>(D)                     | .8<br>1.5<br>(D)                                     |
| 51                              | Nondurable goods  | 10 357 355  | 1 127 712   | 16 104                                     | 46.4                                | 9  | 3.1                                    | .5   |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  | 8 509 667<br>(D)<br>1 828 000<br>13 958 815<br>17 911 227 | 696 245<br>(D)<br>874 261<br>1 217 732<br>1 250 943 | 15 600<br>(D)<br>22 435<br>19 420<br>6 013 | 54.4<br>(D)<br>29.1<br>47.4<br>41.3 | 12<br>(D)<br>2<br>11<br>14                                   | 4.1<br>(D)<br>8.8<br>3.4<br>1.2        | .1<br>(D)<br>.6<br>.8                                |
| 516<br>517<br>518<br>519        | Chemicals and allied products Petroleum and petroleum products Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods  | 1 978 714<br>2 509 500<br>(D)<br>3 780 056                | 513 000<br>929 444<br>(D)<br>630 009                | 25 926<br>18 148<br>(D)<br>19 870          | 47.6<br>38.9<br>(D)<br>48.2         | 4<br>3<br>(D)<br>6   | 10.6<br>5.0<br>(D)<br>6.5              | 2.8<br>.8<br>(D)<br>.3                               |

<sup>&</sup>lt;sup>1</sup>Based on number of employees for pay period including March 12.

#### Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

| - SPF-                          | SIGN DI  |                                      |  |                                     |   |                                      | Merchant                          | wholesalers                     |   | Other op                             | erating types                  |
|---------------------------------|--|--------------------------------------|--|-------------------------------------|---|--------------------------------------|-----------------------------------|---------------------------------|---|--------------------------------------|--------------------------------|
| SIC<br>code                     | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                           | Annual<br>payroll<br>(\$1,000)      | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                | Annual<br>payroll<br>(\$1,000)  | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)             |
|                                 | EUGENE-SPRINGFIELD SMSA  |                                      |  |                                     |   |                                      |                                   |                                 |   |                                      |                                |
|                                 | Wholesale trade  | 464                                  | 1 314 932                                    | 8 <b>0</b> 78 <b>9</b>              | 4 735   | 392                                  | 837 695                           | 70 271                          | 4 274   | 72                                   | 477 237                        |
| 50                              | Durable goods  | 335                                  | 677 201                                      | 54 857                              | 3 041   | 2 <b>9</b> 2                         | <b>51</b> 9 1 <b>6</b> 5          | 48 684                          | 2 792   | 43                                   | 158 036                        |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies<br>Furniture and home furnishings<br>Lumber and other construction materials<br>Sporting, recreational, photographic, and hobby | 41<br>10<br>63                       | 62 639<br>14 500<br>280 727                  | 7 596<br>948<br>10 415              | 461<br>77<br>467  | 38<br>9<br>49                        | (D)<br>(D)<br>179 380             | (D)<br>(D)<br>8 073             | (D)<br>(D)<br>387   | 3<br>1<br>14                         | (D)<br>(D)<br>101 347          |
| 505                             | goods, toys and supplies<br>Metals and minerals, except petroleum  | 10                                   | (D)<br>41 578                                | (D)<br>4 970                        | (D)<br>237  | 9                                    | (D)<br>(D)                        | (D)<br>(D)                      | (D)<br>(D)  | 1                                    | (D)<br>(D)                     |
| 506<br>507                      | Electrical goods   | 32                                   | 31 881<br>22 128                             | 3 451<br>2 070                      | 212<br>141  | 24                                   | 22 165<br>(D)                     | 2 771<br>(D)                    | 183<br>(D)  | 8                                    | 9 716<br>(D)                   |
| 508<br>509                      | Machinery, equipment, and supplies   | 131<br>22                            | 154 703<br>(D)                               | 22 420<br>(D)                       | 1 235<br>(D)  | 120<br>19                            | (D)<br>(D)                        | (D)<br>(D)                      | (D)<br>(D)  | 11<br>3                              | (D)<br>(D)<br>(D)              |
| 51                              | Nondurable goods   | 129                                  | 637 731                                      | <b>2</b> 5 <b>93</b> 2              | 1 694   | 100                                  | 318 530                           | 21 587                          | 1 482   | 29                                   | 319 201                        |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  Drugs, drug proprietaries and druggists' sundries  Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials       | 13<br>3<br>6<br>30<br>5              | 25 467<br>(D)<br>(D)<br>95 380<br>1 426      | 2 203<br>(D)<br>(D)<br>7 859<br>93  | 125<br>(D)<br>(D)<br>598<br>36  | 10<br>2<br>6<br>24<br>4              | (D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 3<br>1<br>-<br>6<br>1                | (D)<br>(D)<br>(D)<br>(D)       |
| 516<br>517<br>518<br>519        | Chemicals and allied products  Petroleum and petroleum products  Beer, wine and distilled alcoholic beverages  Miscellaneous nondurable goods                                    | 9<br>23<br>7<br>33                   | 22 028<br>346 330<br>(D)<br>103 644          | 987<br>3 511<br>(D)<br>6 708        | 58<br>230<br>(D)<br>410   | 7<br>11<br>7<br>29                   | (D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 2<br>12<br>4                         | (D)<br>(D)<br>(D)              |
|                                 | MEDFORD SMSA   |                                      |  |                                     |   |                                      |                                   |                                 |   |                                      |                                |
|                                 | Wholesale trade  | 231                                  | 328 618                                      | 28 885                              | 1 704   | 203                                  | 262 543                           | 25 840                          | 1 546   | 28                                   | 66 075                         |
| 50                              | Durable goods  | 153                                  | 166 687                                      | 18 190                              | 1 129   | 140                                  | 151 192                           | 16 893                          | 1 071   | 13                                   | 15 495                         |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies<br>Furniture and home furnishings<br>Lumber and other construction materials<br>Sporting, recreational, photographic, and hobby | 20<br>3<br>31                        | 29 148<br>1 585<br>62 327                    | 4 060<br>211<br>3 148               | 238<br>32<br>196  | 18<br>3<br>26                        | (D)<br>1 585<br>56 848            | (D)<br>211<br>2 708             | (D)<br>32<br>182  | 2 5                                  | (D)<br>5 479                   |
| 505                             | goods, toys and supplies   | 2                                    | (D)<br>7 616                                 | (D)<br>1 033                        | (D)<br>48   | 2<br>4                               | (D)<br>7 616                      | (D)<br>1 033                    | (D)<br>48   | -                                    | -                              |
| 506<br>507                      | Electrical goods   | 13                                   | (D)  | (D)                                 | (D)   | 12                                   | (D)                               | (D)                             | (D)   | 1                                    | (D)                            |
| 508<br>509                      | and supplies  Machinery, equipment, and supplies  Miscellaneous durable goods  | 10<br>62<br>8                        | 9 716<br>44 505<br>2 225                     | 1 118<br>7 438<br>25 <b>6</b>       | 72<br>448<br>26   | 10<br>58<br>7                        | 9 71 <b>6</b><br>44 035<br>(D)    | 1 118<br>7 367<br>(D)           | 72<br>440<br>(D)  | -<br>4<br>1                          | 470<br>(D)                     |
| 51                              | Nondurable goods   | 78                                   | 161 931                                      | 10 695                              | 575   | 63                                   | 111 351                           | 8 947                           | 475   | 15                                   | 50 580                         |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  Drugs, drug proprietaries and druggists' sundries  Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials       | 8<br>2<br>2<br>22<br>22<br>3         | (D)<br>(D)<br>(D)<br>58 297<br>(D)           | (D)<br>(D)<br>(D)<br>3 580<br>(D)   | (D)<br>(D)<br>(D)<br>187<br>(D)   | 7<br>2<br>2<br>15<br>2               | (D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)<br>(D) | (D)<br>(D)<br>(D)<br>(D)  | 1<br>-<br>7<br>1                     | (D)<br>-<br>(D)<br>(D)         |
| 516<br>517<br>518<br>519        | Chemicals and allied products  | 4<br>13<br>7<br>17                   | (D)<br>41 299<br>(D)<br>29 722               | (D)<br>1 390<br>(D)<br>3 166        | (D)<br>83<br>(D)<br>153   | 2<br>10<br>7<br>16                   | (D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 2 3 -                                | (D)<br>(D)<br>(D)              |
|                                 | PORTLAND, OREGWASH., SMSA  |                                      |  |                                     |   |                                      |                                   | į                               |   |                                      |                                |
|                                 | Wholesale trade  | 3 085                                | 21 993 719                                   | 806 422                             | 39 243  | 2 368                                | 15 044 045                        | 608 857                         | 31 140  | 717                                  | 6 949 674                      |
| 50                              | Durable goods  | 2 215                                | 9 245 987                                    | 548 465                             | 26 249  | 1 701                                | 5 578 337                         | 411 752                         | 20 825  | 514                                  | 3 667 650                      |
| 501<br>5012<br>5013<br>5014     | Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles Automotive parts and supplies Tires and tubes  | 285<br>52<br>198<br>35               | 2 583 201<br>2 039 741<br>410 905<br>132 555 | 80 633<br>32 823<br>41 587<br>6 223 | 3 946<br>1 457<br>2 207<br>282  | 228<br>34<br>164<br>30               | 1 414 007<br>(D)<br>(D)<br>(D)    | 61 369<br>(D)<br>(D)<br>(D)     | 3 145<br>(D)<br>(D)<br>(D)  | 57<br>18<br>34<br>5                  | 1 169 194<br>(D)<br>(D)<br>(D) |
| 502<br>5021<br>5023             | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 96<br>40<br>56                       | 196 893<br>48 792<br>148 101                 | 16 210<br>4 844<br>11 366           | 895<br>275<br>620   | 67<br>26<br>41                       | 120 001<br>(D)<br>(D)             | 13 813<br>(D)<br>(D)            | 787<br>(D)<br>(D)   | 29<br>14<br>15                       | 76 892<br>(D)<br>(D)           |
| 503<br>5031<br>5039             | Lumber and other construction materials<br>Lumber, plywood and millwork<br>Construction materials, n.e.c   | 276<br>166<br>110                    | 1 716 633<br>1 513 798<br>202 835            | 68 281<br>52 008<br>16 273          | 2 985<br>2 106<br>879   | 236<br>146<br>90                     | 1 378 127<br>1 270 301<br>107 826 | 59 491<br>45 996<br>13 495      | 2 630<br>1 873<br>757   | 40<br>20<br>20                       | 338 506<br>243 497<br>95 009   |
| 504<br>5041<br>5042<br>5043     | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 69<br>47<br>15<br>7                  | 312 928<br>113 389<br>(D)<br>(D)             | 15 788<br>6 575<br>(D)<br>(D)       | 964<br>361<br>(D)<br>(D)  | 51<br>35<br>12<br>4                  | (D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 18<br>12<br>3<br>3                   | (D)<br>(D)<br>(D)              |
| 505<br>5051<br>5052             | Metals and minerals, except petroleum<br>Metals service centers and offices<br>Coal and other minerals and ores  | 72<br>71<br>1                        | 294 754<br>(D)<br>(D)                        | 24 961<br>(D)<br>(D)                | 1 085<br>(D)<br>(D)   | 47<br>46<br>1                        | 228 620<br>(D)<br>(D)             | 21 618<br>(D)<br>(D)            | 932<br>(D)<br>(D)   | 25<br>25                             | 66 134<br>66 134               |

#### Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

| арро                         |   | 1                                    |  |                                      |   |                                      |                                 |                                |   |                                      |                                    |
|------------------------------|---|--------------------------------------|--|--------------------------------------|---|--------------------------------------|---------------------------------|--------------------------------|---|--------------------------------------|------------------------------------|
|                              |   |                                      |  |                                      |   |                                      | Merchant                        | wholesalers                    |   | Other op                             | erating types                      |
| SIC<br>code                  | Geographic area and kind of business  | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                         | Annual<br>payroll<br>(\$1,000)       | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)              | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                 |
|                              | PORTLAND, OREGWASH., SMSA-Con.  |                                      |  |                                      |   |                                      |                                 |                                |   |                                      |                                    |
|                              |   |                                      |  |                                      |   |                                      |                                 |                                |   |                                      |                                    |
| 5 <b>0</b>                   | Durable goods—Con.  |                                      |  |                                      |   |                                      |                                 |                                |   |                                      |                                    |
| 506<br>5063<br>5064<br>5065  | Electrical goods  Electrical apparatus and equipment  Electrical appliances, television and radio sets  Electronic parts and equipment            | 261<br>140<br>35<br>86               | 1 257 167<br>509 218<br>218 986<br>528 963 | 62 721<br>28 399<br>12 797<br>21 525 | 2 986<br>1 459<br>602<br>925  | 165<br>93<br>26<br>46                | 503 345<br>(D)<br>(D)<br>67 694 | 38 048<br>(D)<br>(D)<br>9 376  | 2 040<br>(D)<br>(D)<br>462  | 96<br>47<br>9<br>40                  | 753 822<br>(D)<br>(D)<br>461 269   |
| 507                          | Hardware, and plumbing and heating equipment and supplies   | 171                                  | 415 121                                    | 38 095                               | 1 911   | 131                                  | 243 886                         | 30 961                         | 1 612   | 40                                   | 171 235                            |
| 5072<br>5074                 | HardwarePlumbing and heating equipment and supplies   | 63                                   | 122 835                                    | 11 699                               | 647   | 50                                   | (D)                             | (D)                            | (D)   | 13                                   | (D)                                |
| 5075                         | (hydronics)   | 65<br>35                             | 209 755<br>64 611                          | 17 960<br>6 473                      | 863<br>294  | 49                                   | 120 848                         | 15 880                         | 776   | 16                                   | 88 907                             |
| 5078                         | and supplies<br>Refrigeration equipment and supplies  | 8                                    | 17 920                                     | 1 963                                | 107   | 25<br>7                              | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 10                                   | (D)<br>(D)                         |
| 508<br>5081<br>5082          | Machinery, equipment, and supplies<br>Commercial machines and equipment<br>Construction and mining machinery and                                  | 850<br>174<br>57                     | 1 918 030<br>396 869<br>144 651            | 212 389<br>60 408<br>20 378          | 10 056<br>2 688<br>925  | 662<br>140                           | 1 066 407<br>(D)<br>127 770     | 147 182<br>(D)<br>18 103       | 7 501<br>(D)<br>814   | 188<br>34                            | 851 623<br>(D)<br>16 881           |
| 5083<br>5084<br>5085         | equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies  | 46<br>230<br>145                     | 355 355<br>346 639<br>272 947              | 16 371<br>44 320<br>25 678           | 690<br>2 006<br>1 279   | 48<br>38<br>167<br>105               | (D)<br>232 681<br>151 393       | (D)<br>34 169<br>20 163        | (D)<br>1 553<br>1 023   | 9<br>8<br>63<br>40                   | (D)<br>113 958<br>121 554          |
| 5086                         | Professional equipment and supplies   | 104<br>63                            | 205 872<br>67 583                          | 25 896<br>8 621                      | 1 453<br>510  | 85<br>52                             | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 19                                   | (D)<br>(D)                         |
| 5087<br>5088                 | Service establishment equipment and supplies<br>Transportation equipment and supplies, except<br>motor vehicles                                   | 31                                   | 128 114                                    | 10 717                               | 505   | 27                                   | (D)                             | (D)                            | (D)   | 11                                   | (D)                                |
| 509<br>5093<br>5094          | Miscellaneous durable goodsScrap and waste materials  | 135<br>46                            | 551 260<br>107 653                         | 29 387<br>10 013                     | 1 421<br>618  | 114<br>42                            | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 21<br>4                              | (D)<br>(D)                         |
| 5094                         | Jewelry, watches, diamonds and other precious stones  | 21<br>68                             | 17 863<br>425 744                          | 2 696<br>16 678                      | 136<br>667  | 21<br>51                             | 17 863<br>(D)                   | 2 696<br>(D)                   | 136<br>(D)  | -<br>17                              | (D)                                |
| 51                           | Nondurable goods  | 870                                  | 12 747 732                                 | 257 957                              | 12 994  | 667                                  | 9 465 708                       | 197 105                        | 1 <b>0</b> 315  | <b>20</b> 3                          | 3 282 024                          |
| 511                          | Paper and paper products<br>Printing and writing paper  | 110<br>15                            | 330 544<br>73 075                          | 26 462<br>6 523                      | 1 387<br>292  | 89<br>12                             | 190 656<br>(D)                  | 21 806<br>(D)                  | 1 165<br>(D)  | 21<br>3                              | 139 888<br>(D)                     |
| 5111<br>5112<br>5113         | Stationery supplies   | 62<br>33                             | 87 016<br>170 453                          | 11 789<br>8 150                      | 684<br>411  | 53<br>24                             | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 9                                    | (D)<br>(D)<br>(D)                  |
| 512                          | Drugs, drug proprietaries and druggists' sundries   | 33                                   | 136 681                                    | 7 649                                | 397   | 24                                   | (D)                             | (D)                            | (D)   | 9                                    | (D)                                |
| 5122                         | Drugs, drug proprietaries, and druggists' sundries  | 33                                   | 136 681                                    | 7 649                                | 397   | 24                                   | (D)                             | (D)                            | (D)   | 9                                    | (D)                                |
| 513                          | Apparel, piece goods, and notions   | 53                                   | 520 296                                    | 15 392                               | 864   | 36                                   | (D)                             | (D)                            | (D)   | 17                                   | (D)                                |
| 5133<br>5134<br>5136         | Piece goods (woven fabrics)  Notions and other dry goods  Men's and boys' clothing and furnishings  Women's, children's and infants' clothing and | 13<br>5<br>16                        | (D)<br>(D)<br>(D)                          | (D)<br>(D)<br>(D)                    | (D)<br>(D)<br>(D)   | 10<br>5<br>12                        | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 3 - 4                                | (D)<br>(D)                         |
| 5137                         | Women's, children's and infants' clothing and accessories   | 14                                   | (D)  | (D)                                  | (D)   | 7                                    | (D)<br>(D)                      | (D)                            | (D)   | 7                                    | (D)                                |
| 5139                         | Footwear  | 5                                    | (D)  | (D)                                  | (D)   | 2                                    |                                 | (D)                            | (D)   | 3                                    | (D)                                |
| 514<br>5141                  | Groceries and related products<br>Groceries, general line<br>Frozen foods   | 251<br>44                            | 2 618 363<br>915 814                       | 99 274<br>35 882                     | 4 585<br>1 406  | 184<br>27                            | 1 463 789<br>(D)                | 74 350<br>(D)                  | 3 461<br>(D)  | 67<br>17<br>5                        | 1 154 574<br>(D)                   |
| 5142<br>5143<br>5144         | Poultry and poultry products  | 19<br>13<br>9                        | 307 528<br>94 406<br>100 514               | 5 353<br>3 244<br>5 010              | 308<br>133<br>291   | 14<br>9<br>7                         | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)   | 4 2                                  | (D)<br>(D)<br>(D)<br>(D)<br>31 806 |
| 5145                         | Confectionery   | 15                                   | 52 983                                     | 4 767                                | 223   | 9                                    | 21 177                          | 2 192                          | 132   | 6                                    |                                    |
| 5146<br>5147<br>5148<br>5149 | Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.                                      | 13<br>36<br>34<br>68                 | 43 540<br>359 923<br>146 905<br>596 750    | 2 545<br>11 406<br>8 754<br>22 313   | 118<br>525<br>500<br>1 081  | 10<br>35<br>30<br>43                 | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)  | 3<br>1<br>4<br>25                    | (D)<br>(D)<br>(D)<br>(D)           |
| 515                          | Farm-product raw materials  | 42                                   | 5 769 843                                  | 15 868                               | 729   | 36                                   | (D)                             | (D)                            | (D)   | 6                                    | (D)                                |
| 5152<br>5153<br>5154         | Cotton<br>Grain<br>Livestock  | 34                                   | 5 719 965                                  | 14 609                               | 611   | 30                                   | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 4 2                                  | (D)<br>(D)                         |
| 5159                         | Farm-product raw materials, n.e.c.  | 5                                    | (D)<br>(D)                                 | (D)<br>(D)                           | (D)<br>(D)  | 1<br>5                               | (D)                             | (D)                            | (D)   | -                                    | (0)                                |
| 516<br>5161                  | Chemicals and allied productsChemicals and allied products  | 74<br>74                             | 248 262<br>248 262                         | 15 095<br>15 095                     | 792<br>792  | 56<br>56                             | 142 285<br>142 285              | 11 973<br>11 973               | 658<br>658  | 18<br>18                             | 105 977<br>105 977                 |
| 517<br>5171                  | Petroleum and petroleum products<br>Petroleum buik stations and terminals   | 60<br>38                             | 1 458 608<br>1 278 750                     | 18 492<br>15 554                     | 867<br>679  | 39<br>22                             | 331 742<br>168 596              | 7 151<br>4 568                 | 467<br>296  | 21<br>16                             | 1 126 866<br>1 110 154             |
| 5172                         | Petroleum and petroleum products, except bulk stations and terminals  | 22                                   | 179 858                                    | 2 938                                | 188   | 17                                   | 163 146                         | 2 583                          | 171   | 5                                    | 16 712                             |
| 518<br>5181<br>5182          | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages   | 48<br>29<br>19                       | 281 044<br>121 985<br>159 059              | 20 994<br>15 777<br>5 217            | 960<br>722<br>238   | 42<br>27<br>15                       | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 6<br>2<br>4                          | (D)<br>(D)<br>(D)                  |
| 519<br>5191                  | Miscellaneous nondurable goods<br>Farm supplies   | 199                                  | 1 384 091<br>228 100                       | 38 731<br>8 975                      | 2 413<br>512  | 161<br>53                            | 1 226 844<br>(D)                | 33 128<br>(D)                  | 2 148<br>(D)  | 38                                   | 157 247<br>(D)                     |
| 5194<br>5198                 | Tobacco and tobacco products<br>Paints, varnishes, and supplies   | 7 26                                 | 77 095<br>61 607                           | 1 597<br>4 914                       | 95<br>278   | 6<br>12                              | (D)<br>(D)                      | (D)                            | (D)<br>(D)<br>(D)   | 1<br>14                              | (D)<br>(D)<br>(D)<br>(D)           |
| 5199                         | Nondurable goods, n.e.c.  |                                      | 1 017 289                                  | 23 245                               | 1 528   |                                      | (D)                             | (D)<br>(D)                     | (D)   | 16                                   | (D)                                |

#### Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

|                                 |  |                                      |  |                                      |   |                                      | Merchant             | wholesalers                             |   | Other op                             | perating types         |
|---------------------------------|--|--------------------------------------|--|--------------------------------------|---|--------------------------------------|----------------------|---|---|--------------------------------------|------------------------|
| SIC                             | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                     | Annual<br>payroll<br>(\$1,000)       | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)   | Annual<br>payroll<br>(\$1,000)          | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)     |
|                                 | SALEM SMSA   |                                      |  |                                      |   |                                      |                      |   |   |                                      |                        |
|                                 | Wholesale trade  | 322                                  | 1 233 853                              | 64 207                               | 3 685   | 284                                  | 1 127 064            | <b>54</b> 930                           | 3 337   | 38                                   | 106 789                |
| 50                              | Durable goods  | 174                                  | 246 613                                | 27 547                               | 1 615   | <b>15</b> 3                          | 182 280              | 22 050                                  | 1 432   | 21                                   | 64 333                 |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials  | 27<br>3<br>27                        | (D)<br>(D)<br>81 210                   | (D)<br>(D)<br>3 514                  | (D)<br>(D)<br>183   | 26<br>3<br>22                        | (D)<br>(D)<br>57 564 | (D)<br>(D)<br>2 682                     | (D)<br>(D)<br>153   | 1<br>-<br>5                          | (D)<br>23 646          |
| 505                             | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 2 3                                  | (D)<br>(D)                             | (D)<br>(D)                           | (D)<br>(D)  | 2<br>3                               | (D)<br>(D)           | (D)<br>(D)                              | (D)<br>(D)  | •                                    | :                      |
| 506<br>507                      | Electrical goodsHardware, and plumbing and heating equipment   | 13                                   | 21 570                                 | 3 553                                | 299   | 11                                   | (D)                  | (D)                                     | (D)   | 2                                    | (D)                    |
| 508<br>509                      | and supplies   | 17<br>72<br>10                       | 16 965<br>87 586<br>(D)                | 1 561<br>13 819<br>(D)               | 105<br>692<br>(D)   | 16<br>63<br>7                        | (D)<br>62 524<br>(D) | (D)<br>9 810<br>(D)                     | (D)<br>576<br>(D)   | 1<br>9<br>3                          | (D)<br>25 062<br>(D)   |
| 51                              | Nondurable goods   | 148                                  | 987 240                                | 36 660                               | 2 070   | 131                                  | 944 784              | 32 880                                  | 1 905   | 17                                   | <b>42 45</b> 6         |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions Grocenes and related products Farm-product raw materials | 10<br>1<br>1<br>37<br>10             | (D)<br>(D)<br>(D)<br>662 689<br>47 360 | (D)<br>(D)<br>(D)<br>19 767<br>1 024 | (D)<br>(D)<br>(D)<br>1 026<br>67  | 9<br>1<br>1<br>32<br>9               | 00000                | (D)<br>(D)<br>(D)<br>(D)<br>(D)         | 00000   | 1<br>-<br>-<br>5<br>1                | (D)<br>-<br>(D)<br>(D) |
| 516<br>517<br>518<br>519        | Chemicals and allied products<br>Petroleum and petroleum products<br>Beer, wine and distilled alcoholic beverages<br>Miscellaneous nondurable goods                    | 1<br>23<br>7<br>58                   | (D)<br>142 379<br>26 761<br>99 302     | (D)<br>5 086<br>2 998<br>6 131       | (D)<br>311<br>126<br>421  | 1<br>19<br>6<br>53                   | 0000                 | (D) | 0000  | 4<br>1<br>5                          | (D)<br>(D)<br>(D)      |

## Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

|                             |  |                                      |                              |                                |   |                                      | Merchant                   | wholesalers                    |   | Other op                             | erating types      |
|-----------------------------|--|--------------------------------------|------------------------------|--------------------------------|---|--------------------------------------|----------------------------|--------------------------------|---|--------------------------------------|--------------------|
| SIC<br>code                 | Kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)           | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)         | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000) |
|                             | Wholesale trade  | 1 276                                | 2 576 758                    | <b>150 2</b> 96                | 10 391  | 1 131                                | 1 916 004                  | 132 119                        | 9 393   | 145                                  | 660 754            |
| 50                          | Durable goods  | 624                                  | 815 910                      | 70 199                         | 4 251   | 586                                  | 527 250                    | 60 597                         | 3 884   | 38                                   | 288 660            |
| 501<br>5012<br>5013<br>5014 | Motor vehicles and automotive parts and supplies   | 116<br>7<br>99<br>10                 | (D)<br>(D)<br>(D)<br>5 226   | (D)<br>(D)<br>(D)<br>881       | (D)<br>(D)<br>(D)<br>56   | 116<br>7<br>99<br>10                 | (D)<br>(D)<br>(D)<br>5 226 | (D)<br>(D)<br>(D)<br>881       | (D)<br>(D)<br>(D)<br>56   | ŧ .                                  | :                  |
| 502<br>5021<br>5023         | Furniture and home furnishings   | 4<br>1<br>3                          | (D)<br>(D)<br>(D)            | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 4<br>1<br>3                          | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | -                                    | :                  |
| 503<br>5031<br>5039         | Lumber and other construction materials<br>Lumber, plywood and millwork<br>Construction materials, n.e.c | 68<br>44<br>24                       | 339 152<br>316 586<br>22 566 | 10 623<br>7 591<br>3 032       | 476<br>314<br>162   | 55<br>34<br>21                       | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 13<br>10<br>3                        | (D)<br>(D)<br>(D)  |
| 5041<br>5042<br>5043        | Sporting, recreational, photographic, and hobby goods, toys and supplies                                 | 9<br>6<br>3                          | 8 667<br>(D)<br>(D)          | 588<br>(D)<br>(D)              | 48<br>(D)<br>(D)  | 8<br>5<br>3                          | (D)<br>1 271<br>(D)        | (D)<br>132<br>(D)              | (D)<br>12<br>(D)  | 1<br>1<br>-                          | (D)<br>(D)         |
| 505<br>5051<br>5052         | Metals and minerals, except petroleum  | 12<br>12                             | (D)<br>(D)                   | (D)<br>(D)                     | (D)<br>(D)  | 12<br>12<br>-                        | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | -                                    | :                  |
| 506<br>5063<br>5064<br>5065 | Electrical goods   | 45<br>29<br>1<br>15                  | (D)<br>(D)<br>(D)<br>8 783   | (D)<br>(D)<br>(D)<br>858       | (D)<br>(D)<br>(D)<br>45   | 43<br>28<br>1<br>14                  | (D)<br>(D)<br>(D)<br>(D)   | 0000                           | (D)<br>(D)<br>(D)   | 2<br>1<br>-<br>1                     | (D)<br>(D)<br>(D)  |
| 507<br>5072<br>5074         | Hardware, and plumbing and heating equipment<br>and supplies   | 36<br>18                             | 24 300<br>12 398             | 2 888<br>1 541                 | 195<br>108  | 34<br>17                             | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | 2<br>1                               | (D)<br>(D)         |
| 5075                        | (hydronics)  | 13                                   | (D)                          | (D)                            | (D)   | 12                                   | (D)                        | (D)                            | (D)   | 1                                    | (D)                |
| 5078                        | and suppliesRefrigeration equipment and supplies   | 3<br>2                               | (D)<br>(D)                   | (D)<br>(D)                     | (D)<br>(D)  | 3 2                                  | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | -                                    | :                  |

# Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

|   |  |                                      |   |   |   |                                      | Merchant v                               | vholesalers                    |   | Other op                             | erating types                 |
|---|--|--------------------------------------|---|---|---|--------------------------------------|--|--------------------------------|---|--------------------------------------|-------------------------------|
| SIC<br>code                                 | Kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                              | Annual<br>payroll<br>(\$1,000)              | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                       | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)            |
| 50  | Durable goods—Con.   |                                      |   |   |   |                                      |  |                                |   |                                      |                               |
| 508<br>5081<br>5082                         | Machinery, equipment, and supplies<br>Commercial machines and equipment<br>Construction and mining machinery and                                     | 282<br>49                            | 265 906<br>(D)                                  | 35 313<br>(D)                               | 2 213<br>(D)  | 268<br>48                            | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | 14<br>1                              | (D)<br>(D)                    |
| 5083<br>5084<br>5085                        | equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies   | 19<br>102<br>33<br>47                | 18 942<br>140 093<br>35 468<br>(D)              | 3 946<br>15 068<br>6 013<br>(D)             | 208<br>980<br>299<br>(D)  | 19<br>93<br>29<br>47                 | (D)<br>(D)<br>(D)<br>(D)                 | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)<br>(D)  | 9 4                                  | (D)<br>(D)<br>(D)             |
| 5086<br>5087                                | Professional equipment and supplies Service establishment equipment and supplies   | 9<br>15                              | (D)<br>(D)                                      | (D)<br>(D)                                  | (D)<br>(D)  | 9<br>15                              | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | -                                    | :                             |
| 5088  | Transportation equipment and supplies, except motor vehicles   | 8                                    | (D)   | (D)   | (D)   | 8                                    | (D)                                      | (D)                            | (D)   | -                                    | - 9                           |
| 509<br>5093<br>5094                         | Miscellaneous durable goods<br>Scrap and waste materials<br>Jewelry, watches, diamonds and other precious  | 52<br>20                             | 59 409<br>15 467                                | 2 660<br>776                                | 175<br>67   | 46<br>19                             | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | 6<br>1                               | (D)<br>(D)                    |
| 5099  | stones<br>Durable goods, n.e.c   | 2<br>30                              | (D)<br>(D)                                      | (D)<br>(D)                                  | (D)<br>(D)  | 2<br>25                              | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | 5                                    | (D)                           |
| 51  | Nondurable goods   | 65 <b>2</b>                          | 1 760 848                                       | 80 097                                      | 6 140   | 545                                  | 1 388 754                                | 71 5 <b>2</b> 2                | 5 5 <b>0</b> 9  | 107                                  | 372 094                       |
| 511<br>5111<br>5112<br>5113                 | Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper  | 15<br>1<br>12<br>2                   | 5 630<br>(D)<br>4 501<br>(D)                    | 907<br>(D)<br>705<br>(D)                    | 84<br>(D)<br>68<br>(D)  | 13<br>1<br>10<br>2                   | (D)<br>(D)<br>(D)<br>(D)                 | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)  | 2 - 2 -                              | (D)<br>(D)                    |
| 512<br>5122                                 | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists'<br>sundries   | 3                                    | (D)   | (D)<br>(D)                                  | (D)   | 3                                    | (D)                                      | (D)                            | (D)   | -                                    |                               |
| 513<br>5133<br>5134<br>5136                 | Apparel, piece goods, and notions<br>Piece goods (woven fabrics)<br>Notions and other dry goods<br>Men's and boys' clothing and furnishings          | 3 -                                  | (D)<br>(D)                                      | (D)<br>(D)                                  | (D)<br>(D)  | 3 -                                  | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | -<br>-<br>-                          |                               |
| 5137<br>5139                                | Women's, children's and infants' clothing and accessoriesFootwear  | 2                                    | (D)<br>(D)                                      | (D)<br>(D)                                  | (D)<br>(D)  | 2                                    | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | -                                    | -                             |
| 514<br>5141<br>5142<br>5143<br>5144<br>5145 | Groceries and related products<br>Groceries, general line<br>Frozen foods<br>Dairy products<br>Poultry and poultry products<br>Confectionery         | 153<br>14<br>7<br>17<br>2<br>7       | 333 239<br>(D)<br>8 829<br>16 297<br>(D)<br>(D) | 24 719<br>(D)<br>997<br>1 427<br>(D)<br>(D) | 2 176<br>(D)<br>41<br>85<br>(D)<br>(D)                                      | 129<br>14<br>7<br>12                 | (D)<br>(D)<br>8 829<br>(D)<br>-<br>1 372 | (D)<br>(D)<br>997<br>(D)       | (D)<br>(D)<br>41<br>(D)   | 24<br>-<br>-<br>5<br>2<br>2          | (D)<br>-<br>(D)<br>(D)<br>(D) |
| 5146<br>5147<br>5148<br>5149                | Fish and seafoods<br>Meats and meat products<br>Fresh fruits and vegetables<br>Groceries and related products, n.e.c.                                | 14<br>21<br>39<br>32                 | 28 911<br>20 357<br>172 391<br>(D)              | 2 148<br>1 622<br>11 598<br>(D)             | 152<br>131<br>1 300<br>(D)  | 13<br>21<br>33<br>24                 | (D)<br>20 357<br>145 082<br>44 571       | (D)<br>1 622<br>9 964<br>4 152 | (D)<br>131<br>1 218<br>299  | 1 6 8                                | (D)<br>27 309<br>(D)          |
| 515<br>5152<br>5153<br>5154<br>5159         | Farm-product raw materials<br>Cotton<br>Grain<br>Livestock<br>Farm-product raw materials, n.e.c.   | 60<br>43<br>15<br>2                  | 342 608<br>245 474<br>(D)<br>(D)                | 5 706<br>4 966<br>(D)<br>(D)                | 576<br>-<br>325<br>(D)<br>(D)   | 47<br>42<br>3<br>2                   | (D)<br>(D)<br>(D)<br>(D)                 | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>-<br>(D)<br>(D)<br>(D)   | 13<br>1<br>12                        | (D)<br>(D)<br>(D)             |
| 516<br>5161                                 | Chemicals and allied products Chemicals and allied products  | 19<br>19                             | (D)<br>(D)                                      | (D)<br>(D)                                  | (D)<br>(D)  | 18<br>18                             | (D)<br>(D)                               | (D)<br>(D)                     | (D)<br>(D)  | 1<br>1                               | (D)<br>(D)                    |
| 517<br>5171<br>5172                         | Petroleum and petroleum products<br>Petroleum bulk stations and terminals<br>Petroleum and petroleum products, except bulk<br>stations and terminals | 166<br>131<br>35                     | 608 501<br>(D)                                  | 13 997<br>(D)<br>(D)                        | 1 197<br>(D)  | 113<br>82<br>31                      | (D)<br>(D)                               | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 53<br>49<br>4                        | (D)<br>(D)<br>(D)             |
| 518<br>5181<br>5182                         | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages  | 69<br>65<br>4                        | (D)<br>(D)<br>1 256                             | (D)<br>(D)<br>131                           | (D)<br>(D)<br>11  | 69<br>65<br>4                        | (D)<br>(D)<br>1 256                      | (D)<br>(D)<br>131              | (D)<br>(D)<br>11  | -                                    | :                             |
| 519<br>5191<br>5194<br>5198<br>5199         | Miscellaneous nondurable goods<br>Farm supplies<br>Tobacco and tobacco products<br>Paints, varnishes, and supplies<br>Nondurable goods, n.e.c.       | 164<br>125<br>5<br>3                 | 362 345<br>(D)<br>(D)<br>873<br>15 969          | 22 156<br>(D)<br>(D)<br>92<br>2 017         | 1 420<br>(D)<br>(D)<br>6<br>155   | 150<br>115<br>5<br>2<br>28           | (D)<br>(D)<br>(D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)<br>(D)   | 14<br>10<br>-<br>1<br>3              | (D)<br>16 278<br>(D)<br>(D)   |

#### Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982

| 101101                          | iso by 1, see appoint 1  |                                      |                                      |   |   |                                      | Merchant v                          | vholesalers                        |   | Other op                             | erating types               |
|---------------------------------|--|--------------------------------------|--------------------------------------|---|---|--------------------------------------|-------------------------------------|------------------------------------|---|--------------------------------------|-----------------------------|
| SIC<br>code                     | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                   | Annual<br>payroll<br>(\$1,000)              | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                  | Annual<br>payroll<br>(\$1,000)     | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)          |
|                                 | CLACKAMAS COUNTY   |                                      |                                      |   |   |                                      |                                     | ·                                  |   | -                                    |                             |
|                                 | Wholesale trade  | 399                                  | 2 112 542                            | 96 390                                      | 4 886   | 309                                  | 1 504 376                           | 83 588                             | 4 207   | 90                                   | 6 <b>0</b> 8 <b>1</b> 66    |
| 50                              | Durable goods  | 261                                  | 6 <b>19</b> 268                      | 40 021                                      | 2 167   | 205                                  | <b>519</b> 683                      | 3 <b>4</b> 3 <b>0</b> 6            | 1 861   | <b>5</b> 6                           | 99 585                      |
| 501<br>502                      | Motor vehicles and automotive parts and supplies   | 34<br>10                             | 48 572<br>8 456                      | 4 012<br>46 <b>9</b>                        | 242<br>30   | 25<br>5                              | (D)<br>(D)                          | (D)<br>(D)                         | (D)<br>(D)  | 9<br>5                               | (D)<br>(D)<br>(D)           |
| 503<br>504<br><b>505</b>        | Lumber and other construction materials  Sporting, recreational, photographic, and hobby goods, toys and supplies  Metals and minerals, except petroleum               | 48<br>16<br>4                        | 277 492<br>(D)<br>(D)                | 11 <b>9</b> 83<br>(D)<br>(D)                | 591<br>(D)<br>(D)   | 46<br>14<br>2                        | (D)<br>(D)                          | (D)<br>(D)                         | (D)<br>(D)  | 2 2 2                                | (D)<br>(D)<br>(D)           |
| 506<br>507                      | Electrical goodsHardware, and plumbing and heating equipment   | 22                                   | 65 613                               | 3 770                                       | 183   | 17                                   | 59 831                              | 3 393                              | 158   | 5                                    | <b>5</b> 782                |
| 508<br>509                      | and supplies  Machinery, equipment, and supplies  Miscellaneous durable goods  | 15<br>97<br>15                       | 18 332<br>98 473<br>(D)              | 2 155<br>11 266<br>(D)                      | 136<br>627<br>(D)   | 11<br>72<br>13                       | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)                  | (D)<br>(D)<br>(D)   | 4<br>2 <b>5</b><br>2                 | (D)<br>(D)<br>(D)           |
| 51                              | Nondurable goods   | 138                                  | 1 493 274                            | 56 369                                      | 2 719   | 104                                  | 984 693                             | 49 282                             | 2 346   | 34                                   | 508 581                     |
| 511<br>512                      | Paper and paper products<br>Drugs, drug proprietaries and druggists' sundnes   | 6                                    | 10 535<br>(D)                        | 8 <b>9</b> 5<br>(D)                         | 48<br>(D)   | 6 7                                  | 10 535<br>(D)                       | 8 <b>9</b> 5<br>(D)                | 48<br>(D)   | 1                                    | -<br>( <u>D</u> )           |
| 513<br>514<br>515               | Paper and paper products Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions Groceries and related products Farm-product raw materials | 6<br>54<br>3                         | 1 230 373<br>(D)                     | 40 <b>109</b> (D)                           | (D)<br>1 670<br>(D)   | 3<br>35<br>3                         | 798 713<br>(D)                      | 34 606<br>(D)                      | (D)<br>1 383<br>(D)   | 3<br>19                              | 431 660<br>-                |
| 516<br>517<br>518<br>519        | Chemicals and allied products  | 11<br>11<br>5<br>34                  | (D)<br>(D)<br>19 302<br>76 350       | (D)<br>(D)<br>2 055<br>7 4 <b>9</b> 2       | (D)<br>(D)<br>85<br>540   | 8<br>7<br>5<br>30                    | (D)<br>(D)<br>1 <b>9</b> 302<br>(D) | (D)<br>(D)<br>2 055<br>(D)         | (D)<br>(D)<br>85<br>(D)   | 3<br>4<br>-<br>4                     | (D)<br>(D)<br>-<br>(D)      |
|                                 | JACKSON COUNTY (Coextensive with Medford, Oreg., SMSA; see table 4.)  LANE COUNTY (Coextensive with Eugene-Springfield, Oreg., SMSA; see table 4.)                     |                                      |                                      |   |   |                                      |                                     |                                    |   |                                      |                             |
|                                 | MARION COUNTY  | ·                                    |                                      |   |   |                                      |                                     |                                    |   |                                      |                             |
|                                 | Wholesale trade  | 280                                  | 1 161 009                            | 59 149                                      | 3 372   | 246                                  | 1 073 923                           | 50 624                             | 3 049   | 34                                   | 8 <b>7 0</b> 86             |
| 50                              | Durable goods  | 157                                  | 217 914                              | 25 243                                      | 1 493   | 139                                  | (D)                                 | (D)                                | (D)   | 18                                   | (D)                         |
| 501<br>502<br>503               | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials  | 24<br>3<br>23                        | 23 162<br>(D)<br>(D)                 | 3 667<br>(D)<br>(D)                         | 23 <b>9</b><br>(D)<br>(D)   | 23<br>3<br>19                        | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)                  | (D)<br>(D)<br>(D)   | 1 - 4                                | (D)<br>-<br>(D)             |
| 504<br>505                      | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 2<br>2                               | (D)<br>(D)                           | (D)<br>(D)                                  | (D)<br>(D)  | 2<br>2                               | (D)<br>(D)                          | (D)<br>(D)                         | (D)<br>(D)  | -                                    | Ī                           |
| <b>5</b> 06<br><b>5</b> 07      | Electrical goods<br>Hardware, and plumbing and heating equipment   | 12                                   | (D)                                  | (D)   | (D)   | 10                                   | 15 241                              | 3 337                              | 288   | 2                                    | (D)                         |
| 508<br>509                      | and supplies   | 16<br>6 <b>5</b><br>10               | 79 525<br>(D)                        | (D)<br>12 748<br>(D)                        | (D)<br>634<br>(D)   | 1 <b>5</b><br>58<br>7                | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)                  | (D)<br>(D)<br>(D)   | 1<br>7<br>3                          | (D)<br>(D)<br>(D)           |
| 51                              | Nondurable goods   | 123                                  | 943 095                              | 33 <b>90</b> 6                              | 1 879   | 107                                  | (D)                                 | (D)                                | (D)   | 16                                   | (D)                         |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products Drugs, drug proprietaries and druggists' sundries Apparel, piece goods, and notions Groceries and related products Farm-product raw materials | 8<br>1<br>1<br>35<br>6               | 6 977<br>(D)<br>(D)<br>(D)<br>45 174 | 1 356<br>(D)<br>(D)<br>(D)<br>8 <b>9</b> 3  | 99<br>(D)<br>(D)<br>(D)<br>58   | 7<br>1<br>1<br>30<br><b>5</b>        | (D)<br>(D)<br>(D)<br>648 005<br>(D) | (D)<br>(D)<br>(D)<br>17 999<br>(D) | (D)<br>(D)<br>(D)<br>957<br>(D)   | 1<br>-<br>-<br>5<br>1                | (D)<br>-<br>-<br>(D)<br>(D) |
| 516<br>517<br>518<br>519        | Chemicals and allied products  | 1<br>17<br>7<br>47                   | (D)<br>(D)<br>26 761<br>87 023       | (D)<br>(D)<br>2 <b>99</b> 8<br><b>5</b> 015 | (D)<br>(D)<br>126<br>342  | 1<br>13<br>6<br>43                   | (D)<br>(D)<br>(D)<br>(D)            | (D)<br>(D)<br>(D)<br>(D)           | (D)<br>(D)<br>(D)<br>(D)  | -<br>4<br>1<br>4                     | (D)<br>(D)<br>(D)           |

#### Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.

| follov                       | ved by Δ, see appendix F]  |                                      |   | I                                   |   | I                                    | Marchant                        | .halaaala                      |   | 044                                  |                              |
|------------------------------|--|--------------------------------------|---|-------------------------------------|---|--------------------------------------|---------------------------------|--------------------------------|---|--------------------------------------|------------------------------|
|                              |  |                                      |   |                                     | Paid  |                                      | Merchant                        | vnoiesaiers                    | Paid  | Other op                             | perating types               |
| SIC<br>code                  | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                      | Annual<br>payroll<br>(\$1,000)      | employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)              | Annual<br>payroll<br>(\$1,000) | employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)           |
|                              | MULTNOMAH COUNTY   |                                      |   |                                     |   |                                      |                                 |                                |   |                                      |                              |
|                              | Wholesale trade  | 1 897                                | 15 <b>434 7</b> 62                      | <b>546 07</b> 2                     | 26 479  | 1 485                                | 11 539 900                      | 416 897                        | 21 317  | 412                                  | 3 894 862                    |
| 50                           | Durable goods  | 1 362                                | 5 293 782                               | 384 836                             | 18 460  | 1 077                                | 3 547 474                       | 295 021                        | 14 911  | 2 <b>85</b>                          | 1 746 308                    |
| 501<br>5012<br>5013<br>5014  | Motor vehicles and automotive parts and supplies_<br>Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes          | 191<br>28<br>137<br>26               | 986 261<br>(D)<br>284 396<br>(D)        | 58 042<br>(D)<br>30 716<br>(D)      | 2 876<br>(D)<br>1 652<br>(D)  | 160<br>20<br>118<br>22               | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)<br>(D)  | 31<br>8<br>19<br>4                   | (D)<br>(D)<br>(D)            |
| 502<br>5021<br>5023          | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 66<br>23<br>43                       | 161 681<br>(D)<br>(D)                   | 14 597<br>(D)<br>(D)                | 792<br>(D)<br>(D)   | 52<br>19<br>33                       | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 14<br>4<br>10                        | (D)<br>(D)<br>(D)            |
| 503<br>5031<br>5039          | Lumber and other construction materials<br>Lumber, plywood and millwork<br>Construction materials, n.e.c   | 126<br>74<br>52                      | 850 839<br>781 266<br>69 573            | 30 699<br>24 735<br>5 964           | 1 265<br>958<br>307   | 102<br>64<br>38                      | 675 703<br>635 552<br>40 151    | 25 790<br>21 377<br>4 413      | 1 075<br>836<br>239   | 24<br>10<br>14                       | 175 136<br>145 714<br>29 422 |
| 504<br>5041<br>5042<br>5043  | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 40<br>28<br>8<br>4                   | 263 150<br>80 497<br>(D)<br>(D)         | 13 259<br>5 003<br>(D)<br>(D)       | 819<br>270<br>(D)<br>(D)  | 29<br>21<br>5<br>3                   | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)  | 11<br>7<br>3<br>1                    | (D)<br>(D)<br>(D)<br>(D)     |
| 505<br>5051<br>5052          | Metals and minerals, except petroleum  Metals service centers and offices  Coal and other minerals and ores  | 49<br>48<br>1                        | (D)<br>(D)                              | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)   | 34<br>33<br>1                        | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)              | (D)<br>(D)  | 15<br>15                             | (D)<br>(D)                   |
| 506<br>5063<br>5064<br>5065  | Electrical goods  Electrical apparatus and equipment  Electrical appliances, television and radio sets  Electronic parts and equipment                 | 148<br>86<br>27<br>35                | 620 896<br>396 446<br>165 885<br>58 565 | 36 484<br>21 054<br>10 381<br>5 049 | 1 890<br>1 124<br>475<br>291  | 96<br>54<br>20<br>22                 | 369 914<br>(D)<br>(D)<br>(D)    | 25 067<br>(D)<br>(D)<br>(D)    | 1 420<br>(D)<br>(D)<br>(D)  | 52<br>32<br>7<br>13                  | 250 982<br>(D)<br>(D)<br>(D) |
| 507<br>5072                  | Hardware, and plumbing and heating equipment and supplies Hardware   | 113<br>40                            | 313 891<br>88 944                       | 27 228<br>8 335                     | 1 341<br>449  | 84<br>29                             | 164 217<br>(D)                  | 20 944<br>(D)                  | 1 076<br>(D)  | 29<br>11                             | 149 674<br>(D)               |
| 5074                         | Plumbing and heating equipment and supplies (hydronics)<br>Warm air heating and air conditioning equipment   | 40                                   | 158 754                                 | 12 311                              | 574   | 30                                   | 76 786                          | 10 569                         | 504   | 10                                   | 81 968                       |
| 5078                         | and suppliesRefrigeration equipment and supplies   | 25<br>8                              | 48 273<br>17 920                        | 4 619<br>1 963                      | 211<br>107  | 18<br>7                              | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 7                                    | (D)<br>(D)                   |
| 508<br>5081<br>5082          | Machinery, equipment, and supplies<br>Commercial machines and equipment<br>Construction and mining machinery and                                       | 540<br>104<br>41                     | 1 430 666<br>269 644<br>133 458         | 160 601<br>44 350<br>19 128         | 7 542<br>1 909<br>856   | 443<br>88<br>37                      | (D)<br>79 014<br>119 403        | (D)<br>16 066<br>17 101        | (D)<br>895<br>758   | 97<br>16                             | (D)<br>190 630<br>14 055     |
| 5083<br>5084<br>5085         | equipment Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies   | 14<br>145<br>106                     | 265 672<br>256 907<br>216 640           | 10 535<br>30 501<br>20 783          | 372<br>1 405<br>1 056   | 12<br>109<br>82                      | (D)<br>186 577<br>130 922       | (D)<br>25 503<br>17 284        | (D)<br>1 188<br>882   | 2<br>36<br>24                        | 70 330<br>85 718             |
| 5086<br>5087<br>5088         | Professional equipment and supplies<br>Service establishment equipment and supplies<br>Transportation equipment and supplies, except<br>motor vehicles | 71<br>39<br>20                       | 151 863<br>(D)                          | 19 730<br>(D)<br>(D)                | 1 152<br>(D)  | 62<br>35<br>18                       | 129 443<br>(D)                  | 17 121<br>(D)                  | 1 029<br>(D)  | 9 4 2                                | 22 420<br>(D)                |
| 509<br>5093<br>5094          | Miscellaneous durable goods Scrap and waste materials Jewelry, watches, diamonds and other precious  | 89<br>30                             | (D)<br>81 525                           | (D)<br>8 115                        | (D)<br>451  | 77<br>29                             | 381 699<br>(D)                  | 20 850<br>(D)                  | 942<br>(D)  | 12<br>1                              | (D)<br>(D)                   |
| 5099                         | stones<br>Durable goods, n.e.c   | 18<br>41                             | 16 167<br>(D)                           | 2 509<br>(D)                        | 126<br>(D)  | 18<br>30                             | 16 167<br>(D)                   | 2 509<br>(D)                   | 126<br>(D)  | 11                                   | (D)                          |
| 51                           | Nondurable goods   | 535                                  | 10 140 980                              | 161 236                             | 8 019   | 408                                  | 7 992 426                       | 121 876                        | 6 406   | 127                                  | <b>2 148 554</b><br>49 004   |
| 511<br>5111<br>5112<br>5113  | Paper and paper products   | 77<br>10<br>44<br>23                 | 218 794<br>70 205<br>75 007<br>73 582   | 21 587<br>6 100<br>9 973<br>5 514   | 1 083<br>271<br>557<br>255  | 64<br>10<br>38<br>16                 | 169 790<br>70 205<br>(D)<br>(D) | 19 236<br>6 100<br>(D)<br>(D)  | 995<br>271<br>(D)<br>(D)  | 13<br>-<br>6<br>7                    | (D)<br>(D)                   |
| 512<br>5122                  | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists'<br>sundries   | 18<br>18                             | (D)<br>(D)                              | (D)<br>(D)                          | (D)<br>(D)  | 12<br>12                             | (D)<br>(D)                      | (D)                            | (D)   | 6<br>6                               | (D)<br>(D)                   |
| 513<br>5133<br>5134<br>5136  | Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings                     | 33<br>8<br>3<br>10                   | (D)<br>(D)<br>(D)<br>(D)                | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)<br>(D)  | 24<br>7<br>3<br>8                    | (D)<br>(D)<br>(D)<br>(O)        | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 9 1 - 2                              | (D)<br>(D)<br>-<br>(D)       |
| 5137<br>5139                 | Women's, children's and infants' clothing and accessoriesFootwear  | 10<br>2                              | (D)<br>(D)                              | (D)<br>(D)                          | (D)<br>(D)  | 5<br>1                               | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 5<br>1                               | (D)<br>(D)                   |
| 514<br>5141                  | Groceries and related products<br>Groceries, general line  | 151<br>25                            | 1 003 300<br>197 390                    | 48 698<br>6 105                     | 2 378<br>283  | 112<br>16                            | 551 839<br>41 916               | 33 938<br>2 701                | 1 723<br>129  | 39<br>9                              | 451 461<br>155 474           |
| 5142<br>5143<br>5144<br>5145 | Frozen foods Dairy products Poultry and poultry products Confectionery   | 10<br>10<br>4<br>10                  | 64 472<br>89 578<br>39 030<br>(D)       | 2 597<br>2 827<br>1 212<br>(D)      | 136<br>114<br>86<br>(D)   | 7<br>7<br>3<br>7                     | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)  | 3<br>3<br>1<br>3                     | (D)<br>(D)<br>(D)<br>(D)     |
| 5146<br>5147<br>5148<br>5149 | Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.   | 8<br>20<br>26<br>38                  | 35 988<br>242 541<br>109 065<br>(D)     | 2 078<br>8 352<br>7 241<br>(D)      | 99<br>392<br>388<br>(D)   | 6<br>19<br>23<br>24                  | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)       | (D)<br>(D)<br>(D)<br>(D)  | 2<br>1<br>3<br>14                    | (D)<br>(D)<br>(D)<br>(D)     |
| 515<br>5152                  | Farm-product raw materials   | 30                                   | 5 686 584                               | 14 184                              | 591   | 25                                   | (D)                             | (D)                            | (D)   | 5                                    | (D)                          |
| 5153<br>5154<br>5159         | Grain<br>Livestock<br>Farm-product raw materials, n.e.c.   | 24<br>2<br>4                         | (D)<br>(D)<br>(D)                       | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)   | 21                                   | (D)<br>(D)                      | (D)<br>(D)                     | (D)<br>(D)  | 3 2                                  | (D)<br>(D)                   |
| 516<br>5161                  | Chemicals and allied products<br>Chemicals and allied products   | 51<br>51                             | 186 466<br>186 466                      | 11 739<br>11 739                    | 640<br>640  | 38<br>38                             | 122 634<br>122 634              | 9 639<br>9 639                 | 553<br>553  | 13<br>13                             | 63 832<br>63 832             |

#### Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982—Con.

| 101101                              | wed by Δ, see appendix F]  |                                      |  |                                      |   |                                      | Merchant v                               | vholesalers                          |   | Other op                             | erating types                      |
|-------------------------------------|--|--------------------------------------|--|--------------------------------------|---|--------------------------------------|--|--------------------------------------|---|--------------------------------------|------------------------------------|
| SIC<br>code                         | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                       | Annual<br>payroll<br>(\$1,000)       | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                       | Annual<br>payroll<br>(\$1,000)       | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                 |
|                                     | MULTNOMAH COUNTY—Con.  |                                      |  |                                      |   |                                      |  | _                                    |   |                                      |                                    |
| 51                                  | Nondurable goods—Con.  |                                      |  |                                      |   |                                      |  |                                      |   |                                      |                                    |
| 517<br>5171<br>5172                 | Petroleum and petroleum products   | 35<br>21<br>14                       | 1 217 306<br>1 063 828<br>153 478        | 14 885<br>12 820<br>2 065            | 590<br>473<br>117   | 22<br>11                             | 206 971<br>(D)<br>(D)                    | 4 449<br>(D)                         | 243<br>(D)<br>(D)   | 13<br>10<br>3                        | 1 010 335<br>(D)<br>(D)            |
| 518<br>5181<br>5182                 | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages  | 27<br>11<br>16                       | 212 604<br>(D)<br>(D)                    | 13 428<br>(D)<br>(D)                 | 631<br>(D)<br>(D)   | 21<br>9<br>12                        | (D)<br>47 742<br>(D)                     | (D)<br>6 290<br>(D)                  | (D)<br>308<br>(D)   | 6<br>2<br>4                          | (D)<br>(D)<br>(D)                  |
| 519<br>5191<br>5194<br>5198<br>5199 | Miscellaneous nondurable goods Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c  | 113<br>22<br>4<br>22<br>65           | 1 137 352<br>(D)<br>(D)<br>54 923<br>(D) | 23 004<br>(D)<br>(D)<br>3 994<br>(D) | 1 370<br>(D)<br>(D)<br>230<br>(D)   | 90<br>20<br>3<br>10<br>57            | 1 051 588<br>98 968<br>(D)<br>(D)<br>(D) | 19 482<br>3 751<br>(D)<br>(D)<br>(D) | 1 211<br>175<br>(D)<br>(D)<br>(D)   | 23<br>2<br>1<br>12<br>8              | 85 764<br>(D)<br>(D)<br>(D)<br>(D) |
|                                     | WASHINGTON COUNTY  |                                      |  |                                      |   |                                      |  |                                      |   |                                      |                                    |
|                                     | Wholesale trade  | 591                                  | 3 903 421                                | 140 303                              | 6 513   | 417                                  | 1 709 159                                | 88 476                               | 4 428   | 174                                  | 2 194 262                          |
| 50                                  | Durable goods  | 457                                  | 3 145 433                                | 110 600                              | 4 808   | 312                                  | 1 395 561                                | 71 526                               | 3 341   | 145                                  | 1 749 872                          |
| 501<br>5012<br>5013<br>5014         | Motor vehicles and automotive parts and supplies<br>Automobiles and other motor vehicles<br>Automotive parts and supplies<br>Tires and tubes   | 39<br>15<br>19<br>5                  | 1 529 163<br>(D)<br>(D)<br>(D)           | 16 693<br>(D)<br>(D)<br>(D)          | 682<br>(D)<br>(D)<br>(D)  | 26<br>7<br>15<br>4                   | (D)<br>(D)<br>25 433<br>3 242            | (D)<br>(D)<br>2 808<br>228           | (D)<br>(D)<br>134<br>16   | 13<br>8<br>4<br>1                    | (D)<br>(D)<br>(D)<br>(D)           |
| 502<br>5021<br>5023                 | Furniture and home furnishings<br>Furniture<br>Home furnishings  | 16<br>10<br>6                        | 22 872<br>5 283<br>17 589                | 1 012<br>465<br>547                  | 65<br>28<br>37  | 8<br>4<br>4                          | 4 980<br>(D)<br>(D)                      | 591<br>(D)<br>(D)                    | 45<br>(D)<br>(D)  | 8<br>6<br>2                          | 17 892<br>(D)<br>(D)               |
| 503<br>5031<br>5039                 | Lumber and other construction materials<br>Lumber, plywood and millwork<br>Construction materials, n.e.c   | 76<br>51<br>25                       | 529 956<br>(D)<br>(D)                    | 22 938<br>(D)<br>(D)                 | 971<br>(D)<br>(D)   | 64<br>43<br>21                       | (D)<br>(D)<br>(D)                        | (D)<br>(D)<br>(D)                    | (D)<br>(D)<br>(D)   | 12<br>8<br>4                         | (D)<br>(D)<br>(D)                  |
| 504<br>5041<br>5042<br>5043         | Sporting, recreational, photographic, and hobby goods, toys and suppliesSporting and recreational goods and suppliesToys and hobby goods and suppliesPhotographic equipment and supplies                                     | 12<br>7<br>3<br>2                    | 34 615<br>21 406<br>(D)<br>(D)           | 1 243<br>584<br>(D)<br>(D)           | 59<br>24<br>(D)<br>(D)  | 7<br>4<br>3                          | (D)<br>(D)<br>(D)                        | (D)<br>(D)<br>(D)                    | (D)<br>(D)<br>(D)   | 5<br>3<br>-                          | (D)<br>(D)<br>-<br>(D)             |
| 505<br>5051<br>5052                 | Metals and minerals, except petroleum<br>Metals service centers and offices<br>Coal and other minerals and ores  | 12<br>12<br>-                        | 26 477<br>26 477                         | 1 322<br>1 322                       | 63<br>63<br>-   | 5<br>5                               | 9 561<br>9 561                           | 920<br>920                           | 45<br>45  | 7<br>7<br>-                          | 16 916<br>16 916                   |
| 506<br>5063<br>5064<br>5065         | Electrical goods   | 76<br>29<br>5<br>42                  | 553 245<br>(D)<br>(D)<br>459 588         | 21 474<br>(D)<br>(D)<br>15 848       | 861<br>(D)<br>(D)<br>597  | 43<br>20<br>3<br>20                  | 68 249<br>27 059<br>(D)<br>(D)           | 8 895<br>2 707<br>(D)<br>(D)         | 424<br>134<br>(D)<br>(D)  | 33<br>9<br>2<br>22                   | 484 996<br>(D)<br>.(D)<br>(D)      |
| 507<br>5072                         | Hardware, and plumbing and heating equipment and suppliesHardware  | 38<br>14                             | 70 956<br>25 731                         | 8 055<br>2 680                       | · 387<br>146  | 32<br>13                             | 52 480<br>(D)                            | 7 295<br>(D)                         | 360<br>(D)  | 6                                    | 18 476<br>(D)                      |
| 5074<br>5075                        | Plumbing and heating equipment and supplies<br>(hydronics)<br>Warm air heating and air conditioning equipment  | 16                                   | 31 173                                   | 3 967                                | 185   | 14                                   | (D)                                      | (D)                                  | (D)   | 2                                    | (D)                                |
| 5078                                | and supplies   | 8                                    | 14 052<br>-                              | 1 408                                | 56  | 5                                    | (D)<br>-                                 | (D)                                  | (D)   | 3                                    | (D)                                |
| 508<br>5081<br>5082                 | Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and   | 166<br>48                            | 347 756<br>(D)                           | 35 720<br>(D)                        | 1 619<br>(D)  | 111<br>33                            | (D)<br>(D)                               | (D)<br>(D)                           | (D)<br>(D)  | 55<br>15                             | (D)<br>(D)                         |
| 5083<br>5084<br>5085                | equipment — Farm and garden machinery and equipment — Industrial machinery and equipment — Industrial supplies | 5<br>21<br>43<br>16                  | (D)<br>73 599<br>54 008<br>31 945        | (D)<br>4 484<br>8 897<br>1 941       | (D)<br>230<br>366<br>88   | 5<br>17<br>27<br>5                   | (D)<br>(D)<br>26 578<br>(D)              | (D)<br>(D)<br>6 022<br>(D)           | (D)<br>(D)<br>227<br>(D)  | 4<br>16<br>11                        | (D)<br>27 430<br>(D)               |
| 5086<br>5087<br>5088                | Professional equipment and supplies<br>Service establishment equipment and supplies<br>Transportation equipment and supplies, except<br>motor vehicles   | 19<br>7<br>7                         | (D)<br>9 149                             | (D)<br>464                           | (D)<br>20   | 13<br>5<br>6                         | 30 221<br>(D)                            | 3 578<br>(D)                         | 210<br>(D)<br>(D)   | 6<br>2<br>1                          | (D)<br>(D)                         |
| 509<br>5093                         | Miscellaneous durable goods Scrap and waste materials  | 22                                   | (D)<br>30 393<br>(D)                     | (D)<br>2 143<br>(D)                  | (D)<br>101<br>(D)   | 16<br>4                              | (D)<br>(D)<br>(D)                        | . (D)<br>(D)                         | (D)<br>(D)<br>(D)   | 6 2                                  | (D)<br>(D)<br>(D)                  |
| 5094<br>5099                        | Jewelry, watches, diamonds and other precious stones   | 1<br>15                              | (D)<br>22 604                            | (D)<br>1 578                         | (D)<br>74   | 1<br>11                              | (D)<br>(D)                               | (D)<br>(D)                           | (D)<br>(D)  | 4                                    | (D)                                |
| 51                                  | Nondurable goods   | 134                                  | 757 988                                  | 29 703                               | 1 705   | 105                                  | 313 598                                  | 16 950                               | 1 087   | 29                                   | 444 390                            |
| 511<br>5111<br>5112<br>5113         | Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper  | 22<br>4<br>14<br>4                   | (D)<br>(D)<br>9 432<br>(D)               | (D)<br>(D)<br>1 438<br>(D)           | (D)<br>(D)<br>100<br>(D)  | 16<br>1<br>12<br>3                   | (D)<br>(D)<br>(D)                        | (D)<br>(D)<br>(D)<br>(D)             | (D)<br>(D)<br>(D)<br>(D)  | 6<br>3<br>2<br>1                     | (D)<br>(D)<br>(D)<br>(D)           |
| 512<br>5122                         | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists'<br>sundries   | 6                                    | 8 221<br>8 221                           | 1 205<br>1 205                       | 82<br>82  | 4                                    | (D)<br>(D)                               | (D)<br>(D)                           | (D)<br>(D)  | 2                                    | (D)<br>(D)                         |
|                                     | OLEGALE TRADE OF ORABINA   |                                      | 050150                                   |                                      |   |                                      |  |                                      |   |                                      | DEO 40                             |

#### Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

|   |  |                                      |  |                                     |   |                                      | Merchant v                      | wholesalers                     |   | Other op                             | erating types            |
|---|--|--------------------------------------|--|-------------------------------------|---|--------------------------------------|---------------------------------|---------------------------------|---|--------------------------------------|--------------------------|
| SIC<br>code                                 | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                     | Annual<br>payroll<br>(\$1,000)      | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)              | Annual<br>payroll<br>(\$1,000)  | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)       |
|   | WASHINGTON COUNTY—Con.   |                                      |  |                                     |   |                                      |                                 |                                 |   |                                      |                          |
| 51  | Nondurable goods—Con.  |                                      |  |                                     |   |                                      |                                 |                                 |   |                                      |                          |
| 513<br>5133<br>5134<br>5136<br>5137         | Apparel, piece goods, and notions<br>Piece goods (woven fabrics)<br>Notions and other dry goods<br>Men's and boys' clothing and furnishings<br>Women's, children's and infants' clothing and | 11<br>2<br>1<br>4                    | (D)<br>(D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)<br>(D)            | (D)<br>(D)<br>(D)<br>(D)  | 8<br>2<br>1<br>3                     | 7 894<br>(D)<br>(D)<br>(D)      | 668<br>(D)<br>(D)<br>(D)        | 41<br>(D)<br>(D)<br>(D)   | 3                                    | (D)<br>-<br>(D)          |
| 5139  | accessoriesFootwear  | 2 2                                  | (D)<br>(D)                             | (D)<br>(D)                          | (D)<br>(D)  | 1<br>1                               | (D)<br>(D)                      | (D)<br>(D)                      | (D)<br>(D)  | 1                                    | (D)<br>(D)               |
| 514<br>5141<br>5142<br>5143<br>5144<br>5145 | Groceries and related products   | 32<br>3<br>3<br>2                    | 307 516<br>(D)<br>6 273<br>(D)         | 7 737<br>(D)<br>518<br>(D)<br>-     | 392<br>(D)<br>61<br>(D)   | 25<br>2<br>2<br>2                    | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 7<br>1<br>1<br>-<br>-<br>2           | (D)<br>(D)<br>(D)        |
| 5146<br>5147<br>5148<br>5149                | Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.   | 1<br>8<br>1<br>11                    | (D)<br>(D)<br>(D)<br>248 092           | (D)<br>(D)<br>(D)<br>4 442          | (D)<br>(D)<br>(D)<br>216  | 1<br>8<br>1<br>8                     | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)        | (D)<br>(D)<br>(D)<br>(D)  | 3                                    | -<br>-<br>(D)            |
| 515<br>5152<br>5153                         | Farm-product raw materials<br>Cotton<br>Grain  | 7<br>-<br>7                          | (D)<br>-<br>29 085                     | (D)<br>767                          | (D)<br>-<br>64  | 6                                    | (D)<br>(D)                      | (D)<br>(D)                      | (D)<br>-<br>(D)   | 1<br>-<br>1                          | (D)<br>(D)               |
| 5154<br>5159                                | LivestockFarm-product raw materials, n.e.c   | -                                    | (D)                                    | (D)                                 | (D)   | -                                    | (D)                             | (D)                             | (D)   | -                                    |                          |
| 516<br>5161                                 | Chemicals and allied productsChemicals and allied products   | 9<br>9                               | 13 489<br>13 489                       | 952<br>952                          | 46<br>46  | 8<br>8                               | (D)<br>(D)                      | (D)<br>(D)                      | (D)<br>(D)  | 1<br>1                               | (D)<br>(D)               |
| 517<br>5171<br>5172                         | Petroleum and petroleum products   | 6<br>4                               | (D)<br>29 286                          | (D)<br>502                          | (D)<br>28   | 4<br>3                               | (D)<br>(D)                      | (D)<br>(D)                      | (D)<br>(D)  | 2<br>1                               | (D)                      |
| 01.12                                       | stations and terminals   | 2                                    | (D)                                    | (D)                                 | (D)   | 1                                    | (D)                             | (D)                             | (D)   | 1                                    | (D)                      |
| 518<br>5181<br>5182                         | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages  | 7<br>6<br>1                          | (D)<br>(D)<br>(D)                      | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)   | 7<br>6<br>1                          | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)               | (D)<br>(D)<br>(D)   | -                                    | -                        |
| 519<br>5191<br>5194<br>5198<br>5199         | Miscellaneous nondurable goods<br>Farm supplies<br>Tobacco and tobacco products<br>Paints, varnishes, and supplies<br>Nondurable goods, n.e.c.   | 34<br>11<br>1<br>2<br>20             | 144 188<br>49 696<br>(D)<br>(D)<br>(D) | 6 484<br>1 935<br>(D)<br>(D)<br>(D) | 395<br>104<br>(D)<br>(D)<br>(D)   | 27<br>10<br>1<br>1<br>1              | (D)<br>(D)<br>(D)<br>(D)<br>(D) | (D)<br>(D)<br>(D)<br>(D)<br>(D) | (D)<br>(D)<br>(D)<br>(D)<br>(D)   | 7<br>1<br>-<br>1<br>5                | (D)<br>(D)<br>(D)<br>(D) |

#### Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

|                                 |  |                                      |                             |                                |   |                                      | Merchant v                            | Other operating types               |   |                                      |                           |
|---------------------------------|--|--------------------------------------|-----------------------------|--------------------------------|---|--------------------------------------|---------------------------------------|-------------------------------------|---|--------------------------------------|---------------------------|
| SIC<br>code                     | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)          | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                    | Annual<br>payroll<br>(\$1,000)      | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)        |
|                                 | EUGENE   |                                      |                             |                                |   |                                      |                                       |                                     |   |                                      |                           |
|                                 | Wholesale trade  | 334                                  | 858 636                     | 56 892                         | 3 333   | 278                                  | 548 409                               | 49 141                              | 3 007   | 56                                   | 310 227                   |
| 50                              | Durable goods  | 253                                  | 488 229                     | 40 176                         | 2 236   | 217                                  | (D)                                   | (D)                                 | (D)   | 36                                   | (D)                       |
| 501<br>502<br>503<br>504        | Motor vehicles and automotive parts and supplies Furniture and home furnishings Lumber and other construction materials  | 27<br>9<br>49                        | 40 097<br>(D)<br>180 402    | 4 626<br>(D)<br>6 434          | 275<br>(D)<br>292   | 25<br>9<br>38                        | (D)<br>(D)<br>(D)                     | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)   | 11                                   | (D)<br>(D)                |
| 504                             | Sporting, recreational, photographic, and hobby goods, toys and supplies   | 4<br>8                               | (D)<br>(D)                  | (D)<br>(D)                     | (D)<br>(D)  | 3<br>7                               | (D)<br>(D)                            | (D)<br>(D)                          | (D)<br>(D)  | 1 1                                  | (D)<br>(D)                |
| 506<br>507                      | Electrical goods   | 26                                   | 30 655                      | 3 282                          | 194   | 18                                   | 20 939                                | 2 602                               | 165   | 8                                    | 9 716                     |
| 508<br>509                      | and supplies   | 17<br>95<br>18                       | 16 477<br>108 207<br>62 644 | 1 652<br>16 781<br>2 135       | 115<br>929<br>141   | 16<br>86<br>15                       | (D)<br>90 571<br>(D)                  | (D)<br>15 273<br>(D)                | (D)<br>862<br>(D)   | 1<br>9<br>3                          | (D)<br>17 636<br>(D)      |
| 51                              | Nondurable goods   | 81                                   | 370 407                     | 16 716                         | 1 097   | 61                                   | (D)                                   | (D)                                 | (D)   | 20                                   | (D)                       |
| 511<br>512<br>513<br>514<br>515 | Paper and paper products  Drugs, drug proprietaries and druggists' sundries  Apparel, piece goods, and notions  Groceries and related products  Farm-product raw materials | 12<br>3<br>2<br>21                   | (D)<br>(D)<br>(D)<br>84 707 | (D)<br>(D)<br>(D)<br>6 762     | (D)<br>(D)<br>(D)<br>512  | 9<br>2<br>2<br>16<br>2               | 22 928<br>(D)<br>(D)<br>74 299<br>(D) | 1 827<br>(D)<br>(D)<br>5 437<br>(D) | 109<br>(D)<br>(D)<br>457<br>(D)   | 3 1 5                                | (D)<br>(D)<br>-<br>10 408 |

#### Table 7. Summary Statistics for Places With 200 Establishments or More: 1982—Con.

| follo                | wed by Δ, see appendix F]  |                                      | Г                             |                                |   |                                      |                            |                                |   |                                      |                                 |
|----------------------|--|--------------------------------------|-------------------------------|--------------------------------|---|--------------------------------------|----------------------------|--------------------------------|---|--------------------------------------|---------------------------------|
|                      |  |                                      |                               |                                |   |                                      | Merchant                   | wholesalers                    | 1   | Other op                             | erating types                   |
| SIC<br>code          | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)            | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)         | Annual<br>payroll<br>(\$1,000) | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)              |
|                      | EUGENE—Con.  |                                      |                               |                                |   |                                      |                            |                                |   |                                      |                                 |
| 51                   | Nondurable goods Con.  |                                      |                               |                                |   |                                      |                            |                                |   |                                      |                                 |
| 516                  | Chemicals and allied products  | 7                                    | (D)<br>189 977                | (D)<br>1 581                   | (D)<br>99   | 5                                    | 2 200                      | 282                            | 19  | 2 5                                  | (D)<br>(D)                      |
| 517<br>518<br>519    | Petroleum and petroleum products<br>Beer, wine and distilled alcoholic beverages<br>Miscellaneous nondurable goods             | 8<br>4<br>22                         | 189 977<br>(D)<br>(D)         | (D)<br>(D)                     | (D)   | 3<br>4<br>18                         | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 5<br>-<br>4                          | (D)                             |
|                      |  |                                      |                               | ` '                            |   |                                      |                            | (-,                            |   |                                      | ζ=,                             |
|                      | PORTLAND   |                                      |                               |                                |   |                                      |                            |                                |   |                                      |                                 |
|                      | Wholesale trade  | 1 670                                | 14 984 782                    | 488 225                        | 23 658  | 1 303                                | 11 <b>52</b> 9 23 <b>0</b> | 3 <b>7</b> 6 9 <b>0</b> 8      | 19 21 <b>0</b>  | 367                                  | 3 455 552                       |
| 50                   | Durable goods  | 1 206                                | 5 165 314                     | 344 735                        | 16 612  | 951                                  | 3 783 246                  | 269 266                        | 13 601  | 255                                  | 1 382 068                       |
| 501<br>5012<br>5013  | Motor vehicles and automotive parts and supplies<br>Automobiles and other motor vehicles<br>Automotive parts and supplies      | 161<br>21<br>117                     | 1 375 587<br>1 028 046<br>(D) | 54 591<br>22 022<br>(D)        | 2 657<br>961<br>(D)   | 137<br>17<br>101                     | (D)<br>(D)<br>196 740      | (D)<br>(D)<br>24 775           | (D)<br>(D)<br>1 342   | 24<br>4<br>16                        | (D)<br>(D)<br>(D)<br>(D)        |
| 5014                 | Tires and tubes  | 23                                   | (D)                           | (D)                            | (D)   | 19                                   | (D)                        | (D)                            | (D)   | 4                                    |                                 |
| 502<br>5021<br>5023  | Furniture and home furnishings   | 63<br>22<br>41                       | (D)<br>(D)                    | (D)<br>(D)                     | (D)<br>(D)<br>(D)   | 50<br>17<br>33                       | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 13<br>5<br>8                         | (D)<br>(D)<br>27 481            |
| 503<br>5031          | Lumber and other construction materials Lumber, plywood and millwork   | 112<br>68                            | 811 166                       | 28 467                         | 1 163<br>900  | 91<br>59                             | (D)                        | (D)<br>(D)                     | (D)<br>(D)  | 21<br>9                              | (D)<br>(D)<br>(D)               |
| 5039<br>504          | Construction materials, n.e.c  | 44                                   | 754 441<br>56 725             | 23 405<br>5 062                | 263   | 32                                   | (D)<br>(D)                 | (D)                            | (D)   | 12                                   | (D)                             |
| 5041                 | goods, toys and supplies   | 35<br>22                             | (D)<br>(D)<br>(D)             | (D)<br>(D)                     | (D)<br>(D)  | 26<br>17                             | (D)<br>(D)                 | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 9<br>5                               | (D)<br>(D)<br>(D)               |
| 5042<br>5043         | Toys and hobby goods and supplies<br>Photographic equipment and supplies   | 9                                    | (D)                           | (D)<br>(D)                     | (D)<br>(D)  | 6<br>3                               | (D)<br>(D)                 |                                | (D)   | 3<br>1                               |                                 |
| 505<br>5051<br>5052  | Metals and minerals, except petroleum Metals service centers and offices Coal and other minerals and ores                      | 48<br>47                             | 258 380<br>(D)<br>(D)         | 22 712<br>(D)<br>(D)           | 966<br>(D)<br>(D)   | 32<br>31<br>1                        | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 16<br>16                             | (D)<br>(D)                      |
| 506<br>5063          | Electrical goods   | 140<br>81                            | (D)<br>393 338                | (D)<br>20 886                  | (D)   | 91                                   | (D)<br>247 596             | (D)<br>16 309                  | (D)<br>910  | 49                                   | 246 333                         |
| 5064<br>5065         | Electrical apparatus and equipment<br>Electrical appliances, television and radio sets<br>Electronic parts and equipment       | 27<br>32                             | (D)<br>(D)                    | (D)<br>(D)                     | 1 111<br>(D)<br>(D)   | 51<br>20<br>20                       | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | 30<br>7<br>12                        | 145 742<br>(D)<br>(D)           |
| 507                  | Hardware, and plumbing and heating equipment and supplies  | 108                                  | (D)                           | (D)                            | (D)   | 80                                   | 158 153                    | 19 895                         | 1 002   | 28                                   |                                 |
| 5072<br>5074         | Hardware   | 40<br>36                             | 88 944<br>153 129             | 8 335<br>11 501                | 449<br>517  | 29<br>27                             | (D)                        | (D)<br>(D)                     | (D)<br>(D)  | 11                                   | (D)<br>(D)                      |
| 5075                 | Warm air heating and air conditioning equipment and supplies   | 25                                   | 48 273                        | 4 619                          | 211   | 18                                   | (D)<br>(D)                 | (D)<br>(D)                     | (D)   | 7                                    | (D)<br>(D)                      |
| 5078<br>508          | Refrigeration equipment and supplies  Machinery, equipment, and supplies   | 7<br>465                             | (D)<br>(D)                    | (D)<br>(D)                     | (D)<br>(D)  | 6<br>379                             | (D)<br>(D)                 | (D)<br>(D)<br>(D)              | (D)<br>(D)  | 1<br>86                              | (D)<br>(D)<br>(D)               |
| 5081<br>5082         | Commercial machines and equipment<br>Construction and mining machinery and<br>equipment  | 95<br>23                             | 263 191<br>73 882             | 43 333<br>10 103               | 1 855<br>443  | 80<br>21                             | (D)<br>(D)                 |                                | (D)<br>(D)  | 15                                   |                                 |
| 5083<br>5084<br>5085 | equipment  | 10<br>126<br>101                     | (D)<br>(D)                    | (D)<br>(D)                     | (D)<br>(D)  | 9<br>94<br>77                        | (D)<br>(D)<br>127 358      | (D)<br>(D)<br>(D)<br>16 783    | (D)<br>(D)<br>856   | 1<br>32<br>24                        | (D)<br>(D)<br>(D)               |
| 5086<br>5087         | Professional equipment and supplies Service establishment equipment and supplies   | 62<br>33                             | (D)<br>(D)<br>28 260          | (D)                            | (D)<br>(D)<br>278   | 54                                   | (D)<br>(D)                 | (D)<br>(D)                     | (D)   | 8                                    | (D)<br>(D)<br>(D)               |
| 5088                 | Transportation equipment and supplies<br>motor vehicles  | 15                                   | 45 291                        | 4 981                          | 278   | 29<br>15                             | (D)<br>45 291              | (D)<br>4 971                   | (D)<br>250  | 4                                    | (D)<br>-                        |
| 509<br>5093          | Miscellaneous durable goods<br>Scrap and waste materials   | 74<br>23                             | (D)<br>(D)                    | (D)<br>(D)                     | (B)   | 65<br>22                             | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | 9                                    | (D)<br>(D)                      |
| 5094<br>5099         | Jewelry, watches, diamonds and other precious stones   | 16<br>35                             | (D)<br>(D)                    | (D)<br>(D)                     | (D)   | 16<br>27                             | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | 8                                    | (D)                             |
| 51                   | Nondurable goods   | 464                                  | 9 819 468                     | 143 490                        | 7 046   | 352                                  | 7 745 984                  | 107 642                        | 5 609   | 112                                  | 2 073 484                       |
| 511<br>5111          | Paper and paper products Printing and writing paper  | 70<br>8                              | (D)                           | (D)<br>(D)                     | (D)   | 58<br>8                              | (D)<br>(D)                 |                                | (D)<br>(D)  | 12                                   | (D)                             |
| 5112<br>5113         | Stationery supplies<br>Industrial and personal service paper   | 42<br>20                             | (D)<br>(D)<br>(D)<br>(D)      | (00)                           | (D)<br>(D)<br>(D)   | 36<br>14                             | (D)<br>(D)                 | (D)<br>(D)<br>(D)<br>(D)       | (0)   | 6                                    | (D)<br>(D)                      |
| 512<br>5122          | Drugs, drug proprietaries and druggists' sundries<br>Drugs, drug proprietaries, and druggists'                                 | 16                                   | 63 986                        | 3 395                          | 141   | 10                                   | (D)                        | (D)                            | (D)   | 6                                    | (D)                             |
| 513                  | sundriesApparel, piece goods, and notions  | 16<br>35                             | 63 986<br>(D)                 | 3 395                          | 141<br>(D)  | 10                                   | (D)<br>(D)                 | (D)                            | (D)<br>(D)  | 6                                    | (D)<br>16 628                   |
| 5133<br>5134         | Piece goods (woven fabrics)  | 8 3                                  | (D)<br>(D)                    | (D)<br>(D)<br>(D)              | (D) (D)   | 25<br>7<br>3                         | (D)<br>(D)                 | (D)<br>(D)<br>(D)              | (D)<br>(D)  | 1                                    | (D)                             |
| 5136<br>5137         | Notions and other dry goods Men's and boys' clothing and furnishings Women's, children's and infants' clothing and accessories | 11<br>10                             | (D)<br>(D)                    | (D)<br>(D)                     | (D)<br>(D)  | 9                                    | (D)<br>(D)                 | (D)<br>(D)                     | (D)<br>(D)  | 2 5                                  | (D)                             |
| 5139<br>514          | Footwear Groceries and related products  | 136                                  | (D)<br>907 527                | (D)<br>45 312                  | (D)<br>2 197  | 100                                  | (D)                        | (D)<br>(D)                     | (D)   | 36                                   | (D)<br>(D)                      |
| 5141<br>5142         | Groceries, general line<br>Frozen foods  | 20<br>7                              | (D)<br>(D)                    | (D)<br>(D)                     | (D)<br>(D)  | 12<br>4                              | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 8 3                                  | (D)<br>(D)                      |
| 5143<br>5144<br>5145 | Dairy products  Poultry and poultry products  Confectionery  | 9<br>3<br>10                         | (D)<br>(D)<br>(D)             | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 6<br>2<br>7                          | (D)<br>(D)<br>(D)          | (D)<br>(D)<br>(D)              | (D)<br>(D)<br>(D)   | 3<br>1<br>3                          | (D)<br>(D)<br>(D)<br>(D)<br>(D) |
|                      |  |                                      |                               |                                |   |                                      |                            |                                |   |                                      |                                 |

#### Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

|                                     |  |                                      |  |  |   |                                      | Merchant v                          | vholesalers                        |   | Other operating types                |                                     |  |
|-------------------------------------|--|--------------------------------------|--|--|---|--------------------------------------|-------------------------------------|------------------------------------|---|--------------------------------------|-------------------------------------|--|
| SIC<br>code                         | Geographic area and kind of business   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                           | Annual<br>payroll<br>(\$1,000)         | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                  | Annual<br>payroll<br>(\$1,000)     | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                  |  |
|                                     | PORTLAND—Con.  |                                      |  |  |   |                                      |                                     |                                    |   |                                      |                                     |  |
| 51                                  | Nondurable goods-Con.  |                                      |  |  |   |                                      |                                     |                                    |   |                                      |                                     |  |
| 514<br>5146<br>5147<br>5148<br>5149 | Groceries and related products—Con. Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c. | 8<br>17<br>25<br>37                  | 35 988<br>(D)<br>(D)<br>(D)                  | 2 078<br>(D)<br>(D)<br>(D)             | 99<br>(D)<br>(D)<br>(D)   | 6<br>16<br>23<br>24                  | (D)<br>(D)<br>(D)<br>(D)            | (D)<br>(D)<br>(D)<br>(D)           | (D)<br>(D)<br>(D)<br>(D)  | 2<br>1<br>2<br>13                    | (D)<br>(D)<br>(D)<br>(D)            |  |
| 515<br>5152<br>5153<br>5154<br>5159 | Farm-product raw materials<br>Cotton<br>Grain<br>Livestock<br>Farm-product raw materials, n.e.c  | 29<br>23<br>2<br>4                   | (D)<br>(D)<br>(D)<br>(D)                     | (D)<br>-<br>(D)<br>(D)<br>(D)          | (D)<br>-<br>(D)<br>(D)<br>(D)   | 24<br>20<br>4                        | (D)<br>(D)<br>(D)                   | (D)<br>(D)<br>(D)                  | (D)<br>(D)<br>(D)   | 5<br>3<br>2                          | (D)<br>(D)<br>(D)                   |  |
| 516<br>5161                         | Chemicals and allied products Chemicals and allied products  | 43<br>43                             | 171 875<br>171 875                           | 10 109<br>10 109                       | 503<br>503  | 32<br>32                             | (D)<br>(D)                          | (D)<br>(D)                         | (D)<br>(D)  | 11<br>11                             | (D)<br>(D)                          |  |
| 517<br>5171<br>5172                 | Petroleum and petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk                             | 23<br>15                             | 1 167 695<br>1 043 559                       | · 13 857<br>12 384                     | 517<br>444  | 13<br>8                              | 175 333<br>(D)                      | 3 768<br>(D)                       | 185<br>(D)  | 10<br>7                              | 992 362<br>(D)                      |  |
|                                     | stations and terminals   | 8                                    | 124 136                                      | 1 473                                  | 73  | 5                                    | (D)                                 | (D)                                | (D)   | 3                                    | (D)                                 |  |
| 518<br>5181<br>5182                 | Beer, wine and distilled alcoholic beverages Beer and ale  | 20<br>7<br>13                        | (D)<br>37 753<br>(D)                         | (D)<br>4 901<br>(D)                    | (D)<br>245<br>(D)   | 16<br>6<br>10                        | 79 768<br>(D)<br>(D)                | 9 036<br>(D)<br>(D)                | 435<br>(D)<br>(D)   | 4<br>1<br>3                          | (D)<br>(D)<br>(D)                   |  |
| 519<br>5191<br>5194<br>5198<br>5199 | Miscellaneous nondurable goods<br>Farm supplies<br>Tobacco and tobacco products<br>Paints, varnishes, and supplies<br>Nondurable goods, n.e.c.   | 92<br>15<br>4<br>19<br>54            | 1 056 609<br>109 911<br>(D)<br>50 368<br>(D) | 19 113<br>3 097<br>(D)<br>3 590<br>(D) | 1 141<br>122<br>(D)<br>203<br>(D)   | 74<br>14<br>3<br>9<br>48             | 956 450<br>(D)<br>(D)<br>(D)<br>(D) | 15 208<br>(D)<br>(D)<br>(D)<br>(D) | 966<br>(D)<br>(D)<br>(D)<br>(D)   | 18<br>1<br>1<br>10<br>6              | 100 159<br>(D)<br>(D)<br>(D)<br>(D) |  |

# Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

| tollowed by E, occ appendix ()                   |                                      |  |   |   |                                      |   |  |   |                                      |  |
|--|--------------------------------------|--|---|---|--------------------------------------|---|--|---|--------------------------------------|--|
|  |                                      |  |   |   |                                      | Merchant w  | Other op   | erating types   |                                      |  |
| Geographic area                                  | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)   | Annual<br>payroll<br>(\$1,000)                        | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                                  | Annual<br>payroll<br>(\$1,000)                   | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                         |
| Oregon   | 5 180                                | <b>2</b> 6 904 886   | 1 106 942   | 58 393  | 4 221                                | 18 896 741  | 872 121  | 48 502  | 959                                  | 8 008 145                                  |
| Baker County<br>Baker<br>Balance of county       | 29<br>23<br>6                        | 69 066<br>61 107<br>7 959                                      | 2 816<br>2 461<br>355                                 | 219<br>181<br>38  | 22<br>17<br>5                        | 56 601<br>(D)<br>(D)                                | 2 551<br>(D)<br>(D)                              | 203<br>(D)<br>(D)   | 7<br>6<br>1                          | 12 465<br>(D)<br>(D)                       |
| Benton County<br>Albany (part) Δ                 | 69<br>1                              | 112 828<br>(D)   | 5 983<br>(D)  | 412<br>(D)  | 61                                   | 72 604  | 4 941  | 345   | 8                                    | 40 224<br>(D)                              |
| Corvalis Philomath Balance of county             | 45<br>6<br>17                        | 58 814<br>3 813<br>(D)   | 4 367<br>365<br>(D)                                   | 312<br>21<br>(D)  | 42<br>5<br>14                        | 47 263<br>(D)<br>(D)                                | 4 083<br>(D)<br>(D)                              | 279<br>(D)<br>(D)   | 3<br>1<br>3                          | 11 551<br>(D)<br>(D)                       |
| Clackamas County                                 | 399<br>17<br>13<br>69<br>50          | 2 112 542<br>21 833<br>33 070<br>485 718<br>(D)                | 96 390<br>1 484<br>1 938<br>14 968<br>(D)             | 4 886<br>97<br>199<br>704<br>(D)<br>(D)                                     | 309<br>14<br>9<br>45<br>31<br>6      | 1 504 376<br>12 556<br>30 677<br>(D)<br>(D)<br>(D)  | 83 588<br>1 279<br>1 727<br>(D)<br>(D)<br>(D)    | 4 207<br>83<br>183<br>(D)<br>(D)<br>(D)                                     | 90<br>3<br>4<br>24<br>19             | 608 166<br>9 277<br>2 393<br>(D)<br>(D)    |
| Oregon City                                      | 30<br>6<br>2<br>4<br>10<br>18<br>174 | 39 128<br>(D)<br>(D)<br>3 446<br>7 204<br>176 492<br>1 099 817 | 3 724<br>(D)<br>(D)<br>729<br>418<br>10 987<br>52 150 | 203<br>(D)<br>(D)<br>35<br>24<br>615<br>2 466                               | 27<br>5<br>2<br>4<br>7<br>16<br>143  | (D)<br>(D)<br>(D)<br>3 446<br>(D)<br>(D)<br>949 512 | (D)<br>(D)<br>(D)<br>729<br>(D)<br>(D)<br>47 940 | (D)<br>(D)<br>(D)<br>35<br>(D)<br>(D)<br>2 232                              | 3<br>1<br>-<br>3<br>2<br>31          | (D)<br>(D)<br>(D)<br>(D)<br>(D)<br>150 305 |
| Clatsop County Astoria Seaside Balance of county | 39<br>19<br>6<br>14                  | 77 892<br>48 517<br>9 834<br>19 541                            | 3 185<br>1 666<br>303<br>1 216                        | 216<br>122<br>22<br>72  | 34<br>16<br>5<br>13                  | 63 546<br>(D)<br>(D)<br>(D)                         | 2 924<br>(D)<br>(D)<br>(D)                       | 204<br>(D)<br>(D)<br>(D)  | 5<br>3<br>1<br>1                     | 14 346<br>(D)<br>(D)<br>(D)                |
| Columbia County                                  | 25<br>11<br>1<br>13                  | 18 950<br>11 948<br>(D)<br>(D)                                 | 1 758<br>800<br>(D)<br>(D)                            | 91<br>51<br>(D)<br>(D)  | 22<br>10<br>1<br>11                  | 16 170<br>(D)<br>(D)<br>(D)                         | 1 592<br>(D)<br>(D)<br>(D)                       | 82<br>(D)<br>(D)<br>(D)   | 3<br>1<br>-<br>2                     | 2 780<br>(D)<br>(D)                        |
| Coos County                                      | 87<br>50<br>3<br>4<br>13             | 155 248<br>90 375<br>970<br>5 586<br>31 926<br>26 391          | 11 198<br>7 636<br>242<br>227<br>2 135<br>958         | 654<br>397<br>14<br>18<br>143<br>82   | 78<br>45<br>3<br>3<br>12<br>15       | 88 082<br>(D)<br>970<br>(D)<br>(D)<br>(D)           | 9 878<br>(D)<br>242<br>(D)<br>(D)<br>(D)         | 594<br>(D)<br>14<br>(D)<br>(D)<br>(D)                                       | 9<br>5<br>1<br>1<br>2                | 67 166<br>(D)<br>(D)<br>(D)<br>(D)         |

# Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982—Con.

| Tollowed by 21 and apparent 1                   |  |   |  |  |  | Merchant v  | vholesalers                                       |   | Other op                             | erating types   |
|---|--|---|--|--|--|---|---|---|--------------------------------------|---|
| Geographic area                                 | Estab-<br>lish-<br>ments<br>(number)       | Sales<br>(\$1,000)                                      | Annual<br>payroll<br>(\$1,000)               | Paid<br>employees<br>for pay<br>penod<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number)       | Sales<br>(\$1,000)  | Annual<br>payroll<br>(\$1,000)                    | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)  |
| Oregon—Con.                                     |  |   |  |  |  |   |   |   |                                      |   |
| Crook County<br>Prineville<br>Balance of county | 8<br>7<br>1                                | 11 490<br>(D)<br>(D)                                    | 346<br>(D)<br>(D)                            | 23<br>(D)<br>(D)   | 7<br>6<br>1                                | (D)<br>(D)<br>(D)   | (D)<br>(D)<br>(D)                                 | (D)<br>(D)<br>(D)   | 1<br>1<br>-                          | (D)<br>(D)  |
| Curry County<br>Brookings<br>Balance of county  | 16<br>10<br>6                              | 15 352<br>8 425<br>6 927                                | 744<br>551<br>193                            | 56<br>38<br>18   | 13<br>9<br>4                               | (D)<br>(D)<br>(D)   | (D)<br>(D)<br>(D)                                 | (D)<br>(D)<br>(D)   | 3<br>1<br>2                          | (D)<br>(D)<br>(D)   |
| Deschutes County<br>Bend<br>Redmond             | 113<br>71<br>30                            | 171 338<br>114 479<br>45 174                            | 12 950<br>7 345<br>3 797                     | 838<br>414<br>306  | 102<br>63<br>28                            | 142 292<br>(D)<br>(D)                                       | 11 930<br>(D)<br>(D)                              | 790<br>(D)<br>(D)<br>(D)  | 11<br>8<br>2                         | 29 046<br>(D)<br>(D)<br>(D)                                   |
| Balance of county  Douglas County  Myrtle Creek | 98<br>3                                    | 11 685<br>172 670<br>(D)                                | 1 808<br>11 014<br>(D)<br>222                | 118<br>768<br>(D)  | 91<br>3                                    | (D)<br>121 693<br>(D)                                       | (D)<br>10 089<br>(D)                              | 718   | 7                                    | 50 977  |
| Reedsport                                       | 58<br>1                                    | 2 362<br>120 544<br>(D)<br>(D)                          | 222<br>7 905<br>(D)<br>(D)                   | 13<br>541<br>(D)<br>(D)  | 3<br>55<br>1<br>1                          | (D)<br>90 727<br>(D)<br>(D)                                 | (D)<br>7 405<br>(D)<br>(D)                        | (D)<br>(D)<br>520<br>(D)<br>(D)<br>(D)                                      | 1<br>3<br>-                          | (D)<br>29 817<br>-<br>-                                       |
| Balance of county                               | 31<br>6                                    | (D)<br>22 551   | (D)<br>433                                   | (D)<br>30  | 28<br>6                                    | (D)<br>22 551   | (D)<br>433  | (D)<br>30   | 3                                    | (D)   |
| Grant County  Hamey County  Burns               | 12<br>10<br>9                              | 9 821<br>12 090<br>(D)                                  | 868<br>869                                   | 64<br>59   | 11<br>9<br>8                               | (D)<br>(D)<br>9 512   | (D)<br>(D)<br>835                                 | (D)<br>(D)<br>55  | 1<br>1<br>1                          | (D)<br>(D)<br>(D)   |
| Balance of county                               | 1 22                                       | (D)<br>89 155   | (D)<br>(D)<br>4 332                          | (D)<br>(D)<br>318  | 1<br>16                                    | (D)<br>(D)  | (D)<br>(D)  | (D)<br>(D)<br>228   | 6                                    | (D)   |
| Hood River                                      | 16<br>6<br>231                             | 67 434<br>21 721<br>328 618                             | 2 649<br>1 683<br>28 885                     | 230<br>88<br>1 704   | 13<br>3<br>203                             | 66 201<br>(D)<br>262 543                                    | 2 602<br>(D)<br>25 840                            | 228<br>(D)<br>1 546   | 3<br>3<br>28                         | 1 233<br>(D)<br>66 075  |
| Ashland   | 6<br>11<br>-<br>168                        | 7 378<br>11 692<br>-<br>238 878                         | 464<br>1 071<br>22 504                       | 28<br>65<br>1 308  | 6<br>9<br>-<br>147                         | 7 378<br>(D)<br>-<br>191 572                                | 464<br>(D)<br>-<br>20 210                         | 28<br>(D)<br>1 202  | 2 21                                 | (D)<br>47 306   |
| TalentBalance of county                         | -<br>46                                    | 70 670  | 4 846  | 303  | 41   | (D)   | (D)   | (D)   | 5                                    | (D)   |
| Jefferson County  Josephine County  Grants Pass | 26<br>58<br>40                             | 52 923<br>73 900<br>(D)                                 | 2 937<br>4 827<br>(D)                        | 274<br>340<br>(D)  | 24<br>56<br>38                             | (D)<br>(D)<br>(D)   | (D)<br>(D)<br>(D)                                 | (D)<br>(D)<br>(D)   | 2 2 2                                | (D)<br>(D)<br>(D)   |
| Balance of county                               | 18<br>84<br>48<br>36                       | (D)<br>140 629<br>61 603<br>79 026                      | (D)<br>12 338<br>5 918<br>6 420              | (D)<br>941<br>346<br>595   | 18<br>73<br>40<br>33                       | 125 938<br>51 029<br>74 909                                 | (D)<br>11 689<br>5 541                            | 900<br>317<br>583   | 11<br>8<br>3                         | 14 691<br>10 574<br>4 117                                     |
| Lake County Lakeview Balance of county          | 8 6 2                                      | (D)<br>2 887<br>(D)                                     | (D)<br>310<br>(D)                            | (D)<br>21<br>(D)   | 7<br>5<br>2                                | (D)<br>(D)<br>(D)   | 6 148<br>(D)<br>(D)<br>(D)                        | (D)<br>(D)<br>(D)   | 1 1                                  | (D)<br>(D)  |
| Lane County                                     | 464<br>9<br>334                            | 1 314 932<br>8 365<br>858 636                           | 80 789<br>793<br>56 892                      | 4 735<br>34<br>3 333   | 392<br>8<br>278                            | 837 695<br>(D)<br>548 409                                   | 70 271<br>(D)<br>49 141                           | 4 274<br>(D)<br>3 007   | 72<br>1<br>56                        | 477 237<br>(D)<br>310 227                                     |
| Florence<br>Junction City<br>Oakridge           | 1<br>9<br>4                                | (D)<br>13 657<br>1 303                                  | (D)<br>726<br>171                            | (D)<br>76<br>8   | 1<br>9<br>3                                | (D)<br>13 657<br>(D)  | (D)<br>726<br>(D)<br>(D)                          | (D)<br>76<br>(D)<br>(D)   | -<br>-<br>1                          | (D)<br>(D)  |
| Springfield                                     | 47<br>60<br>46                             | 170 654<br>(D)<br>55 415                                | 10 793<br>(D)<br>4 064                       | 607<br>(D)<br>248  | 42<br>51<br>44                             | (D)<br>(D)  | (D)<br>(D)  | (D)<br>(D)  | 5<br>9<br>2                          | (D)<br>(D)  |
| Lincoln City Newport. Toledo Balance of county  | 46<br>5<br>31<br>3<br>7                    | (D)<br>40 692<br>1 445<br>(D)                           | (D)<br>3 129<br>181<br>(D)                   | (D)<br>175<br>9<br>(D)   | 5<br>30<br>2<br>7                          | (D)<br>(D)<br>(D)   | (D)<br>(D)<br>(D)                                 | (D)<br>(D)<br>(D)<br>(D)  | 1 1                                  | (D)<br>(D)  |
| Linn County                                     | 120<br>51<br>15                            | 426 557<br>(D)<br>8 049                                 | 19 150<br>(D)<br>926                         | 1 102<br>(D)<br>68   | 109<br>44<br>15                            | (D)<br>(D)<br>8 049   | (D)<br>(D)<br>926                                 | (D)<br>(D)<br>68  | 11<br>7                              | (D)<br>(D)  |
| Sweet HomeBalance of county                     | 8<br>46                                    | 2 986<br>(D)  | 469<br>(D)                                   | 35<br>(D)  | 8<br>42                                    | 2 986<br>115 137  | 469<br>6 271                                      | 35<br>419   | 4                                    | (D)   |
| Malheur County                                  | 71<br>12<br>37<br>22                       | 155 118<br>37 334<br>87 402<br>30 382                   | 10 450<br>1 944<br>5 697<br>2 809            | 859<br>163<br>487<br>209   | 60<br>10<br>30<br>20                       | 137 317<br>(D)<br>75 786<br>(D)                             | 9 418<br>(D)<br>4 932<br>(D)                      | 801<br>(D)<br>444<br>(D)  | 11<br>2<br>7<br>2                    | 17 801<br>(D)<br>11 616<br>(D)                                |
| Marion County<br>Mount Angel<br>Salem (part) Δ  | 280<br>4<br>170                            | 1 161 009<br>16 960<br>920 747                          | 59 149<br>1 076<br>44 791                    | 3 372<br>52<br>2 335   | 246<br>4<br>145                            | 1 073 923<br>16 960<br>(D)                                  | 50 624<br>1 076<br>(D)                            | 3 049<br>52<br>(D)  | 34<br>25                             | 87 086<br>-<br>(D)  |
| Silverton Stayton Woodburn Balance of county    | 2<br>8<br>12<br>84                         | (D)<br>15 016<br>32 115<br>(D)                          | (D)<br>830<br>1 537<br>(D)                   | (D)<br>56<br>116<br>(D)  | 2<br>7<br>12<br>76                         | (D)<br>(D)<br>32 115<br>148 639                             | (D)<br>(D)<br>1 537<br>9 619                      | (D)<br>(D)<br>116<br>743  | 1<br>-<br>8                          | (D)<br>(D)  |
| Morrow County                                   | 24   | 76 358  | 3 333  | 225  | 23   | (D)   | (D)   | (D)   | 1                                    | (D)   |
| Multnomah County                                | 1 897<br>29<br>5<br>3<br>1 649<br>5<br>206 | 15 434 762<br>54 241<br>(D)<br>(D)<br>(D)<br>(D)<br>(D) | 546 072<br>3 132<br>(D)<br>(D)<br>(D)<br>(D) | 26 479<br>195<br>(D)<br>(D)<br>(D)<br>(D)<br>(D)                           | 1 485<br>24<br>4<br>2<br>1 289<br>4<br>162 | 11 539 900<br>(D)<br>(D)<br>(D)<br>(D)<br>(D)<br>658<br>(D) | 416 897<br>(D)<br>(D)<br>(D)<br>(D)<br>180<br>(D) | 21 317<br>(D)<br>(D)<br>(D)<br>(D)<br>18<br>(D)                             | 412<br>5<br>1<br>360<br>1<br>44      | 3 894 862<br>(D)<br>(D)<br>(D)<br>3 408 933<br>(D)<br>459 653 |
|   | 200  | (ט) ו   | (0)  | (D) I  | 102  | (ט)   | (0)   | (D)   | 44 1                                 | 700 000   |

## Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

|   | ,                                    |  | ·   |   |                                      |  |   |   |                                      |  |
|---|--------------------------------------|--|---|---|--------------------------------------|--|---|---|--------------------------------------|--|
|   |                                      |  |   |   |                                      | Merchant v                                       | vholesalers                                   |   | Other op                             | erating types                                      |
| Geographic area   | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)   | Annual<br>payroll<br>(\$1,000)                    | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                               | Annual<br>payroll<br>(\$1,000)                | Paid<br>employees<br>for pay<br>period<br>including<br>March 12<br>(number) | Estab-<br>lish-<br>ments<br>(number) | Sales<br>(\$1,000)                                 |
| Oregon—Con.   |                                      |  |   |   |                                      |  |   |   |                                      |  |
| Polk County   | 42<br>9<br>5<br>2<br>9               | 72 844<br>11 028<br>6 462<br>(D)<br>18 627<br>(D)            | 5 058<br>585<br>705<br>(D)<br>1 094<br>(D)        | 313<br>50<br>40<br>(D)<br>59<br>(D)   | 38<br>8<br>5<br>2<br>8<br>15         | 53 141<br>(D)<br>6 462<br>(D)<br>(D)<br>19 647   | 4 306<br>(D)<br>705<br>(D)<br>(D)<br>1 951    | 288<br>(D)<br>40<br>(D)<br>(D)<br>141                                       | 4<br>1<br>-<br>1<br>2                | 19 703<br>(D)<br>(D)<br>(D)<br>(D)                 |
| Sherman County  | 7                                    | 35 255   | 739   | 37  | 7                                    | 35 255   | 739   | 37  | -                                    | -  |
| Tillamook County<br>Tillamook<br>Balance of county  | 31<br>21<br>10                       | 24 248<br>21 182<br>3 066                                    | 1 563<br>1 304<br>259                             | 154<br>116<br>38  | 28<br>20<br>8                        | (D)<br>(D)<br>(D)                                | (D)<br>(D)<br>(D)                             | (D)<br>(D)<br>(D)   | 3<br>1<br>2                          | (D)<br>(D)<br>(D)                                  |
| Umatilla County   | 107<br>27<br>8<br>35<br>4            | 300 465<br>37 612<br>22 065<br>93 684<br>49 449<br>97 655    | 16 405<br>1 881<br>3 853<br>4 090<br>431<br>6 150 | 1 090<br>157<br>229<br>245<br>22<br>437                                     | 89<br>23<br>6<br>32<br>2<br>26       | 203 903<br>26 147<br>(D)<br>91 274<br>(D)<br>(D) | 12 440<br>1 606<br>(D)<br>4 033<br>(D)<br>(D) | 832<br>135<br>(D)<br>242<br>(D)<br>(D)                                      | 18<br>4<br>2<br>3<br>2<br>7          | 96 562<br>11 465<br>(D)<br>2 410<br>(D)<br>(D)     |
| Union County<br>La Grande<br>Balance of county  | 46<br>29<br>17                       | 70 550<br>39 414<br>31 136                                   | 3 785<br>2 241<br>1 544                           | 306<br>174<br>132   | 41<br>26<br>15                       | 50 016<br>(D)<br>(D)                             | 3 381<br>(D)<br>(D)                           | 261<br>(D)<br>(D)   | 5<br>3<br>2                          | 20 534<br>(D)<br>(D)                               |
| Wallowa County  | 6                                    | (D)  | (D)   | (D)   | 5                                    | (D)  | (D)   | (D)   | 1                                    | (D)  |
| Wasco County<br>City of the Dalles<br>Balance of county                                       | 45<br>36<br>9                        | 83 111<br>69 070<br>14 041                                   | 6 178<br>5 727<br>451                             | 517<br>457<br>60  | 38<br>31<br>7                        | 64 581<br>(D)<br>(D)                             | 5 552<br>(D)<br>(D)                           | 447<br>(D)<br>(D)   | 7<br>5<br>2                          | 18 530<br>(D)<br>(D)                               |
| Washington County   | 591<br>176<br>7<br>10<br>40          | 3 903 421<br>1 925 094<br>30 882<br>30 264<br>113 119<br>(D) | 140 303<br>46 989<br>890<br>1 196<br>6 419<br>(D) | 6 513<br>2 088<br>70<br>63<br>336<br>(D)                                    | 417<br>109<br>6<br>9<br>37           | 1 709 159<br>422 886<br>(D)<br>(D)<br>(D)        | 88 476<br>26 769<br>(D)<br>(D)<br>(D)         | 4 428<br>1 264<br>(D)<br>(D)<br>(D)   | 174<br>67<br>1<br>1<br>3             | 2 194 262<br>1 502 208<br>(D)<br>(D)<br>(D)<br>(D) |
| Portland (part) Δ<br>Tigard<br>Tualatin (part) Δ<br>Wilsonville (part) Δ<br>Balance of county | 15<br>102<br>31<br>11<br>198         | (D)<br>304 505<br>64 335<br>(D)<br>(D)                       | (D)<br>26 251<br>6 691<br>(D)<br>(D)              | (D)<br>1 336<br>359<br>(D)<br>(D)   | 9<br>72<br>26<br>7<br>142            | (D)<br>148 000<br>41 459<br>(D)<br>415 888       | (D)<br>18 743<br>5 007<br>(D)<br>25 589       | (D)<br>946<br>306<br>(D)<br>1 282   | 6<br>30<br>5<br>4<br>56              | (D)<br>156 505<br>22 876<br>(D)<br>(D)             |
| Wheeler County  | -                                    | -  | -   | -   | -                                    | -  | -   | -   | -                                    | -  |
| Yamhill County  | 63<br>21<br>13<br>29                 | 119 302<br>36 752<br>30 152<br>52 398                        | 6 765<br>2 703<br>1 562<br>2 500                  | 461<br>179<br>107<br>175  | 55<br>19<br>10<br>26                 | 104 351<br>(D)<br>26 190<br>(D)                  | 6 515<br>(D)<br>1 453<br>(D)                  | 450<br>(D)<br>101<br>(D)  | 8<br>2<br>3<br>3                     | 14 951<br>(D)<br>3 962<br>(D)                      |

#### Table 9. Counties Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

| Tollowed by 2, see appendix 1   |   |   |  |                |   |  |  |  |  |
|---|---|---|--|----------------|---|--|--|--|--|
|   |   |   | Cumulat  | tive           |   |  |  | Cumulat  | tive   |
| Geographic area   |   |   |  | Percent        | Geographic area   |  |  |  | Percent  |
|   | Rank <sup>1</sup>                         | Sales<br>(\$1,000)  | Sales<br>(\$1,000)   | State<br>total |   | Rank <sup>1</sup>  | Sales<br>(\$1,000)   | Sales<br>(\$1,000)   | State<br>total   |
| Oregon  | (X)                                       | 26 904 886  | 26 904 886   | 100.0          | Oregon—Con.   |  |  |  |  |
| Multnomah Washington Clackamas Lane Marion  Linn Jackson Umatilla Douglas Deschutes | 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9 | 15 434 762<br>3 903 421<br>2 112 542<br>1 314 932<br>1 161 009<br>426 557<br>328 618<br>300 465<br>172 670<br>171 338 | 15 434 762<br>19 338 183<br>21 450 725<br>22 765 657<br>23 926 666<br>24 353 223<br>24 681 841<br>24 982 306<br>25 154 976<br>25 326 314 |                | Hood River Wasco Clatsop Morrow Josephine  Polk Union Baker Lincoln Jefferson | 16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25 | 89 155<br>83 111<br>77 892<br>76 358<br>73 900<br>72 844<br>70 550<br>69 066<br>55 415<br>52 923 | 26 098 594<br>26 181 705<br>26 259 597<br>26 335 955<br>26 409 855<br>26 482 699<br>26 553 249<br>26 622 315<br>26 677 730<br>26 730 653 | 97.0<br>97.3<br>97.6<br>97.9<br>98.2<br>98.4<br>98.7<br>98.9<br>99.2<br>99.4 |
| Coos  | 11<br>12<br>13<br>14<br>15                | 155 248<br>155 118<br>140 629<br>119 302<br>112 828   | 25 481 562<br>25 636 680<br>25 777 309<br>25 896 611<br>26 009 439   | 96.3           | Sherman Tillamook Gilliam Columbia Curry                                      | 26<br>27<br>28<br>29<br>30                               | 35 255<br>24 248<br>22 551<br>18 950<br>15 352   | 26 765 908<br>26 790 156<br>26 812 707<br>26 831 657<br>26 847 009   | 99.5<br>99.6<br>99.7<br>99.7<br>99.8   |

#### Table 9. Counties Ranked by Volume of Sales: 1982-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

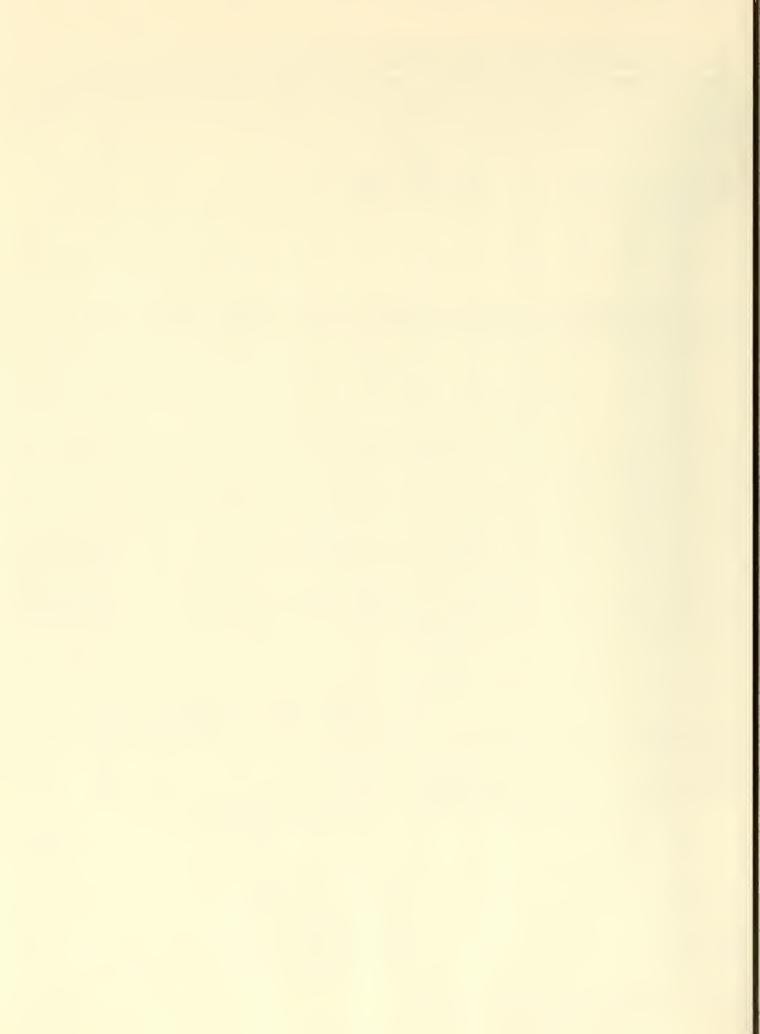
|                          |                   |                           | Cumula                                 | tive           |                      |                   |                    | Cumulat                  | tive               |
|--------------------------|-------------------|---------------------------|--|----------------|----------------------|-------------------|--------------------|--------------------------|--------------------|
| Geographic area          |                   |                           |  | Percent        | Geographic area      |                   |                    |                          | Percent            |
|                          | Rank <sup>1</sup> | Sales<br>(\$1,000)        | Sales<br>(\$1,000)                     | State<br>total |                      | Rank <sup>1</sup> | Sales<br>(\$1,000) | Sales<br>(\$1,000)       | State<br>total     |
| Oregon—Con.              |                   |                           |  |                | Oregon—Con.          |                   |                    |                          |                    |
| Harney<br>Crook<br>Grant | 31<br>32<br>33    | 12 090<br>11 490<br>9 821 | 26 859 099<br>26 870 589<br>26 880 410 | 99.9           | Wheeler Lake Wallowa | 34<br>(X)<br>(X)  | (D)<br>(D)         | 26 880 410<br>(X)<br>(X) | 99.9<br>(X)<br>(X) |

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

#### Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

|   |                            |  | Cumula   | tive                                 |  |                                 |  | Cumula   | tive                                 |
|---|----------------------------|--|--|--------------------------------------|--|---------------------------------|--|--|--------------------------------------|
| Geographic area   | Rank <sup>1</sup>          | Sales<br>(\$1,000)                                       | Sales<br>(\$1,000)   | Percent<br>of<br>State<br>total      | Geographic area                                      | Rank <sup>1</sup>               | Sales<br>(\$1,000)                             | Sales<br>(\$1,000)   | Percent<br>of<br>State<br>total      |
| Oregon  | (X)                        | 26 904 886   | 26 904 886   | 100.0                                | Oregon—Con.  |                                 |  |  |                                      |
| Portland Beaverton Salem Eugene Lake Oswego             | 1<br>2<br>3<br>4<br>5      | 14 984 782<br>1 925 094<br>939 374<br>858 636<br>500 333 | 14 984 782<br>16 909 876<br>17 849 250<br>18 707 886<br>19 208 219 | 55.7<br>62.9<br>66.3<br>69.5<br>71.4 | Canby  | 41<br>42<br>43<br>44<br>45      | 21 833<br>21 182<br>16 960<br>15 016<br>13 657 | 22 340 119<br>22 361 301<br>22 378 261<br>22 393 277<br>22 406 934 | 83.0<br>83.1<br>83.2<br>83.2<br>83.3 |
| TigardAlbary Albary Medford                             | 6<br>7<br>8<br>9<br>10     | 304 505<br>297 699<br>238 878<br>227 772<br>226 360      | 19 512 724<br>19 810 423<br>20 049 301<br>20 277 073<br>20 503 433 | 72.5<br>73.6<br>74.5<br>75.4<br>76.2 | St. Helens   | 46<br>47<br>48<br>49<br>50      | 11 948<br>11 692<br>11 028<br>9 834<br>8 425   | 22 418 882<br>22 430 574<br>22 441 602<br>22 451 436<br>22 459 861 | 83.3<br>83.4<br>83.4<br>83.4<br>83.5 |
| Springfield Roseburg Bend Hillsboro Pendleton           | 11<br>12<br>13<br>14<br>15 | 170 654<br>120 544<br>114 479<br>113 119<br>93 684       | 20 674 087<br>20 794 631<br>20 909 110<br>21 022 229<br>21 115 913 | 76.8<br>77.3<br>77.7<br>78.1<br>78.5 | Cottage Grove Lebanon Ashland West Linn Independence | 51<br>52<br>53<br>54<br>55      | 8 365<br>8 049<br>7 378<br>7 204<br>6 462      | 22 468 226<br>22 476 275<br>22 483 653<br>22 490 857<br>22 497 319 | 83.5<br>83.5<br>83.6<br>83.6<br>83.6 |
| Coos Bay Ontario City of the Dalles Tualatin Hood River | 16<br>17<br>18<br>19<br>20 | 90 375<br>87 402<br>69 070<br>67 781<br>67 434           | 21 206 288<br>21 293 690<br>21 362 760<br>21 430 541<br>21 497 975 | 78.8<br>79.1<br>79.4<br>79.7<br>79.9 | Myrtle Point Philomath Sweet Home Lakeview Reedsport | 56<br>57<br>58<br>59<br>60      | 5 586<br>3 813<br>2 986<br>2 887<br>2 362      | 2½ 502 905<br>22 506 718<br>22 509 704<br>22 512 591<br>22 514 953 | 83.6<br>83.7<br>83.7<br>83.7<br>83.7 |
| Klamath Falls   | 21<br>22<br>23<br>24<br>25 | 61 603<br>61 107<br>58 814<br>54 241<br>49 449           | 21 559 578<br>21 620 685<br>21 679 499<br>21 733 740<br>21 783 189 | 80.1<br>80.4<br>80.6<br>80.8<br>81.0 | Toledo   | 61<br>62<br>63<br>64<br>65      | 1 445<br>1 303<br>970                          | 22 516 398<br>22 517 701<br>22 518 671<br>22 518 671<br>22 518 671 | 83.7<br>83.7<br>83.7<br>83.7<br>83.7 |
| Astoria   | 26<br>27<br>28<br>29<br>30 | 48 517<br>45 174<br>40 692<br>39 414<br>39 128           | 21 831 706<br>21 876 880<br>21 917 572<br>21 956 986<br>21 996 114 | 81.1<br>81.3<br>81.5<br>81.6<br>81.8 | Burns  | (X)<br>(X)<br>(X)<br>(X)<br>(X) | (D)<br>(D)<br>(D)<br>(D)<br>(D)                | (X)<br>(X)<br>(X)<br>(X)   | (X)<br>(X)<br>(X)<br>(X)             |
| Hermiston   | 31<br>32<br>33<br>34<br>35 | 37 612<br>37 334<br>36 752<br>33 070<br>32 115           | 22 033 726<br>22 071 060<br>22 107 812<br>22 140 882<br>22 172 997 | 81.9<br>82.0<br>82.2<br>82.3<br>82.4 | Monmouth   | (X)<br>(X)<br>(X)<br>(X)<br>(X) | (D)<br>(D)<br>(D)<br>(D)<br>(D)                | (X)<br>(X)<br>(X)<br>(X)   | (X)<br>(X)<br>(X)<br>(X)<br>(X)      |
| Cornelius   | 36<br>37<br>38<br>39<br>40 | 31 926<br>30 882<br>30 264<br>30 152<br>22 065           | 22 204 923<br>22 235 805<br>22 266 069<br>22 296 221<br>22 318 286 | 82.5<br>82.6<br>82.8<br>82.9<br>83.0 | Silverton Sutherlin Troutdale Winston                | (X)<br>(X)<br>(X)<br>(X)        | (D)<br>(D)<br>(D)<br>(D)                       | (X)<br>(X)<br>(X)<br>(X)   | (X)<br>(X)<br>(X)<br>(X)             |

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



# APPENDIX A. General Explanation

#### CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

- 1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaries, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
- 2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

## COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

#### **EXPLANATION OF TERMS**

Establishments — An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

<sup>&#</sup>x27;Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

#### KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

- Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
- 2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
- 3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

## Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

## Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into-

- 1. New and used automobiles and motorcycles.
- 2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)— Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into-

- 1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
- 2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
- New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
- 4. New automotive parts, accessories and equipment—jobbers (with machine shop).
- 5. Used automotive parts, equipment, and supplies.
- 6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

#### Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into-

- 1. Household and lawn furniture.
- 2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into-

- 1. China, glassware, and crockery.
- 2. Linens, domestics, curtains, etc.
- 3. Floor coverings.
- 4. Other home furnishings.

#### Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into-

- 1. Lumber-without yard.
- 2. Lumber-with yard.
- 3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039) — Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into-

- 1. Brick, stone, tile, sand, etc.
- 2. Flat glass and other construction glass.
- 3. Roofing, siding, and insulation materials.
- 4. Other construction materials.

## Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

#### Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into-

- 1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
- 2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into-

- 1. Coal.
- 2. Other minerals and ores.

#### Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065) — Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

## Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

#### Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into-

- 1. Office machines and equipment.
- 2. Restaurant and hotel equipment and supplies.
- 3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into-

- 1. Farm machinery and equipment-farm dealers.
- Farm machinery and equipment-wholesale distributors.
- 3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into-

- 1. Food-processing machinery, equipment, and parts.
- 2. General-purpose industrial machinery, equipment, and parts.
- 3. Metalworking machinery, equipment, and parts.
- 4. Materials handling equipment and parts.
- 5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
- 6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into-

- 1. General-line industrial supplies.
- 2. Mechanical power transmission supplies.
- 3. Industrial valves and fittings.
- 4. Welding supplies.
- 5. Industrial containers and supplies.
- Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into-

- 1. Dental supplies.
- 2. Religious and school supplies.
- 3. Surgical, medical, and hospital supplies.
- 4. Optical and ophthalmic goods.
- 5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into-

- 1. Beauty and barber equipment and supplies.
- 2. Custodial (janitors') equipment and supplies.
- 3. Laundry and dry-cleaning equipment and supplies.
- 4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into-

- 1. Aircraft and aeronautical equipment and supplies.
- 2. Marine machinery, equipment, and supplies.
- 3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tranways, aerial hoists, and horsedrawn vehicles.

#### Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093) — Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into-

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).
- b. Iron and steel scrap dealers (not using power processing equipment).
- 2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

**Durable goods**, **n.e.c.** (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into-

- 1. Musical instruments and supplies.
- 2. Forest products, except lumber.
- 3. Other durable goods.

## Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

#### Paper and Paper Products (SIC 511)

**Printing and writing paper (SIC 5111)**—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

## Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into-

 General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

- "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
- 2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

#### Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into-

- 1. Piece goods jobbers.
- 2. Piece goods converters.

Notions and other dry goods (SIC 5134)— Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137) — Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

**Footwear (SIC 5139)**—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

#### Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into-

- 1. Voluntary group wholesalers.
- 2. Retail cooperative wholesalers.
- 3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148) — Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into-

- 1. Coffee, tea, and spices.
- 2. Bread and baked goods.
- 3. Canned goods.
- 4. Food and beverage basic materials.
- 5. Other grocery specialties.

#### Farm-product raw materials (SIC 515)

**Cotton (SIC 5152)**—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

**Livestock** (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into-

- 1. Hides, skins, and pelts.
- 2. Leaf tobacco.
- 3. Wool, wool tops, and mohair.
- 4. Other farm-product raw materials.

#### Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into-

- Chemicals and allied products, except plastics and gases.
- 2. Plastics materials and basic forms.
- 3. Industrial gases, except LP.

#### Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into-

- 1. Petroleum bulk stations, except LP.
- 2. Petroleum bulk terminals, except LP.
- 3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

## Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into-

- 1. Wine and distilled spirits—licensed operation.
- 2. Wine and distilled spirits-State operated.

#### Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into-

- 1. Farm supplies—farm dealers.
- 2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194)— Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as ''retail'' in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199) — Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into—

- 1. Books, periodicals, newspapers.
- 2. Art goods.
- 3. Flowers and florists' supplies.
- 4. General merchandise.
- 5. Textile bags and bagging.
- 6. Specialty advertising (sale of merchandise).
- 7. Other nondurable goods.

#### TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers — Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



# APPENDIX B. General Questions



#### 1982 CENSUS OF DISTRIBUTIVE TRADES

|  |                           |                  |                     | C.M.B. APPROVAL NO. 060  | 7-0387 EXPIRES 12/84 |  |  |  |  |  |
|--|---------------------------|------------------|---------------------|--|----------------------|--|--|--|--|--|
| NOTICE - Response to this inquiry is require   | d by law (title 13, U.S.  | Code). By the    | In corres           | In correspondence pertaining to this report, Employer identification (EI) please refer to this Census File Number (CFM) Number   |                      |  |  |  |  |  |
| same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law |                           |                  | ľ                   |  | ÷3001                |  |  |  |  |  |
| also provides that copies retained in your files are Immune from legal process.  |                           |                  | _                   | CB   | -201                 |  |  |  |  |  |
| BUREAU OF THE CENSUS   |                           |                  | 1                   |  | 1                    |  |  |  |  |  |
| form and RETURN TO 1201 East Tenth Street Jeffersonville, Indiana 47134  |                           |                  |                     |  |                      |  |  |  |  |  |
|  |                           |                  |                     |  |                      |  |  |  |  |  |
| DUE DATE: FEBRUARY 15, 1983  |                           |                  |                     |  |                      |  |  |  |  |  |
| If you cannot file by the due date, a time extension   | on request should be sent | t to the above   |                     |  |                      |  |  |  |  |  |
| address; please include your 11-digit Census File  |                           |                  |                     |  |                      |  |  |  |  |  |
|  |                           |                  |                     |  |                      |  |  |  |  |  |
| Note - Please read the accor   |                           |                  |                     |  |                      |  |  |  |  |  |
| answering the questions  | nponying marroch          | uns before       |                     |  |                      |  |  |  |  |  |
|  |                           |                  |                     |  |                      |  |  |  |  |  |
|  |                           |                  | Pieas               | se correct errors in name, address, and ZIP code. ENTER street and n   | umber it not shown   |  |  |  |  |  |
| Item 1 - EMPLDYER IDENTIFICATION N   | UMBER                     |                  |                     |  | Mil- Thou- Dol-      |  |  |  |  |  |
| Is the Employer Identification (EI) Number<br>that used for this establishment on its late:  | shown in the label the:   | SAME as          |                     | Value figures may be reported in dollars or rounded to thousands.  | lions 1 Sands 1 lars |  |  |  |  |  |
| Federal Tax Return, Treasury Form 9417   |                           |                  |                     | REPORT   |                      |  |  |  |  |  |
| 094 1 YES 2 NO + Enter current   |                           | (9 digits)       |                     | DOLLAR Example: It a figure PREFERREO IS \$1,125,628,  | 1 126                |  |  |  |  |  |
| ET Number  | <b>→</b>                  |                  |                     | report either Acceptable   | 1 125 628            |  |  |  |  |  |
| Item 2 - PHYSICAL LDCATION DF ESTAL Answer Items a, b, c, and d  | BLISHMENT                 |                  |                     | Item 6 - DDLLAR VOLUME DF BUSINESS IN 1982   | Mil. Thou, Ool,      |  |  |  |  |  |
| NOTE: P.O. boxes or rural routes are not p   | hysical locations.        |                  |                     |  | 010                  |  |  |  |  |  |
| a. Same as shown in mailing tabel. If  |                           | nge.             |                     | Sales of merchandise and other operating receipts  | 100                  |  |  |  |  |  |
| NUMBER AND STREET  |                           | *                |                     | b. Oid this establishment sell merchandise on a  | 1 _ YES-Gotoc        |  |  |  |  |  |
|  |                           |                  |                     | Uid this establishment sell merchandise on a commission or brokerage basis?  | 2 NO - SKIP<br>to e  |  |  |  |  |  |
| CITY TOWN VILLAGE ETC  | STATE                     | ZIP COOE         |                     |  | Mil. Thou. Ool.      |  |  |  |  |  |
| b. Is this establishment physically locate   | d inside the legal bound  | daries of the ci | ty, town,           | c. Gross selling value of business conducted for the account of others (Include in item 6a.)   |                      |  |  |  |  |  |
| village, etc.?   | 3 No legal boun           |                  |                     | d. Qollar volume of commissions of brokerage received  | 102                  |  |  |  |  |  |
| 2[ NO  | 4 [ Oon't know            | our.es           |                     | on transactions reported in item 6c  |                      |  |  |  |  |  |
| c. Type of municipality where physically l   | ocated                    |                  |                     | What percentage of the products sold by this establishment did your company (including firms under   | Percent<br>103       |  |  |  |  |  |
| 096 1 ☐ City, village, or borough<br>2 ☐ Town or township  | 3 [ ] Other or don't      | know             |                     | common ownership or control) manufacture or mine in the<br>United States or its possessions?   |                      |  |  |  |  |  |
| d. Name of county where physically locate  | d                         |                  |                     |  | 1 YES-Gotog          |  |  |  |  |  |
|  |                           |                  |                     | <ol> <li>Oid this establishment have transfers (fillings) to<br/>other establishments within your company?</li> </ol>  | 2 NO - SKIP          |  |  |  |  |  |
| Item 3 - DPERATIONAL STATUS  |                           | Number of        | months              |  | Mil, Thou, Ool,      |  |  |  |  |  |
| a. How many months during 1982 did this<br>actively operate this establishment?  | firm or organization      | 002              |                     | g. Dollar volume of transfers (billings) to other<br>establishments within your company (DO  | 105                  |  |  |  |  |  |
| Mark (X) the ONE box which best describes this establishment at the end of 19  |                           |                  | 1982.               | NOT include in item 6a.)   | 109 . E. VES         |  |  |  |  |  |
| 001 1 In operation   |                           | Figures          |                     | h. Were 50% or more of the products sold by this   | 1 YES                |  |  |  |  |  |
| 2 Temporarily or seasonally in   |                           | Month Oa         | y Year              | establishment imported from a foreign country?   |                      |  |  |  |  |  |
| 3   Ceased operation — Give da   | te                        |                  |                     | Item 7 PAYROLL AND EMPLOYMENT a. Payroll in 1982, before deductions  | Mil. Thou. Ool.      |  |  |  |  |  |
| operator - Give date at right  | ·                         |                  |                     | (1) Total ANNUAL payroll   |                      |  |  |  |  |  |
| AND enter name, etc., below  |                           |                  | <u> </u>            | (2) FIRST QUARTER payroll  | 031                  |  |  |  |  |  |
|  |                           |                  |                     | b. Employment in 1982  | Number               |  |  |  |  |  |
| NUMBER AND STREET  |                           |                  |                     | Number of paid employees for the pay period including<br>March 12, 1982. (Include both full- and part-time employees.)   | 032                  |  |  |  |  |  |
| City   | STATE                     | ZIP CODE         |                     |  |                      |  |  |  |  |  |
|  |                           |                  |                     | Item 8 – EMPLDYMENT BY PRINCIPAL ACTIVITY Report the approximate number of employees at this   | Number               |  |  |  |  |  |
| Item 4 - DRGANIZATIONAL STATUS   |                           |                  |                     | establishment according to their principal activity during the pay period including March 12, 1982.  | 130                  |  |  |  |  |  |
| Mark (X) the ONE box which best describes  | this establishment dur    | ing 1982.        |                     | a. Selling   | 131                  |  |  |  |  |  |
| 00.3 1 Individual proprietorship   |                           |                  |                     | <ul> <li>Sales support (including office and clerical,<br/>warehousing, drivers, maintenance employees)</li> </ul>   |                      |  |  |  |  |  |
| 3 [   Cooperative association (ta  | xable)                    |                  |                     | c. Central administrative and auxiliary  | 132                  |  |  |  |  |  |
| 4 ** Cooperative association (ta   |                           |                  |                     | d. Manufacturing e. Other - Specify  | 133                  |  |  |  |  |  |
| s Government - Specify   |                           |                  |                     | f. TOTAL – Sum of times a through a should equal item 7b —>  | r3S                  |  |  |  |  |  |
| o     Corporation (Do not mark rf  | any form                  |                  |                     | Item 9 - DPERATING EXPENSES  | Mil. Thou. Ool.      |  |  |  |  |  |
| of cooperative association.  |                           |                  |                     | TOTAL 1982 operating expenses, including payrolt but excluding cost of goods sold  | 040                  |  |  |  |  |  |
| 9 [   Other = Specify  |                           |                  |                     | Item 10 – SALES BY CUSTOMER CLASSES  | Report in            |  |  |  |  |  |
| Item 5 - INVENTORIES   | End of 1982               | End of           | 1981                | Report the approximate percentage of your 1982 sales (riem 6a) to each of the customer classes listed.   | whole percents       |  |  |  |  |  |
| a. Old you have inventories at the end   | 1 TYES                    | 1 0              |                     | a. To farmers (for farm use)   | 140                  |  |  |  |  |  |
| of the years specified?  | 2 🗆 NO                    | 2                | NO,                 |  | 141                  |  |  |  |  |  |
|  | If "NO" for both y        | rears, SKIP to   | 11em 6.             | b. To builders and contractors   | 142                  |  |  |  |  |  |
|  | Mil. Thou, Ool.           | Mil. Tho         | u 0 <sub>0</sub> 1. | c. Export sales  | 192                  |  |  |  |  |  |
| <ul> <li>Report inventories at cost or market<br/>using generally accepted accounting</li> </ul>   | 046                       | 047              |                     |  | 143                  |  |  |  |  |  |
| methods. For inventories at LIFO<br>cost use the sum of the LIFO amount  |                           |                  |                     | d. To retailers and repair shops   |                      |  |  |  |  |  |
| plus the LIFO reserve when completing<br>lines b and d.  |                           | 1                | 1                   | To wholesale establishments  | 144                  |  |  |  |  |  |
|  | 111                       | 121              | +                   |  | 145                  |  |  |  |  |  |
| <ul> <li>Amount of total on line b which was<br/>not subject to LIFO costing.</li> </ul>   | 1112                      | 122              | -                   | f. To household consumers and individual users   |                      |  |  |  |  |  |
| <ol> <li>Amount of total on tine b which was<br/>subject to LIFO costing.</li> </ol>   | 112                       | 122              | 1                   | g. To industrial users (manufacturing and mining)  | 146                  |  |  |  |  |  |
|  | 113                       | 123              | +                   | - The state of the | 147                  |  |  |  |  |  |
| (1) Amount of the LIFO reserve   | 1                         |                  | i                   | h. To institutional, commercial, and professional users  |                      |  |  |  |  |  |
| (2) L1FO value of line d   | 114                       | 124              | 1 1                 | To governmental bodies (federal, state, and local)   | 148                  |  |  |  |  |  |
| NOTE: The sum of times d(1) and d(2) sho   | uld equal line d. The s   | um of            |                     | Contraction occurs (redeted, state, and receit   |                      |  |  |  |  |  |
| lines c and d should equal line b.   |                           |                  |                     | j. TOTAL - Sum of lines a through 1 should add to 100%   | 100%                 |  |  |  |  |  |
| PENALTY FOR FAILURE TO REPORT  |                           |                  |                     | CONT   | INUE ON PAGE 2       |  |  |  |  |  |

| Item 11 - TYPE OF OPERATION   |            |          |             |          |               | Γ  | b. Does this company own                             | ENTERD       | NEO OR CONTRO                   | LLEO CO    | MPANY      | NAME.   |        |
|---|------------|----------|-------------|----------|---------------|----|--|--------------|---------------------------------|------------|------------|---------|--------|
| Mark (X) the ONE box which best describes the basis<br>major portion of your business was conducted in 1982 |            | hich the | 064         |          |               |    | or control any other<br>company or companies?        | AODRESS      | AND ZIP COOE                    |            |            |         |        |
| e. Merchant (buying and setting on own account)   |            |          |             | 1o       |               | ı  | 098 1   YES  |              |                                 |            |            |         |        |
| b. Manufacturers' sales branch or sales office  |            |          |             | [_ 20    | ,             | 1  | 2 {_   NO  | E)           | Number (9 digits)               | $\Box$     | П          | $\top$  | T      |
| c. Broker, agent, commission merchant   |            |          |             |          |               | L  |  |              | regimber (9 digits)             |            | ш          | Number  |        |
| (1) Auction company   |            |          |             | - [   41 |               | 1  | c. How many establishment                            |              |                                 |            | 079        | Tumber  |        |
| (2) Broker (representing buyers or sellers)   |            |          |             | . 42     | 2             | П  | El Number shown in the<br>in item 1) at the end of 1 |              | el (or as corrected             |            |            |         |        |
| (3) Commission merchant   |            |          |             | 43       |               | ı  | If more than one, provide                            |              | al location address             | and other  |            |         |        |
| (4) Manufacturers' agent  |            |          |             | 46       | ,             | 1  | information indicated be                             | low for each | establishment. C                | ontinue wi | th         |         |        |
| d. Other type of operation - Specify  |            |          |             | [] 77    | ,             | L  | same format in item 15 (                             |              | separate sneet) it r            | ecessary.  |            |         |        |
|   |            |          |             |          |               | L  | NAME, ADDRESS, AND Z                                 | IP COOE      |                                 | 1982       | Mil.       | Thou.   | Dol.   |
|   |            |          |             |          |               | 1  |  |              |                                 |            | 081        |         |        |
| Item 12 - KIND OF BUSINESS  |            |          |             |          |               | h  | KIND-OF-BUSINESS DESC                                |              |                                 | Sales      |            | -       | 1      |
| Mark (X) the ONE box which best describes the PRIN  | ICIPA      | L kind   |             |          |               | I. | I RIND-OF-BUSINESS DESCRIPTION                       |              |                                 | Annual     | Annual 082 |         |        |
| of business of this establishment in 1982.  |            |          |             |          |               | L  | payroll  |              |                                 | 088        | r          |         |        |
| (Categories appropriate to in   | T          | id       | l for       | - \      |               | ı  |  |              |                                 | Census     | 089        |         |        |
| (Categories appropriate to in   | U IV       | luua     | 1011        | ,        |               | ⊩  |  |              |                                 | 1 US8      | 1          | -       |        |
| Item 13 - CDMMODITY LINES   |            |          |             |          |               | 1  |  |              |                                 |            | Mil.       | Thou.   | Dol.   |
| Report sales either in dollar figures (see example on   | nage !     | l) or as | percent     |          |               | ı  |  |              |                                 |            | 081        |         |        |
| (in whole percents) of the total (see example below).   | ₩ 8c .     | .,       | <b>,</b>    |          |               | 2  |  |              |                                 | Sales      | 082        |         |        |
| If figure is 38.76% of  |            |          | Thou.       | Dal      | Per-          | 1  | KIND-OF-BUSINESS DESC                                | RIPTION      |                                 | Annual     | OBZ        |         |        |
| HOW TO total sales  |            |          | 1           |          | cent          | 1  | TYPE OF OPERATION                                    |              |                                 | Census     | Ose        |         |        |
| PERCENTS • Report whole percent   | 162        |          | <del></del> |          | 39            |    |  |              |                                 | U34        |            |         |        |
| Not acceptable —  |            |          | -           |          | 38 76         | F  | In an DEMARKS  |              |                                 |            |            |         |        |
|   | Cen-       | Estim    | ated sale   | es durin | _             | 7  | Item 15 - REMARKS - Pie                              | vour report  | s space for any exp<br>ed data. | planations | that may   | be esse | ential |
| Commodity lines   | 893<br>953 | Mus      | Thou.       | Dol      | Per-          | Н  |  | ,            |                                 |            |            |         |        |
|   | -          |          | 1           |          | cent          | 1  |  |              |                                 |            |            |         |        |
| 10-1  |            |          |             | \        |               | L  |  |              |                                 |            |            |         |        |
| (Categories appropriate to in   | aiv        | laua     | II TOP      | m)       |               |    | Item 16 - CERTIFICATIDI                              | N Thurst     | and is substantial              |            |            |         | _      |
| Answer item 14 only if  |            | C        | E:I-        |          |               | 7  | prepared in acco                                     | rdance with  | instructions.                   | y accurate | and nas    | been    |        |
| NOTE Number (CFN), shown i  |            |          |             | -1       |               | 1  | ried covered FRI                                     | OM           | Mo. Year                        | TO         | Mo         | Year    |        |
| of this report form, beg  |            |          |             |          |               |    | this report  |              |                                 |            |            |         |        |
| Item 14 - OWNERSHIP, CONTROL, AND LOCATION  |            |          |             |          |               | -  | me of person to contact reg                          | arding this  | report - Print or th            | oe.        |            |         |        |
| a. Is this company owned or controlled  ENTER OWNING OR CON ACCRESS, AND ZIP COD                            | TROI       |          |             | Y NAME   |               | L  |  |              |                                 |            |            |         |        |
| by another company?   |            |          |             |          |               | 1. |  | 3 code       | Number                          |            |            | Extensi | on     |
| 097 1 YES   |            |          |             | _        | Telephone ——— |    |  |              |                                 |            |            |         |        |
| 2 NO  | -          | тт       |             |          | 7.7           | 2. | gnature of authorized person                         | n            |                                 | Date       |            |         |        |
| El Number (9 digit  | 5)         | -        | -           |          | 1 1           | ı  |  |              |                                 |            |            |         |        |

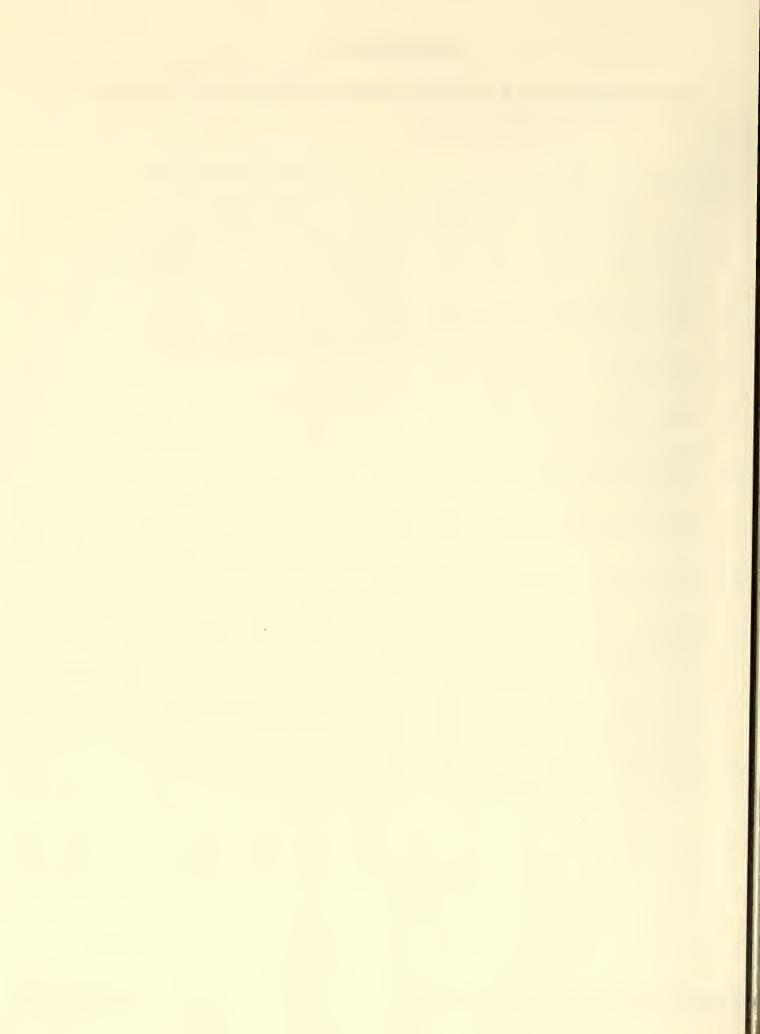
### APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

| SIC<br>code                  | Title   | Standard<br>form CB- | Classifi-<br>cation<br>form CB- | SIC<br>code                  | Title   | Standard<br>form CB-         | Classifi-<br>cation<br>form CB- |
|------------------------------|---|----------------------|---------------------------------|------------------------------|---|------------------------------|---------------------------------|
|                              | DURABLE GOODS   |                      |                                 |                              | NONDURABLE GOODS  |                              |                                 |
| 501<br>5012<br>5013          | Motor vehicles and automotive parts and supplies: Automobiles and other motor vehicles Automotive parts and supplies                                      | 5001<br>5001         | 5099<br>5099                    | 511<br>5111<br>5112<br>5113  | Paper and paper products: Printing and writing paper Stationery supplies  | 5101<br>5101<br>5101         | 5198<br>5198<br>5198            |
| 5014                         | Tires and tubes   | 5001                 | 5099                            | 512                          | Drugs, drug proprietaries and druggists'  |                              |                                 |
| 502<br>5021<br>5023          | Furniture and home furnishings:<br>Furniture<br>Home furnishings  | 5002<br>5002         | 5097<br>5097                    | 5122                         | sundries:  Drugs, drug proprietaries, and druggists' sundries   | 5102                         | 5198                            |
| 503<br>5031                  | Lumber and other construction materials: Lumber, plywood and millwork   | 5003                 | 5097                            | 513<br>5133                  | Apparel, piece goods, and notions:  | 5103                         | 5198                            |
| 5039                         | Construction materials, n.e.c   | 5003                 | 5097                            | 5134<br>5136<br>5137         | Notions and other dry goods   | 5103<br>5104<br>5104         | 5198<br>5198                    |
| 504<br>5041<br>5042          | Sporting, recreational, photographic, and hobby goods, toys and supplies: Sporting and recreational goods and supplies. Toys and hobby goods and supplies | 5004<br>5004         | 5099<br>5099                    | 5139                         | and accessoriesFootwear   | 5104                         | 5198<br>5198                    |
| 5043                         | Photographic equipment and supplies   | 5004                 | 5099                            | 514<br>5141<br>5142          | Groceries and related products: Groceries, general line Frozen foods  | 5105<br>5106                 | 5197<br>5197                    |
| 5051<br>5052                 | Metals and minerals, except petroleum:  Metals service centers and offices  Coal and other minerals and ores  | 5005<br>5006         | 5099<br>5099                    | 5143<br>5144<br>5145<br>5146 | Dairy products Poultry and poultry products Confectionery Fish and seafoods                                     | 5106<br>5106<br>5106<br>5106 | 5197<br>5197<br>5197<br>5197    |
| 506<br>5063<br>5064          | Electrical goods: Electrical apparatus and equipment Electrical appliances, TV and radio sets   | 5007<br>5007         | 5097<br>5097                    | 5147<br>5148<br>5149         | Meat and meat productsFresh fruits and vegetablesGroceries and related products, n.e.c                          | 5106<br>5106<br>5106         | 5197<br>5197<br>5197            |
| 5065                         | Electronic parts and equipment  | 5007                 | 5097                            | 515<br>5152<br>5153          | Farm-product raw materials: CottonGrain.  | 5107<br>5107                 | 5199<br>5199                    |
| 5072<br>5074                 | and supplies:  Hardware  Plumbing and heating equipment and supplies.   | 5008<br>5008         | 5097<br>5097                    | 5154                         | Livestock   | 5107<br>5107<br>5107         | 5199<br>5199                    |
| 5075<br>5078                 | Warm air heating and air conditioning equipment and supplies Refrigeration equipment and supplies   | 5008<br>5008         | 5097<br>5097                    | 516<br>5161                  | Chemicals and allied products: Chemicals and allied products  | 5108                         | 5198                            |
| 508<br>5081<br>5082          | Machinery, equipment, and supplies: Commercial machines and equipment Construction and mining machinery and   | 5009                 | 5098                            | 517<br>5171<br>5172          | Petroleum and petroleum products: Petroleum bulk stations and terminals Petroleum and petroleum products whole- | 5109                         | 1 <sub>NA</sub>                 |
| 5083<br>5084                 | equipment<br>Farm and garden machinery and equipment<br>Industrial machinery and equipment  | 5010<br>5010<br>5011 | 5098<br>5098<br>5098            |                              | salers, except bulk stations and terminals  | 5109                         | 5198                            |
| 5085<br>5086<br>5087<br>5088 | Industrial supplies<br>Professional equipment and supplies<br>Service establishment equipment and supplies.<br>Transportation equipment and supplies,     | 5012<br>5013<br>5014 | 5098<br>5098<br>5098            | 518<br>5181                  | Beer, wine and distilled alcoholic<br>beverages:<br>Beer and ale  | 5110                         | 5199                            |
|                              | except motor vehicles   | 5015                 | 5098                            | 5182                         | Wines and distilled alcoholic beverages   | 5110                         | 5199                            |
| 509<br>5093<br>5094          | Miscellaneous durable goods: Scrap and waste materials Jewelry, watches, diamonds and other precious stones   | 5016<br>5017         | 5099<br>5099                    | 519<br>5191<br>5194<br>5198  | Miscellaneous nondurable goods: Farm supplies Tobacco and tobacco products Paints, varnishes, and supplies      | 5111<br>5112<br>5113         | 5198<br>5198<br>5198            |
| 5099                         | Durable goods, n.e.c.   | 5018                 | 5099                            | 5199                         | Nondurable goods, n.e.c.  | 5114                         | 5198                            |

<sup>&</sup>lt;sup>1</sup>Petroleum bulk stations and terminals were all sent form CB-5109.



# APPENDIX D. Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

#### Standard Metropolitan Statistical Areas

SMSA and definition

Eugene-Springfield, Oreg. Lane County, Oreg.

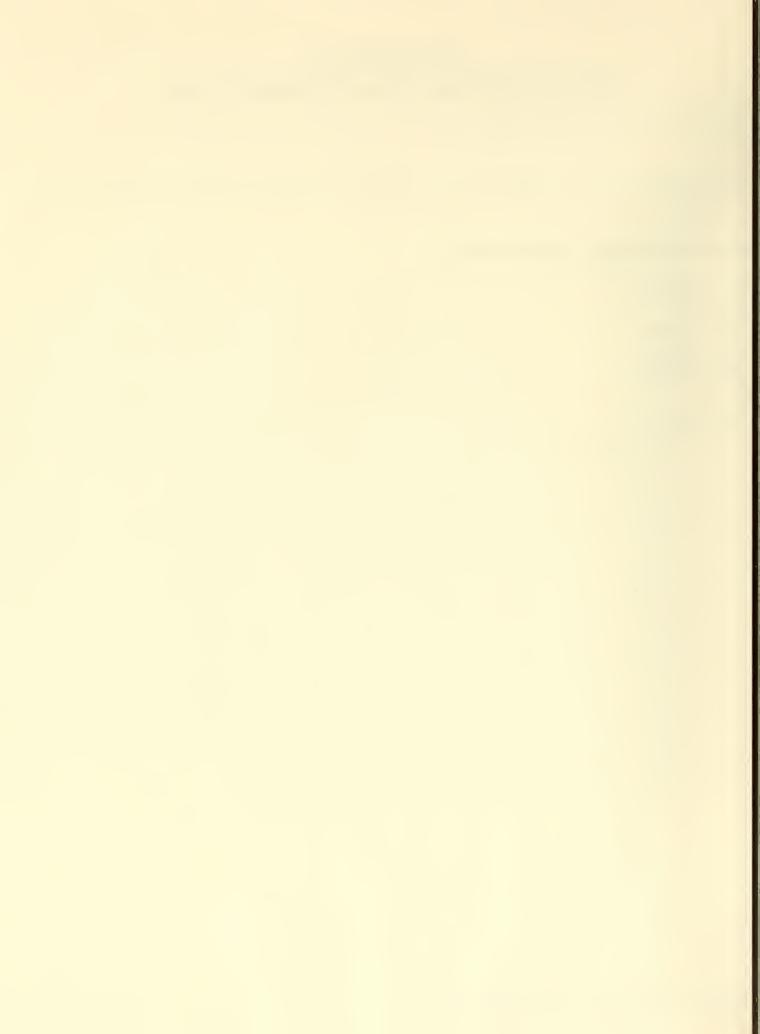
Medford, Oreg.<sup>1</sup>
Jackson County, Oreg.

Portland, Oreg.-Wash. Clackamas County, Oreg. Multnomah County, Oreg. Washington County, Oreg. Clark County, Wash.

Salem, Oreg. Marion County, Oreg. Polk County, Oreg.

'New SMSA since 1977 Economic Censuses.

1



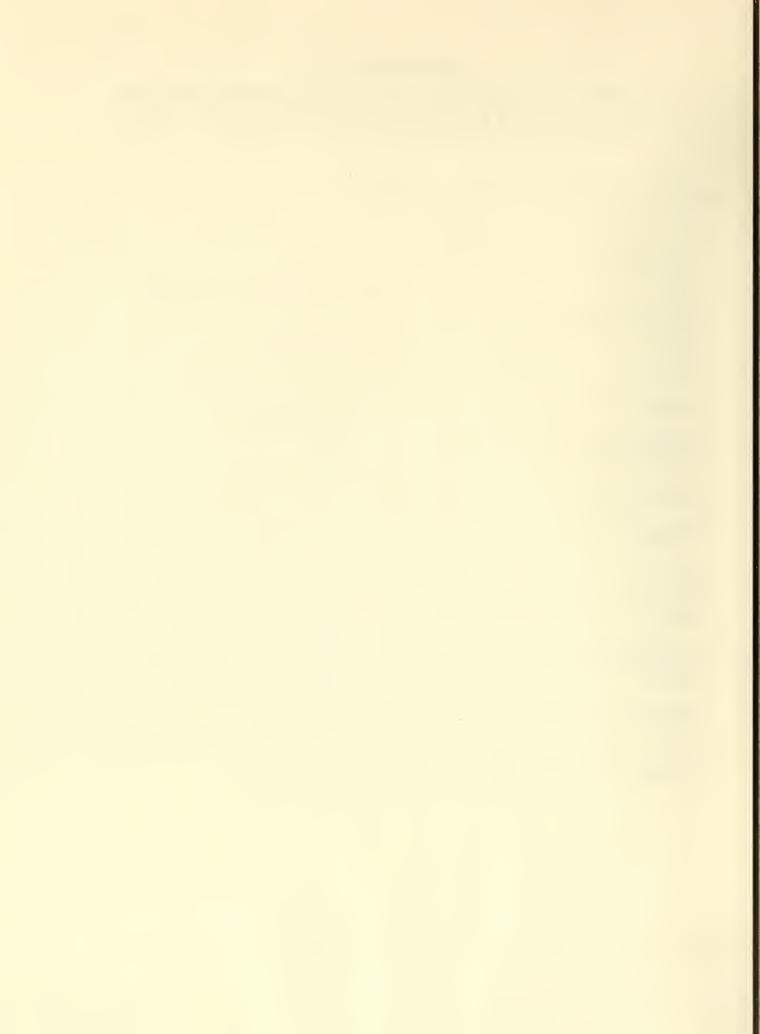
### APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

| £                           |   |   |                        |                                     | •  |                   |                        |
|-----------------------------|---|---|------------------------|-------------------------------------|--|-------------------|------------------------|
|                             |   | Percent of sales—                             |                        |                                     |  | Percent of sales— |                        |
| SIC<br>code                 | Kind of business  | From administra-<br>tive records <sup>1</sup> | Estimated <sup>2</sup> | SIC                                 | Kind of business   | From administra-  | Estimated <sup>2</sup> |
|                             | Wholesale trade   | 0   | 0                      | 50                                  | Durable goods—Con.   |                   |                        |
| 50                          | Durable goods   |   | 1                      | 509<br>5093<br>5094<br>5099         | Miscellaneous durable goods<br>Scrap and waste materials<br>Jewelry, watches, diamonds and other precious stones<br>Durable goods, n.e.c | 0                 | 0<br>1<br>0<br>0       |
| 501<br>5012<br>5013         | Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles   | 0   | 0                      | 51                                  | Nondurable goods   | o                 | 0                      |
| 5014                        | Automotive parts and supplies Tires and tubes  Furniture and home furnishings   | ő   | ő                      | 511<br>5111<br>5112                 | Paper and paper products   | 0                 | 0                      |
| 5021<br>5023                | FurnitureHome furnishings   | 0   | 1                      | 5113                                | Drugs, drug proprietaries and druggists' sundries  Drugs, drug proprietaries, and druggists' sundries                                    |                   | 0                      |
| 503<br>5031<br>5039         | Lumber and other construction materials  Lumber, plywood and millwork  Construction materials, n.e.c.                               | 0<br>0<br>0                                   | 1<br>1<br>2            | 5122<br>513<br>5133<br>5134<br>5136 | Drugs, drug propnetanes, and druggists' sundnes  |                   | o (D)<br>(D)<br>(D)    |
| 504<br>5041                 | Sporting, recreational, photographic, and hobby goods, toys and suppliesSporting and recreational goods and supplies                | 0   | 1 2                    | 5137<br>5139                        | Women's, children's and infants' clothing and accessories  | (U)               | (D)<br>(D)             |
| 5042<br>5043                | Toys and hobby goods and supplies<br>Photographic equipment and supplies  | (D)<br>(D)                                    | (D)<br>(D)             | 514<br>5141<br>5142                 | Groceries and related products<br>Groceries, general line<br>Frozen foods  | 0                 | 0 0                    |
| 505<br>5051<br>5052         | Metals and minerals, except petroleum   | (D)   | 0<br>(D)<br>(D)        | 5143<br>5144<br>5145                | Dairy products   | 0 1               | 2<br>0<br>0            |
| 506<br>5063<br>5064<br>5065 | Electrical goods Electrical apparatus and equipment Electrical appliances, television and radio sets Electronic parts and equipment | 0   | 1<br>1<br>0<br>0       | 5146<br>5147<br>5148<br>5149        | Fish and seafoods Meats and meat products Fresh fruits and vegetables Groceries and related products, n.e.c.                             | 1                 | 4<br>0<br>0<br>1       |
| 507<br>5072                 | Hardware, and plumbing and heating equipment and  | 0   | 1 0                    | 515<br>5152<br>5153<br>5154         | Farm-product raw materials Cotton Grain Livestock  | 0<br>0<br>(D)     | 0<br>0<br>(D)<br>(D)   |
| 5074                        | Hardware Plumbing and heating equipment and supplies (hydronics) Warm air heating and air conditioning equipment and                | 0   | 1                      | 5159<br>516                         | Farm-product raw materials, n.e.c.  Chemicals and allied products  Chemicals and allied products   | (D)<br>0          | (D)                    |
| 5078                        | suppliesRefrigeration equipment and supplies  | 0   | 4                      | 5161<br>517<br>5171                 | Petroleum and petroleum products  Petroleum bulk stations and terminals  | 0                 | 0 0                    |
| 508<br>5081<br>5082         | Machinery, equipment, and supplies Commercial machines and equipment Construction and mining machinery and equipment                | 0   | 1<br>0<br>0            | 5172                                | Petroleum and petroleum products, except bulk stations and terminals   | 0                 | 0                      |
| 5083<br>5084<br>5085        | Farm and garden machinery and equipment<br>Industrial machinery and equipment<br>Industrial supplies                                | 0   | 0<br>0<br>2<br>2       | 518<br>5181<br>5182                 | Beer, wine and distilled alcoholic beverages<br>Beer and ale<br>Wines and distilled alcoholic beverages                                  | 0<br>0<br>0       | 1<br>1<br>0            |
| 5086<br>5087                | Professional equipment and supplies  Service establishment equipment and supplies   | 0   | 0 2                    | 519<br>5191<br>5194                 | Miscellaneous nondurable goods   | 0                 | 0                      |
| 5088                        | Transportation equipment and supplies, except motor vehicles  | 0   | 4                      | 5198                                | Tobacco and tobacco products Paints, varnishes, and supplies Nondurable goods, n.e.c.  | 0                 | 0                      |

Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.
<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



# APPENDIX F. Geographic Notes

Albany is in Benton and Linn Counties.

Lake Oswego is in Clackamas, Multnomah, and Washington Counties.

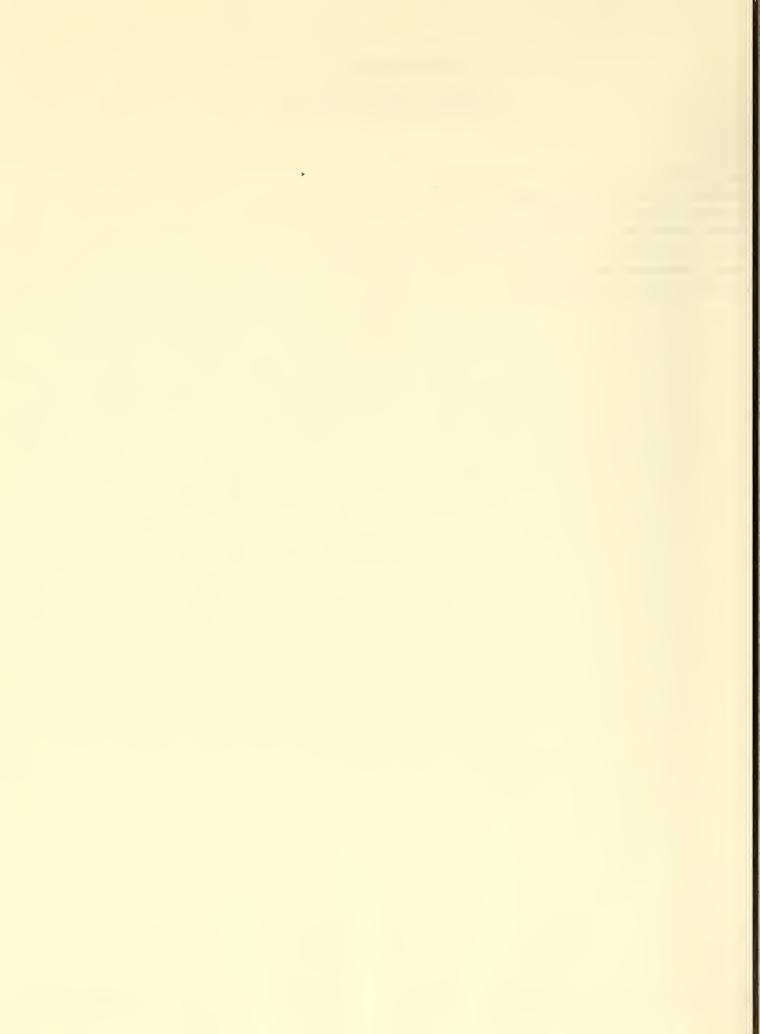
Milwaukie is in Clackamas and Multnomah Counties.

Portland is in Clackamas, Multnomah, and Washington Counties.

Salem is in Marion and Polk Counties.

Tualatin is in Clackamas and Washington Counties.

Wilsonville is in Clackamas and Washington Counties.



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| ☐ Manufacturing  | ☐ Agriculture  | ☐ International Statistics                  |  |  |  |  |  |  |
| ☐ Mineral Industries   | County Business Patterns   | Geography                                   |  |  |  |  |  |  |
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### **PUBLICATION PROGRAM**

#### 1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

#### **Final Reports**

#### Geographic area series - 52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

#### Industry series - 4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

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